A Methodology to Assess Cost Implications of Automotive Customization

by

Laëtitia Fournier

Ingénieur diplômé de l'Ecole Polytechnique, Palaiseau, France, 2005

Submitted to the Engineering Systems Division in Partial Fulfillment of the Requirements for the Degree of

Master of Science in Technology and Policy

at the

Massachusetts Institute of Technology

June 2005

© 2005 Massachusetts Institute of Technology. All Rights Reserved.

Signature of Author..... Laëtitia Fournier Technology and Policy Program, Engineering Systems Division May 06, 2005 Certified by..... **Richard Roth** Director, Materials Systems Laboratory Thesis supervisor Certified by..... Joel P. Clark Professor, Materials Science and Engineering & Engineering Systems Division Thesis supervisor Accepted by..... Dava J. Newman Professor of Aeronautics and Astronautics and Engineering Systems Director, Technology and Policy Program

A Methodology to Assess Cost Implications of Automotive Customization

by

Laëtitia Fournier

Submitted to the Engineering Systems Division on May 6, 2005 in Partial Fulfillment of the Requirements for the Degree of Master of Science in Technology and Policy

Abstract

This thesis focuses on determining the cost of customization for different components or groups of components of a car. It offers a methodology to estimate the manufacturing cost of a complex system such as a car. This methodology includes specific consideration of how costs change as customized variants of each component or grouping of parts are included. The central conclusion of the thesis is some recommendations for the automakers when they are facing customization decisions.

The automotive industry has reached a mature state, as is evidenced by its growth and by the nature of competition and industry consolidation. Consumers are no longer satisfied with the models that are not individualized and demand a greater variety and individuality. Consequently the automakers are moving towards custom-made cars by customizing the shape and style of components; and this at a certain price. While product variety enables the firm to charge higher prices, automotive customization means also producing at lower production volumes, thereby increasing manufacturing costs and eroding profits.

Understanding the cost of customization depends heavily on component cost structures. It is considered that this cost is equal to the difference between the price of a baseline and customized product. A methodology, called Systems Cost Modeling (SCM), is developed in the thesis to build cost structures when estimates for a large number of components have to be considered. After gathering detailed empirical data and considering the eventual changes in the processing conditions of all parts due to customization, the tooling and equipment investment as well as the labor and energy cost are estimated for both the standard and customized car. After determining the drivers of the customization cost, a sensitivity analysis is done to understand the variations of this cost under different operating conditions. Finally these results explain that the cost of customization is very sensitive to part and process characteristics.

Thesis supervisor: Richard Roth Thesis Supervisor's Title: Director, Materials Systems Laboratory

Acknowledgments

First I would like to show my gratitude to my advisor Dr. Richard Roth who supported me throughout my research and taught me much of what follows in this thesis. He offered me both the freedom and the guidance I needed. I would like to thank him for his advice and his mentorship.

It was a great pleasure to work at the MIT Materials Systems Laboratory. I wish to thank the staff and the students for the excellent working atmosphere and motivating dynamics they create in the laboratory. I wish to thank very much Professor Randolph Kirchain for his invaluable support with Excel, and Dr. Jeremy Gregory who has been an enthusiastic supporter of my work, providing significant insights to my research and being so patient for going through the 3000 components of the car. I want also to thank Dr. Frank Field for the numerous comments and suggestions regarding this thesis and especially the PowerPoint presentations.

Many thanks to the numerous persons at General Motors, who, beside their busy schedule have helped me to access the data I needed to validate the theoretical work. Thank you to: Theresa Lee, Robert Ayres, Kenneth Mehrar, Bob Powell, C.S Wang, Janet Frahm, Joseph Hulway, Chris Oberlitner. I would also like to recognize the GM R&D and Planning, and especially Randall Urbance, who helped me to have a wonderful time in Detroit.

Finally my deepest appreciation goes to everyone I have had the opportunity to learn from in the Technology and Policy Program, and throughout MIT.

Table of Contents

Ab	ostract	. 3
Ac	knowledgments	. 4
Та	ble of Contents	. 5
Lis	st of Figures	. 7
Lis	st of Tables	. 8
1	Introduction	. 9
	1.1 Background of the automotive industry	. 9
	1.1.1 The state of the U.S automotive industry	. 9
	1.1.2 The era of customization	12
	1.2 Manufacturing costing in the automotive industry	15
	1.2.1 The pressure for manufacturing costing in the automotive industry	15
	1.2.2 The cost of customization	16
	1.3 Problem statement	19
	1.4 Thesis outline	21
2	Model methodology	23
	2.1 Manufacturing cost modeling	23
	2.1.1 Rules of thumb	24
	2.1.2 Activity based costing methodology	24
	2.1.3 Technical cost modeling methodology	25
	2.2 Cost modeling of complex systems	
	2.2.1 The limitations of the Technical Cost Modeling methodology	29
	2.2.2 The system cost modeling	30
	2.3 Extension of the SCM for customization decisions	
	2.3.1 Limitations of the SCM	
	2.3.2 Incorporation of customization parameters	37
3	Case study definition: customization of an automotive	41
	3.1 Baseline assumptions	
	3.2 The levels of customization	
	3.3 The other customization parameters	
	3.4 Modification of the SCM relationships	50
	3.4.1 Stamping	51
	3.4.2 Die casting	
	3.4.3 Injection molding	54
4	Results and analysis	
,	4.1 Specific results for the case	
	4.1.1 The cost analysis of the standard product	
	4.1.2 Cost model validation	
	4.1.3 Comparison between standard and customized products	
	4.1.4 Sources of customization cost premiums	
	4.1.5 Sensitivity analysis	73

	4.2 Implications for the problem of customization	77
	4.2.1 General discussion from the case	
	4.2.2 Recommendations	80
5	Conclusions and future work	83
	5.1 Conclusions	83
	5.2 Future work	84
6	Appendices	87
	Appendix A: The three point estimation – Determination of the parameters A, b, c	87
	Appendix B: List of the components and their level of customization	90
	Appendix C: Results of the manufacturing costs for the customizable groups 1	08
	• Influence of the number of parts within the groups 1	.08
	• Influence of the complexity of parts within the groups 1	.09
	• Influence of the tool modification of the parts within the group	10
	Appendix D: Interpreting Excel Regression Output 1	11
R	eferences	.14

List of Figures

Figure 1-1 : New vehicle sales in triad versus the rest of the world	9
Figure 1-2 : Distribution of customers (actual vs. planned) for North American auto	
suppliers, %	. 10
Figure 1-3 : The customization process- from the customer preferences to the	
manufacturing variations	. 14
Figure 1-4 : Economics of production	
Figure 1-5 : Dilemma with customization - the added value of customer vs. the cost of	
customization	
Figure 2-1 : Comparison between the die investment estimated by SCM and the real	
investment occurred by General Motors	. 33
Figure 2-2 : Heat losses in industrial heating processes	
Figure 2-3 : Wall losses through a furnace	
Figure 3-1 : Different levels of customization – Example with the chassis group	
Figure 3-2: A schematic section of a typical stamping die	
Figure 4-1 : Car manufacturing cost breakdown	. 57
Figure 4-2 : Car manufacturing cost breakdown in percentage	. 58
Figure 4-3 : Major cost drivers of the car manufacturing	
Figure 4-4 : Cost differences between OEM quotes, SCM and updated SCM estimation	18
	61
Figure 4-5 : Cost breakdown for the standard and customized products	. 63
Figure 4-6 : Variation of the customization cost with the number of components within	
the group	. 66
Figure 4-7: Cost of customization as a function of the average number of processes	
required within the customizable groups	. 69
Figure 4-8 : Variation of the customization cost with the complexity of the part	71
Figure 4-9 : variation of the customization versus the tool change	
Figure 4-10 : Sensitivity analysis with the production volume for the total car system	. 74
Figure 4-11 : Sensitivity analysis with the production volume for the trim instrument	
panel group	
Figure 4-12 : Sensitivity analysis with the product life for the complex car system	
Figure 4-13 : Variations of the customization cost with the production volume for seve	
customizable groups	
Figure 4-14 : Variations of the customization cost with the percentage of tooling unit cu	
over the total unit cost	
Figure 4-15 : Variations of the customization cost with the percentage of set up time ov	
the total cycle time	. 80

List of Tables

Table 3-1: Example of car structure (Mid-size car, Volkswagen, 1999)	. 41
Table 3-2 : Baseline assumptions of the case study	. 43
Table 3-3 : Components, groups of customization and sub-assemblies groups for the	
Volkswagen car	. 46
Table 3-4 : Set up times for different manufacturing processes	. 48
Table 3-5: The different categories of customization and tooling modifications	. 49
Table 3-6 : Distribution of the primary processes for the entire vehicle by number of p	arts
	. 50
Table 3-7 : Distribution of the primary processes for the entire vehicle by weight	
Table 3-8 : Typical components for the die casting process	. 53
Table 3-9 : Typical components for injection molding process	. 54
Table 4-1 : Distribution of the processes over the subsystems of a car	. 62
Table 4-2 : Example of baseline vs. customized costs for different customizable group	s 64
Table 4-3 : Example of customizable groups, their customization costs and their numb	er
of parts	. 65
Table 4-4 : Example of customizable groups, their customization cost and their numbe	
processes required	. 68
Table 4-5: The customizable groups, their customization costs and their number of	
complex parts	. 69
Table 4-6 : Example of customizable groups, their customization cost and the tool	
modification of the parts	
Table 4-7 : Production volume for the two variants of the car.	.74

1 Introduction

1.1 Background of the automotive industry

1.1.1 The state of the U.S automotive industry

The global automotive light vehicle assembly grew by 2% in 2004, to a total of 1,082,374 units [1] (1,061,735 units in 2003). However, this growth was anything but uniform across regions. Positive contributors included East Europe and Asia Pacific, which increased 4%. Negative contributors to growth included North America, off 2% and West Europe, down a slight 0.2%.

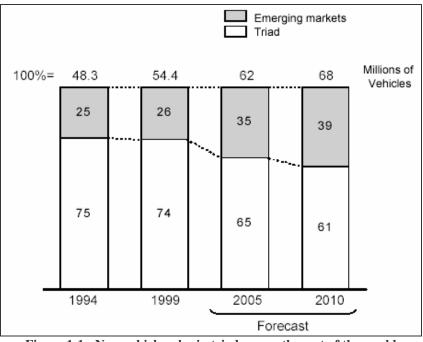


Figure 1-1 : New vehicle sales in triad versus the rest of the world (Source: Automotive News McKinsey)

In any of the Triad regions (Western Europe, Japan and the US) Original Equipment Manufacturers (OEMs) have been facing a mature market for the past 10 years, with stagnant demand, product proliferation and stiff price competition. A flat demand is aggravated by increased competition in the product market. During the past two decades, most OEMs have invested heavily in plants outside their home base to better reach local consumers. As a result, market shares of incumbent players have become thinner. In the US, domestic automakers have lost more 20% market share to Japanese and Korean automakers in the past two decades (see figure 1-2 for the trend). In 2003 North American carmakers accounted for 75 percent of the business of their North American suppliers, which now plan to reduce that level to less than 60 percent by 2008. European OEMs have experienced a similar trend, although ameliorated by the stricter regulations on the participation of Japanese OEMs that were in place until recently. Sales growth is now coming from developing regions, with South America, India, China and Eastern Europe leading this trend (see figure 1-1). To summarize, three factors are putting pressure on the OEMS:

- Increasing heterogeneity in the targeted market place
- Wider income distribution within the market
- Slower growth within the market.

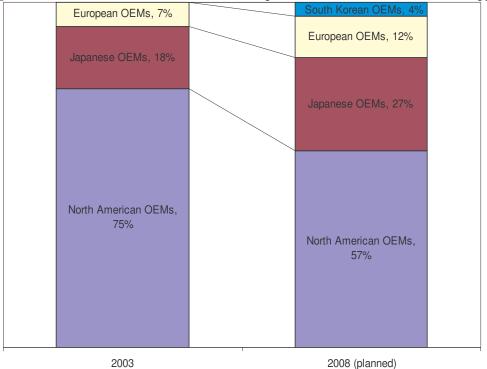


Figure 1-2 : Distribution of customers (actual vs. planned) for North American auto suppliers, %

Faced with this changing face of competition in the automotive industry, the automakers have tried to reduce drastically development and manufacturing costs to remain competitive. Consequently they have for decades attempted to develop and produce

"world cars" for the mass market that can be sold around the world with only minimal modifications. This strategy would result in tremendous economies of scale for the automotive industry. Despite the substantial benefits that could be gained from such products, past attempts at world cars have been failures. For example during the 1990's, three noticeable attempts were made at producing a world car. Honda made an attempt with its Accord model, Ford with its Mondeo/Contour models, and General Motors with its Cadillac Catera/Opel Omega models. All three of these models fell far short of their goals of achieving global success in the European, North American, and Asian markets for many reasons. The major theme in the failures of these world cars is the trade-offs in their development that were needed to satisfy the disparate preferences of the consumers in these different geographic markets. Here is a list of the failures:

• Different tastes:

Even in our increasingly globalized world, significant differences in tastes in automobiles still exist between the people in the different geographic markets. Among these differences in tastes are preferences in automobile size, design, and aesthetics. The most noticeable reason for failure of the world cars of the 1990's was the interior size of the cockpits of these automobiles. For example, the Ford Mondeo/Contour was well accepted in the European market, while the North American market found the interior of this automobile too cramped leading to its failure in this market. Another taste disparity between the North American and European markets exists in material preference for automobile construction. Both Europeans and Americans perceive an automobile constructed of plastic panels. However Americans are more willing to accept plastic panels, while Europeans insist on steel. Consequently plastic construction is a growing trend in North America for cost and performance reasons. This taste discrepancy created issues for the GM subsidiary Saturn in its attempt to launch a world car during the late 1990's.

• Different infrastructures and economics:

The disparities in the infrastructures present in the different regions of the world create another challenge for the success of a world car. For example, a major hurdle in developing a world car that will satisfy the preferences of consumers in North America and Asia is created by the differences in the road infrastructures between these two regions. North Americans prefer large roomy cars as opposed to Asians who prefer a car small enough to squeeze through their crowded city streets. Honda designed its Accord model to meet the large car preference of the North American market, which led to its demise in Asia. Economics create another major challenge in developing a world car. For example, the disparities in the price of gasoline in the different regions of the world create another major hurdle. Europeans are obsessed with fuel economy in contrast to Americans who for the most part are more concerned about acceleration and performance.

• Different rules and regulations

Safety and emissions regulations vary significantly across national markets. In less developed countries such as those of Southeast Asia, regulations are more lax compared with the developed countries of Europe and North America. Even between Europe and North America, significant differences exist in safety and emissions regulations. As a consequence of these discrepancies, automotive OEMs have found tailoring their products to the specific requirements of these markets to be the most cost effective way to compete.

These failures show that today many influential factors affect decisions made in the automotive world. Consumer preferences determine the current styles, reliability, and performance standards of vehicles. Government trade, safety, and environmental regulations establish incentives and requirements for modernization and change in design or production.

1.1.2 The era of customization

As seen in the previous paragraph all automakers are under pressure to identify consumer preferences, national biases, and new market segments where they can sell vehicles and gain market share. As many markets become saturated, automakers tend to fracture the large mass automotive markets into smaller "niche" markets. They are trying to match their product to the particular customers' needs. To make customers feel special, they are moving towards custom-made cars by customizing the shape and style of components. This trend toward customization not only affects the automobile industry but also some other industries. For example, a mobile telephone manufacturer aware of the mass customization potential allows the customers to define their own shape of the telephone and the materials to be used for its production, adjust the shape and size of the keys, select the color of display illumination and choose optional telephone functionality, such as voice dialing. So just as consumers purchase such items as sandwiches, jeans, sofas and computers made-to-order, they expect to have the possibility to individually define a car to be purchased on the basis of a set of available engine types, transmission mechanism types, security device types, sunroofs of adjustable dimensions, seat types with a set of different seating surfaces materials in various colors, and others.

To a small extent, the customization effort is more and more intense in the auto industry. For every combination of make and model (e.g. Honda Accord, Toyota Camry), there is a variety of body type (e.g. convertible, coupe, hatchback, sport utility), doors (e.g. 2 door, 4 door, 4D Ext Cab), trim level (for Honda Accord, e.g. DX, EX, LX etc.), drive train type (e.g. 2WD, 4WD), transmission type (automatic, manual), cylinders (e.g. 4 Cyl, 6 Cyl), displacement (e.g. 3.0 liters, 3.3 liters). In addition some companies like Mercedes, BMW and Porsche offer a variety of custom interior choices in European vehicles. Another example is the 2005 Audi A8, which will offer exclusive, luxury trim packages that feature more unique color choices and wood trims for roughly an extra \$10,000 [2]. The options offered in a customized car concern not only the auto interior but sometimes also the engine. For example Perkins, a world-leader in the production of purpose-built diesel engines offers seven engines, each of which can be modified to fit customer requirements. The customer can modify oil filters and coolers, manifolds, alternators, flywheel housings, flywheels, oil pumps, fans and extensions, fan drives, exhaust outlets, starter motors, etc. [3]

Today, the Internet opens new channels for customization; indeed many automobile manufacturers have websites that allow users to "build your own" car. In addition to being able to simply view a particular model, a user could choose various packages and get updated information on pricing as options are selected. For example for the small car segment, the sites of Chevrolet, Honda, Nissan, and Toyota [4], contained customizable sections entitled "build your own" or "customize". The customization process typically consists of the following steps:

- Select a model
- Select an exterior color
- Select an interior color
- Select packages and options.

All these examples of customization show that today consumers have compelled the automotive industry to 'rethink' its strategy on the production of automobiles. As shown in figure 1-3, the customization process starts from the customer preferences and then implies some production modifications.

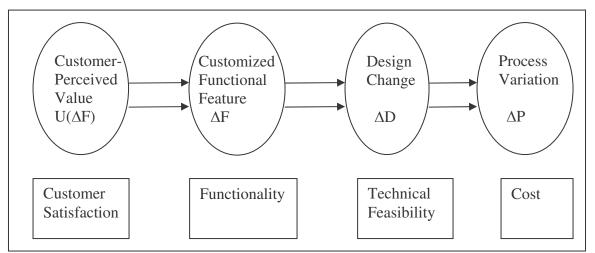


Figure 1-3 : The customization process- from the customer preferences to the manufacturing variations

A product is characterized by a set of design parameters (noted D), which suppose to meet certain customer needs characterized by a set of functional requirements (noted as F). The manufacturing process can be characterized by a set of process variables (noted as P). A customized product is the result of making changes to F, D and P. A

customization requirement, ΔF is manifested by the customer's choice of customizable functional features. The customer-perceived value of each customization requirement indicated customer satisfaction in the customer domain and can be measured as a utility, $U(\Delta F)$. To deliver the expected ΔF , the product needs to be modified to a certain extent, resulting in some design changes, ΔD . Similarly the manufacturing process needs to be adjusted (e.g. different set-ups, tool modification) referred to as process variations, ΔP , representing the costs of fulfilling the customization. As a result, the customization decisions depend on the justification of cost-effectiveness around two pillars: the added value of customer satisfaction and the costs of customization.

1.2 Manufacturing costing in the automotive industry

1.2.1 The pressure for manufacturing costing in the automotive industry

Over the last couple of decades the increasing competition in most markets has increased the cost pressure for most firms. As a result costing approaches have been developed to reflect these changes and to support manufacturing managers to quickly make production decision making. First some "scientific management techniques" attempted to relate labor and operations' time measurement and work schedule controls to financial and cost controls. Then different costing approaches have emerged from rules of thumb or generally accepted accounting principles to process based cost models. These models estimate the cost of production by analyzing the various cost components of a production process. They aim at finding and specifying the relationship between product features, process characteristics, production conditions and cost. Managers, academia, and the trade press are all seeking new approaches which provide a more valid and accurate definition of manufacturing costs and a sound basis for product cost engineering and production estimating. Many articles [6] have been written which criticize past and present methods. While the initial methods were rather crude and served mainly to provide rough orders of magnitude, the recent ones become more and more accurate and thus can be largely used by managers for projecting the impacts of production decisions before critical financial resources are committed. The automotive industry is an example of market, where the automakers have to control their cost for surviving in the competitive environment. Customers will not accept higher prices, so price reductions within the automotive industry have become a norm and OEMs recognize the need to be low cost producers. Manufacturing an automobile is extremely complex, and decision makers have to evaluate design alternatives based on technical and non-technical performance. Projections of performance and cost can be highly uncertain, especially for technologies that are substantially different from current vehicle technologies and for those that are in a fairly early stage of development. Consequently these costing approaches are needed in the automotive industry to draw some preliminary conclusions, to identify the cost drivers, and to obtain a rough idea of what might be on the future automobile market.

1.2.2 The cost of customization

Although customization increases the customer satisfaction, it challenges the ability to maintain the cost of the product, thereby to offer a competitive product. Given the competitive environment of the auto industry, the OEMs should seriously evaluate the profitability of offering customized products and analyze the trade-offs between the benefits and the drawbacks of customization.

The benefits of the customization are easily perceived: customer satisfaction and market share increases. Some studies have identified customization as a means of improving customer satisfaction [7]. It is said that there is a growing demand for customized products and they are perceived as a status symbol [8]. Consumers are willing to pay a premium for customization to reflect the added value of customer satisfaction due to an individualized solution, i.e. the increment of utility customers gain from a product that better fits their needs than the best standard product attainable [9]. Thus sellers can price discriminatorily and charge a price premium since personalized product features better comply with buyers' tastes. As a result of this price discrimination, the company's profits should increase.

However, when a company starts customization, typically its variety of products increases, batch sizes and production volumes become smaller. Figure 1-4 illustrates the economics of production.

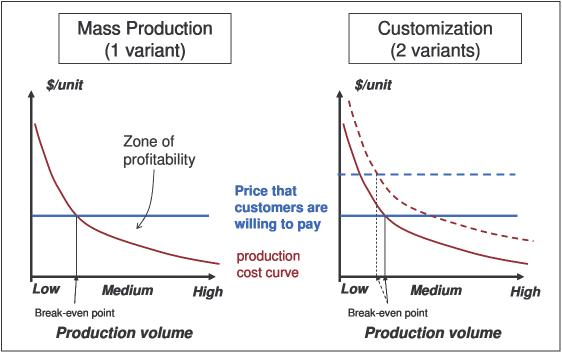
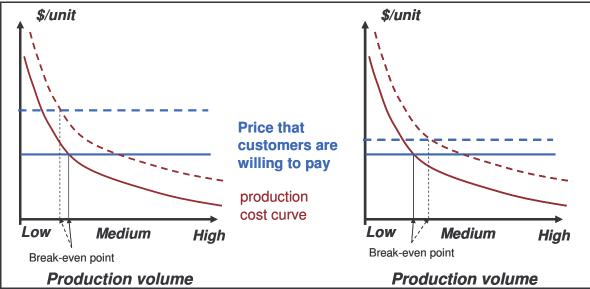


Figure 1-4 : Economics of production

The graph on the left of figure 1-4 highlights the break-even production volume. Beyond this specific volume, manufacturing a product is profitable because the potential revenues are superior to the production costs. The high production volume is sufficient to defray the costs of investment in equipment, tooling, engineering and others. By expanding their scale of production in the long run, the company can clearly exploit cost advantages. The effect of economies of scale¹ is to reduce the long run unit costs of production over a range of output. These lower costs represent an improvement in productive efficiency and can feed through to consumers in lower prices. On the other hand, in low to medium volume production where production quantity can not justify the investment, sellers can

¹ By definition economies of scale are the cost advantages due to the fact that the firm's long run average cost curve slopes downward as the scale of the operations expands.

no longer benefit from economies of scale and as such unit costs may significantly escalate. Moreover in low volume production batch sizes are smaller; manufacturing smaller batch sizes means typically more set-ups and changeovers. Ancillary costs are incurred every time a machine is set up or changed over. Some additional costs may also occur due to increased inventories or the use of specific equipments or tooling. Thus customizing a product adds some ancillary costs such as additional set-up expenses, new tools purchasing, etc., so the production curve shifts upward as it is shown on the graph on the right of figure 1-4. In addition the price that customers are willing to pay for the variants goes up because they grant a premium for variety. Consequently the new breakeven production volume shifts (see figure 1-4). Since customization implies reducing the production volume, the manufacturers would expect that the break-even volume of the customized product is lower than the one for the standard product. However it is not always the case as it is shown in figure 1-5.





If the customers think that the variants don't match with their needs, they will not grant so much interest. In the case of the right graph, the premium is not high enough to compensate the increase of the manufacturing cost. The break-even production volume is higher than the one in the case of mass production. The customizable product is no longer profitable at low volume. Finally, these graphs show the importance of comparing customer behavior to the incremental cost of customization.

When managers have to make strategic variety decisions, which affect the number and scope of the variety offered to the customers, they should consider the trade-offs between the benefits and disadvantages of customization. Not all components are customizable, managers can offer variety only if the sales of the variants will increase the company's profits. That means that the managerial decisions should be based on an assessment of whether the additional revenues realized from the introduction of the new variety will be more than the increased cost of providing it. The thesis will focus on the investigation of direct and indirect costs of increased variety. A costing method as described in the previous paragraph can be useful to quickly estimate the costs of introducing or reducing variety. Such a tool will help focus the decision makers on where variety can be added profitably and where it should be avoided.

1.3 Problem statement

As automotive companies look for ways to stay competitive in the global market place, the concept of customization has appeared as a potential advantage. Consequently, a better understanding of the effects of customization decisions on the economics of car manufacturing has high leverage potential. What is needed is a method to help project leaders and engineers manage the incremental costs of providing variety to the market, which is mainly due to the loss of scale economy in design and production. This thesis focuses on issues concerning manufacturing costs of customized products. In particular this is done by developing methodologies to quantify the costs of providing variety and to select products that incur minimum variety costs.

First, a deeper understanding of the level of customization is absolutely necessary. Customization can be carried out with regard to fit, style, and functionality. In the case of car customization, fit is mostly defined by the sizes and the shapes of some

components. Style is the option to influence the aesthetic design of the car, i.e. interior and exterior appearance. A car's functionality can be defined by its performance and power. There are different approaches for delivering these types of customization. The simplest type of customization allows the customer to choose options of style (colors, fabrics) on standard products within constraints set by the manufacturer. A more advanced form of customization examines the need of each individual customer, to analyze his/her habits and to use this to make an individual car for each customer. This advanced form of customization can only be accomplished when an order is placed by a customer, for example through internet. Between these two extremes lie a variety of approaches all of which involve matching the choices of the individual to a library of existing options for the car. Until now customization in the auto industry has only been developed to a limited extent. Customers choose a type of car based on performance and power among a wide panel of cars. They then choose some packages to satisfy their style desire. The fit customization is growing fast in the auto industry, but the main issue for the automakers is to determine whether it is profitable or not. Indeed this type of customization will address much more the needs of a specific customer and, thus, there is a possibility to create additional value. However the required changes in the manufacturing process can be complex and costly. With more than 2000 individual components and as many as 300 sub-assemblies that perform integrated functions in the vehicle, the manager should select the number of possible configurations and determine the relevant level of the customization decision. The question of which costs are affected by the decision to customize requires much closer attention. Before making the customization decision the manager should determine based on the degree of customization whether the manufacturing process should be entirely modified to create the customized product, or if the production line can be adjusted to run the standard and customized products. For example a fit customization such as making a larger seat can require additional reinforcements on the seat structure. The customized seat may be manufactured differently; as a result its cost may more closely resemble that of a completely new lower volume component. On the other hand, the manufacturing process of a seat with a leather cover is very similar to the one of a seat with a fabric cover. However the cost analysis should go further, because substituting materials within an existing process can change yield, operating rates, tooling lives, and more. In addition it should be examined if the equipment and tooling can be reused or not. A replacement of the equipment or tooling adds some costs because it imposes additional set-up time on the production line, and because the cost of investment is defrayed on a smaller production volume. Since the variable and fixed costs of the customized product may change significantly, the manager should estimate the incremental cost and compare it to the benefit of customization before critical financial resources are committed.

To help managers, cost modeling approach can be used to estimate the manufacturing cost of a customized product and to analyze its key drivers. The thesis develops first a methodology based on a cost model framework to deal with the customization decisions. The model merges economic analysis and technical solutions used to assess cost in the auto components industry. In addition it takes into consideration the degree of customization and the level of variance by attributing additional or more expansive tools as well as time lost to increase setups. From this methodology numerous analyses can be done and several important questions will be addressed in this work. What is the cost difference between a standard product and one with multiple customized variants? What drives this cost difference? Which costs are affected the most? Is this difference dependent on the process, the geometry of the components or on other factors? The thesis will address these questions and provide insight by looking at different scenarios of customization. The scenarios are meant to represent the different conditions under which a manager has to make critical customization decisions in the auto industry.

1.4 Thesis outline

Chapter 2 of this thesis outlines the methods, which can estimate the cost of increased variety. Section 2.1 is an overview of the existing manufacturing cost methodologies, which determine the cost of a single product given product characteristics. Section 2.2 explains the limitations of the previous methods when estimates for a large number of components have to be considered and proposes the System Cost Modeling (SCM) as an

alternative. Section 2.3 incorporates some major developments to the SCM to take into consideration the eventual changes in production when a component is customized.

Chapter 3 explains the framework of the case study, which considers the introduction of new variants in the auto industry. Section 3.1 details the baseline assumptions considered for this particular case. Section 3.2 examines which parts or groups of parts of the car can be considered as customizable and then defines different levels of customization that exist for this specific car. Section 3.3 introduces some customization parameters for every component. First the production volume of the customized component should be determined. Then a degree of tool modification is defined for every component of the customized product. An additional set-up time is also incorporated in the processing time of the customized part. Section 3.4 details the different relationships considered in the model to estimate the tooling and equipment investment of certain manufacturing processes such as stamping, die casting and injection molding.

Chapter 4 includes the results and analyses of the case study. Section 4.1 looks at the cost and cost drivers of the standard product; then compares the results of the standard and customized products; discusses the costs variation when the set of manufacturing assumptions is changing. Section 4.2 provides generalized results of the case study, discusses the problem of customization in the auto industry, and produces some recommendations for the automakers.

Chapter 5 lists the conclusions drawn from this work and details opportunities for extension of this work.

Supplemental data and figures referred to in the remainder of this thesis are found in the various appendices.

2 Model methodology

Understanding the customization decision depends heavily on component cost structures. The OEMs want to offer options to the customers if the premium that the customers are willing to pay is superior to the additional cost to customize. The problem is how to assemble cost information for all the relevant components. For an automobile this could mean thousands of components, for which price information for the standard and customized versions would have to be gathered. Since the customization decision is often taken before production begins, there is little data available about the customized product in a fairly early stage of development. The solution is to model the cost of the components. Indeed it establishes a cost structure for all the components that takes into consideration materials, size, required equipment and tooling, so it would allow changes in relevant variables such as volume or production time. Disciplines as diverse as engineering, operations management, or accounting have attacked this question from different angle. The next two sections present the current status of these costing techniques and analyze their advantages and disadvantages. The last section discusses a specific methodology to address questions of customization.

2.1 Manufacturing cost modeling

The issue of manufacturing cost estimation has long been a source of concern for managers and researchers. Several techniques have been proposed to estimate cost but a lot of them has been criticized [10, 11]. While the initial methods were rather crude and served mainly to provide rough orders of magnitude, the last ones are getting more and more precise in the cost estimation.

2.1.1 Rules of thumb

The best known techniques for evaluating the cost of manufacturing processes are simple rules of thumb. Designers or engineers with experience with the relevant technologies and processes usually develop rules of thumb [12]. They are often based on two of the core cost drivers of any manufacturing activity: materials cost and cycle time. Indeed experience in a particular industry enables experts to accurately predict the materials cost as a share of the total cost, suggests the development of rules that are easy to understand and provides results that are sometimes close to the actual cost of component. Processing time combined with a burden rate can also be used to estimate part costs. However, there are three major problems with the rule of thumb techniques. First, they rely heavily on historical data and previous experience. Therefore they have strong limitations in environments of rapid change in materials, technologies and customer requirements. Second, they assume linear relationships between factors driving cost. Third, these are black-box techniques that do not allow the manager to understand the interplay between the several factors that are driving cost. As a result, relying on rules of thumb to make important technical or managerial decisions can be extremely misleading and costly to the company. A similar method has been developed later, called parametric cost estimation. It provides one or few parameters with which cost estimates can be inter- or extrapolated from known product/cost relationships to estimate the cost of the 'unknown' product. It is simple rules adjusted by a fixed multiplier or other scaling factor ('markup'). The downside of this method is its crude level of accuracy; in addition only for items similar in kind costs can be meaningfully estimated.

2.1.2 Activity based costing methodology

Another technique for evaluating the cost of manufacturing processes is the use of current accounting data and practices in the plant. A particularly popular application is activity based costing (ABC). This method attributes direct and overhead costs to products and services on the basis of the underlying activities that generate the costs [13]. It calculates the cost of activities that serve as cost drivers and 'charge' products with the time with which they consume an activity times the use rate per time unit. However ABC has been

of limited help to engineers and designers concerned with changing the manufacturing lines or choosing between alternative materials. The reason for this situation is that ABC is based on historical and descriptive information, and seldom incorporates any engineering control variables. Therefore it hampers the possibility to establish predictions for new manufacturing systems, materials or part characteristics.

2.1.3 Technical cost modeling methodology

The major problems with the previous techniques are that they offer very limited power for estimating the effects of departures from observed conditions in manufacturing cost. These limitations led to the development of the Technical Cost Modeling (TCM) methodology at the Massachusetts Institute of Technology [12, 14]. TCM is related to the activity based costing idea of accounting principles, but uses engineering, technical and economic characteristics associated with each manufacturing activity to evaluate its cost. The model serves as a mathematical transformation, mapping a description of a process and its processing conditions to measures of cost. The technical cost model is a representation of production processes. Its analysis starts with an identification of the relevant process steps required to manufacture a particular component, and then it is constructed through three steps: (i) identifying relevant cost elements, (ii) establishing contributing factors, and (iii) correlating process operations to cost of factor use [14].

The relevance of any particular cost element is a function of the process under consideration. The set of inputs can be broken into four main categories: exogenous, plant, part and process specific variables. The exogenous variables basically characterize the enterprise's interaction with its environment in a quantitative manner, such as financial data (e.g. the rate of return). Plant data relates to information that is not specific to any part or process but to the organization as a whole. Working hours, downtimes and workers per category are some examples of plant wide data. These two groups of variables are thus plant and part generic, that is, are independent of the product and process under analysis. The product variables define the characteristics of the part, namely, its geometry, weight, the raw materials and their cost. The remaining inputs, that are the process inputs, require a great understanding of the engineering and physical principles underlying the technologies, which when coupled with expertise in process implementation, permits an estimation of the number of workers, times, equipment characteristics and costs, lot sizes, space occupied, etc. Example of process inputs are reject rate, power requirement.

Once the inputs have been defined, the details of the manufacturing process can be mapped to their contributing factors [14]. For example for the die casting process, the molding tool and the molding cycle time can be identified as elements whose requirements would change with design parameters, and could be predicted based on the initial parameters describing the part. Cycle times affect the number of parallel streams necessary to achieve a specified production volume, and are related to part design and process operating conditions. This mapping to design parameters is achieved one of two ways; either based on existing empirical evidence or according to basic scientific and engineering principles. Then a predetermined functional form is assumed and the dependent variables are regressed on the relevant independent ones. Regressions can be linear or can use mathematical transformation to produce linearized forms of non-linear relationships. For example in the die casting process, the solidification time can be expressed by Chvorinov's rule: [15]

Solidification time =
$$Cte \cdot \left(\frac{Volume}{Surface Area}\right)^2$$

where

Cte = constant based upon mold material properties, solidification temperature, and pouring temperature.

Volume = casting volume.

Surface Area = casting cooling surface area.

Since it is difficult to obtain accurately such data for every part of the complex system, this solidification time can be estimated by regression analysis. The experts can observe different times for several components; with this information they can then estimate a relationship between this time and part volume, part thickness, material density, thermal conductivity, and coefficient of thermal expansion. As we see in this example, it requires

not only material property information, but also a reasonable description of the cast part's geometry.

The third step in creating a technical cost model is translating the process factors into costs. The total cost of each unit operation is broken down into separately calculated elements: the variable and fixed costs. The variable costs can be directly associated with the production of one unit of output, thus increasing roughly linearly with the production volume. On the contrary, fixed costs remain constant until production capacity is reached, whereupon more equipment is required. These categories are then subdivided into variable costs of material, direct labor, and energy; and the capital costs of main and auxiliary equipment, tooling, building, maintenance and overhead.

• Variable costs

The material cost category includes the primary or raw material required for a part as well as any process consumables. The type of material, the amount of scrap and the value of scrap are all important factors in determining material cost. Labor cost includes only the direct labor required for part fabrication. The fully burdened (including benefits) wage, amount of planned and unplanned downtime, and number of labors needed are some of the factors that affect labor costs. The indirect labor is captured in the overhead cost category. Energy costs include the cost of running machinery as well as any additional heating or other energy related input.

• Fixed costs

Main machine cost includes the cost of the primary machinery used for the fabrication of a part as well as the installation cost of the machinery; installation cost is usually estimated as a percentage of the machine cost. To calculate the machine cost, the investment required in main machines is first determined from the attributes needed to produce the component. Once the investment is determined a method is needed for allocating those costs among the numerous products that may be produced on this equipment over its lifetime. First the investment is amortized over its useful life in order to obtain an equivalent yearly cost, because it would not make sense to charge the entire

investment to just the first year or years of production. Next, a decision has to be made about how to spread that yearly cost among the numerous products which could be made on that same equipment each year. In the case of dedicated manufacturing, the cost is then the cost of one year of machine use. For non-dedicated manufacturing, the cost is the percentage of yearly machine capacity used times the cost of one year of machine use. Whether or not a machine is dedicated, cycle time, part size, and manufacturing technology all contribute to the unit cost associated with the main machine. Tooling cost includes the cost of dedicated tools required for the manufacturing process. Tooling cost is usually amortized over the life of the product to arrive at an annualized tool cost. This can then be distributed among the part production volume to arrive at a unit tool cost. Product size, complexity, tool material, and any required tool action (such as release springs or pins) can affect tooling cost. Overhead costs include managerial labor as well as other support services. Overhead costs are often estimated as proportional to yearly machine, tooling and building costs. In some cases, the overhead labor costs can be estimated as a number of indirect workers needed to support the functions of the direct workers. Building cost is the cost of the fully built up factory space that the manufacturing operations occupy. The investment in building space is amortized over the life of a building resulting in an annual building cost equivalent. In the case of dedicated manufacturing the building cost is the yearly cost. For non-dedicated manufacturing, the cost is a percentage of the building space used times the yearly cost. Auxiliary equipment costs are the costs of equipment that is required to produce the part, but is often not part of the investment quoted for the main piece of equipment. These costs would include things like conveyance systems, lockout equipment, computers and controllers. Auxiliary costs are often estimated as proportional to main machine cost. Finally, maintenance cost is the cost of upkeep on machines, tools, and auxiliary equipment. Maintenance cost usually scales with the yearly cost of machines, tools, and equipment.

Most applications of TCM have been limited to comparisons involving limited number of parts in one or more competing individual processes to understand the economic implications of changes in process or in critical design parameters (e.g. material, production volume, factor condition). For example the United States council for automotive research (USCAR) developed a set of Technical Cost Models that are capable of assessing the manufacturing cost associated with the sand casting and die casting of various engine components in both aluminum and magnesium materials [16]. The importance of the model is not in producing an accurate manufacturing cost, but in examining how changes impact cost. Examples of changes that can be made are production volume, equipment type or material selection. A variety of gradual changes can be examined across many aspects of the production process.

2.2 Cost modeling of complex systems

2.2.1 The limitations of the Technical Cost Modeling methodology

The large majority of today's products are the result of a complex combination of parts that require numerous operations in their manufacturing as well as substantial assembly effort. The seat of an automobile, for example, may require 40 different individual parts and more than 10 different processes. If a manager wants to estimate the manufacturing cost of a seat using the TCM approach, he would need to use a combination of a significant number of different Technical Cost Models. For each of them, part and processing information has to be gathered and processed. Because of the high level of details associated with TCM, combining a large number of TCM will require large amounts of information. For the seat example, given that an average model requires the introduction of 25 descriptive variables, more than 10,000 variables would have to be accounted for. For a manufacturing firm, a high level of detail in cost estimation can be very important for rigorous competitive assessment, particularly at the manufacturing stage [10]. If this is the case, companies assemble large teams of engineers and can hire people devoted to estimating the cost of each individual part. However this operation is time consuming, and entering and manipulating large number of variables is very prone to errors. For the overall assessment of a system in early stages of development, or to investigate the generic impact of changes in factor conditions, such a level of detail is not desirable and sometimes even not possible to achieve. Therefore it is important to develop other less data intensive methods to estimate costs at the early design stage.

2.2.2 The system cost modeling

The TCM methodology is useful when comparing designs or materials solutions for individual or small groups of components. It becomes less practical and sometimes infeasible when trying to model several hundred components. To solve that problem a method has been developed which simplifies the traditional technical cost modeling techniques and uses a limited number of inputs [10]. This method, called the System Cost Model (SCM), "aims at establishing a systematic way to estimate cost functions for complex systems, such as the interior or the chassis of a car, where multiple processes and diverse components are present" [10]. The level of data is reduced but cost estimates are also less precise.

SCM is one modeling structure using different production data for a large number of processes and components. In a similar way as the TCM methodology, SCM breaks down the total manufacturing cost of each components of the system into fixed and variable costs; and then the cost estimations over individual components are aggregated. SCM estimates each of cost factors and process use time with limited information and using simple rules. To limit the number of inputs, the inputs chosen should be used as common inputs to all process models. These inputs might include one to represent the size, because the size is a major factor needed to determine the characteristics of the required processing equipment and tooling. There are many possible proxies for the size of the component: mass, volume or surface area. The choice of this proxy depends heavily of the characteristics of the process. For example in the die casting process the machine characteristics are mainly determined by the projected area, because the die casting press is chosen according to the range of clamping force that it could provide, and the clamping force requirement can be estimated as a function of the part projected area. However for all the joining processes such as adhesive bonding, the most relevant input is the length of the joints. The ideal alternative is to work off one variable that reflects

the part size but that in some processes this is best represented by mass and in other processes by volume. Sometimes the surface area might be even more appropriate.

Another input might include one to represent part complexity. Since detailed information regarding shape, thickness, number of holes etc. might be essential to calculate the equipment or tooling characteristics, a complexity factor can be introduced to substitute this information. It would be estimated by judgment. The lowest level would correspond to simple components; higher levels of complexity would imply more details or additional features that require more complex (and therefore more expensive) equipment. Inputs to indicate which processes and which materials are used should be included. Indeed the material information is critical to estimate the material cost, which is often a significant portion of the total. These simplified inputs could be used directly to determine equipment cost, tooling cost, labor usage, cycle time and material needed for the relevant manufacturing of a component. Then following the TCM logic, the costs are derived from these core estimates.

Unlike TCM that uses detailed component characteristics together with engineering and statistical relationships to determine cost, SCM establishes a direct relationship between the inputs described in the previous paragraph and the cost drivers. In order to simplify the calculations, it is convenient to come up with a uniform modeling scheme that applies across products and processes, thus a similar relationship might be chosen for all the processes. For example for the equipment cost, several authors on the area of cost estimation [12, 17, 18] show that a logarithmic relationships between weight and equipment cost seems to hold in a number of other circumstances. Since this type of behavior is observed for diverse technologies, they suggest a generic choice:

 $Cost = A \cdot (Weight)^b \cdot (Complexity)^c$

where the relevant parameters A, b, c have to be estimated. The initial estimate of these coefficients is based on a three-point estimation [10], which is basically a regression from three specific points for every process. Once these three specific points are determined,

the three parameters A, b and c are solved by a system of equations. The detailed calculations can be found in the appendix A.

Generally speaking, tool costs are difficult to estimate because they are designed as a unique item for each part. Statistical regression models have been shown to yield reasonably good estimates in some case [12, 17]. However, like many other aspects of previous TCMs the inputs to the regression equations varied widely by process. For SCM, regressions using a limited number of common inputs had to be developed for all processes. Since full regression models for each process would require a great deal of data, the first approach has been to apply the logarithmic relationship for all processes to estimate the equipment investment, tooling investment, cycle time and the number of workers. However, a comparison of the die investment of various stamped components estimated by the system cost model and the real investment occurred by General Motors to manufacture these components show that the percentage of errors can be significant for complex parts. Figure 2-1 indicates that the investment versus complexity relationship does not hold very well at complex level 3. Sometimes the error percentage can reach up to 70%. Since this model is used for managerial decisions, it is important to get more accuracy in the relationships and to decrease the percentage error, especially for the complex parts. The solution would be to develop mathematical models for every process and every intermediate variable (equipment investment, tooling investment, cycle time and the number of workers). As explained in the next section, some major developments have been considered on the current SCM to capture more details of the cost of the components.

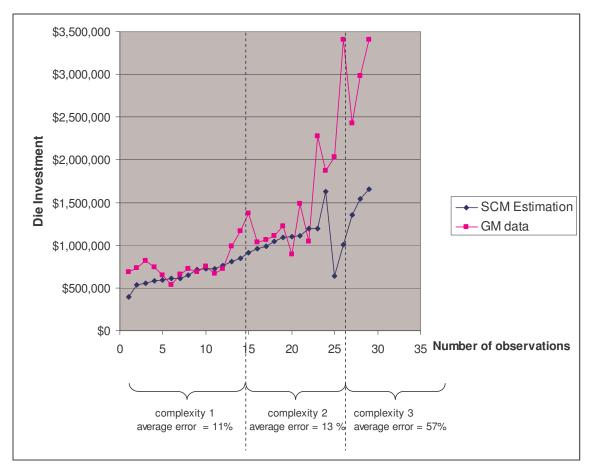


Figure 2-1 : Comparison between the die investment estimated by SCM and the real investment occurred by General Motors

2.3 Extension of the SCM for customization decisions

SCM is a methodology developed to evaluate the cost of complex systems with a large number of individual components and subsystems. This approach involves critical simplifications from traditional technical modeling techniques. Thus it provides only reliable calculations of the overall system costs. The goal of this thesis is to modify and apply this model to be able to make customization decisions, either on a large group of components such as a seat or at the component level such as the front brake or the accelerator pedal. Consequently, the model should be able to generate accurate cost estimates on the component level as well as on the subsystem level. To accomplish this, an extension of the SCM with a focus on getting more accurate individual component cost estimates was required. Furthermore, specific parameters to be able to address customization decisions had to be added.

The first section focuses on the modification of the relationships to get more accuracy in the intermediate variables. It reconsiders the way to estimate the reject rate, the trim scrap rate and the energy cost. The last section incorporates some additional parameters to be able to estimate the cost of increased variety.

2.3.1 Limitations of the SCM

The existing SCM needed further development to improve calculations related to the reject rate, the trim scrap rate and the energy costs. In the technical cost model approach, the reject rate and the trim scrap rate are considered as fixed. Each is provided as a single input with the same value applied to all processes. These rates are not only dependent on the process characteristics, but also on part characteristics. That means that to be realistic, a reject and trim scrap rate should be attributed to each component in the system cost model and thus the model would need thousands of additional inputs. The solution considered in the thesis was to set up a means for directly estimating trim scrap and reject rate based on part characteristics and the process. Building on the methods employed throughout the SCM, a three point logarithmic relationship was used. This avoided the need for extensive statistical data, while preserving a structure that could later incorporate statistical data to improve the accuracy once data becomes available. With this information, an estimation of the scrap rate can be done for every component of the complex systems manufactured by a specific process. The reject rate has been estimated by a similar method.

In the technical cost model approach, energy costs are calculated from different inputs, such as power requirement of the equipment, electricity price. While the electricity price can be a general input for the system cost model, attributing a power requirement for all the thousands of components is unrealistic since it would require a very large increase in the number of inputs. To overcome this difficulty while keeping the accuracy of the

component manufacturing cost, energy requirements are calculated for each component based on its manufacturing process. To do this, energy cost calculations have been divided into three categories, corresponding to the possible energy sources characteristics: mechanical, electrical or thermal energy. The mechanical energy can be provided through relative motions, or pressure differences, or mass forces generated in the component. The electrical energy can be provided by a discharge between two electrodes, electromagnetic fields or simply by using electrical machine. And the thermal energy is related to the heat required for melting, evaporation, etc. Since a large amount of the energy may be lost during production, energy losses are also taken into account.

Each of these categories can then be estimated using physical relationships and engineering rules of thumb. Mechanical and electrical energy costs have been estimated as a percentage of the equipment cost. This simple approach provides reasonable cost estimates without the need for more complex model inputs. However, a more detailed approach based on the actual energy requirements of the part would yield additional refinements to the cost estimates. However, for the cost of thermal energy, this approach is rather inaccurate. Thermal energy requirements are more likely to scale with the type of material and its thermal properties rather than the equipment used. Therefore a more detailed treatment of the costs associated with thermal energy was required. First, the energy required to raise the temperature of the component from the ambient temperature to its processing temperature is determined. By definition the heat necessary to raise the temperature by ΔT is:

Heat $necessary = m \cdot C \cdot \Delta T = m \cdot C \cdot (T_{processing} - T_{ambient})$

Where m = mass of the component

C = specific heat (the amount of heat energy required to raise 1 g of a substance by 1° Celsius)

Then any heat losses through the tooling or equipment are calculated in order to determine the total thermal energy needed. This extra consideration was important to include because heat losses are often a significant portion of the total energy requirement. For example the heat losses in industrial heating processes are considered to be around

50% of the available energy [19]. Waste-gas heat losses are unavoidable in the operation of all fuel-fired furnaces, kilns, boilers, ovens, and dryers. Air and fuel are mixed and burned to generate heat, and a portion of this heat is transferred to the heating device and its load. These furnace losses include: (see Figure 2-2)

- Heat storage in the furnace structure.
- Losses from the furnace outside walls or structure.
- Heat transported out of the furnace by the load conveyors, fixtures, trays.
- Radiation losses from openings, hot exposed parts.
- Heat carried by the cold air infiltration into the furnace.
- Heat carried by the excess air used in the burners.

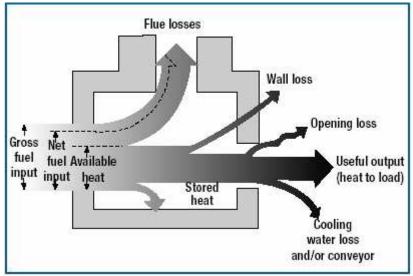


Figure 2-2 : Heat losses in industrial heating processes

The greatest source of heat loss in the process is the material handling losses and wall losses. However the material handling losses are not easy to estimate, because it is dependent of a large number of inputs such as the opening of the furnace, the time of load and transfer. It could be represented as a percentage of the heat loss. On the other hand, the wall losses are easy to estimate quantitatively:

Heat losss per unit area =
$$k \cdot \frac{\Delta T}{\Delta x}$$

Where k = thermal conductivity of the structure.

 $\Delta T/\Delta x$ = gradient of temperature inside the wall of the structure.

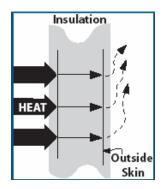


Figure 2-3 : Wall losses through a furnace

To conclude, the updated SCM develops certain relationships for the reject rate, trim scrap rate and energy cost. These relationships and the underlying assumptions remain a rough estimation and need further analysis.

2.3.2 Incorporation of customization parameters

Generally, when a product manager wants to determine if it is profitable to have more variety within the future or current product line, he looks at the direct costs of increased variety. Will it require more capital equipment or more space to have more product extensions? How many additional hours will it require to make the customized product? Will any tools have to be added? In order to answer these questions, some customization parameters needed to be incorporate in the updated system cost model.

First it is necessary to introduce a variable for the number of variants and their associated production volume. Incorporating customized product in a product line implies some modifications into the parameters of the product line. Because the construction of any production line is a large investment, the manufacturers prefer to reconfigure the current production lines to handle multiple variants of new product designs. But even if possible, a reconfigurable production line is not without costs. Additional equipment set ups are needed to switch between product variants. Furthermore changes are required to the equipment and tools resulting in modified (and usually increased) costs. The annual equipment is the same for any customized and standard product, but the relative time during which the capital is used for the relevant product is different for the two products.

The process time use is defined as the ratio between the line utilization time, which corresponds to the amount of time needed to manufacture the required volume of components and line available time that indicates the amount of time that the manufacturing equipment is available for the operation. Since the latter indicator is the result of company operating policies, including number of shifts, holidays, and planned line down time, it is the same value for the customized and standard products. However the line utilization time will be lower for the customized product than the standard product. Thus the model should consider separately the process time use, the cycle time, the equipment and tooling cost of the customized and standard product.

It is also important to take into consideration some variations in the initial inputs due to customization. Indeed the customized products may require different material requirements, different or modified equipment or tooling investment. For example, a change in the size of the stamped seat rack can imply a change in the tandem press, if the required tonnage to manufacture this new seat rack is higher. The first reason is that the calculation of the required tonnage is a function not only of the mechanical strength of the material, but also of the part forming area. The second reason is that each tandem press should be chosen according to a range of tonnage. Consequently, the equipment cost has to be determined both for the customized and standard product. While this is often the case, we have only considered limited changes in the customized product and therefore have not needed to consider possible use of alternate equipment in our case study described in chapter 3.

In a similar way, customized products may require additional tooling investment or modified tooling investment. For example, if the size of the customized product, manufactured by a die casting process, increases, the OEM should have a completely new mold. In general each customized part has to be analyzed individually to decide on the degree of tooling alteration required. While customized products may have substantially different costs, we have considered the variants to be very similar. As a result the only changes considered are the tool investment and the increased set-up times. The increased

number of set-ups will lead to longer equipment and labor times thus affecting those cost elements as well.

To conclude, several costing approaches have been developed in this chapter from the first rules of thumb to the technical cost model. The development of these successive models has been pushed by being more and more accurate in the cost estimation. The system cost model relies on a more simplified engineering approach, implying less accuracy. The updated model developed in this thesis aims at being used for the customization decision, thus it seeks for a better accuracy in the component cost estimation through the identification of new parameters or modification of old ones. All these development are essential to further analyze the cost of customization associated to some components or groups of components of a car, as it is reported in the next chapter.

3 Case study definition: customization of an automotive

The usefulness of SCM can be more clearly show through its application of a case study. This case study would focus on the estimation of the manufacturing cost of a complex system and then the estimation of the customization cost. In this chapter the case study explores the model in the context of the automotive industry. With more than 2000 individual components and as many as 200 sub-assemblies, the car is a clear example of a product for which it becomes extremely complex to have detailed cost estimations for all the components. The car analyzed in the case study is a mid-size car manufactured by a major European manufacturer, Volkswagen, produced in 1999. The structure of this Volkswagen car is described in Table 3-1. The structure has been subdivided in different Following a typical division found among OEMs, eight major groups are levels. considered: powertrain, chassis, Heat Ventilation and Air Conditioning (HVAC), interior, body, exterior and electronics. They enable a good understanding of the relative importance of major areas of the car. The secondary level reflects typical sourcing decisions for automakers for supplying sub-assemblies. Table 3-1 describes how the total number of individual components is distributed over these two levels.

Groups	Number of sub-Assemblies	Number of components
Powertrain	40	434
Chassis	51	387
HVAC	14	173
Interior	39	433
Body	22	129
Exterior	31	109
Electronics and control	27	452
TOTAL	224	2117

 Table 3-1: Example of car structure (Mid-size car, Volkswagen, 1999)

For each of the components, the weight (as a proxy of the part size), material, complexity and process information has been gathered. In some cases up to three manufacturing processes per component have been considered. For example, the alternator housing, which is made out of aluminum, needs first to be die cast and then machined. An important caveat is that the component breakdown used in the case study does not consider body-in-white (BIW) at the level of individual components. It also does not consider the cost of painting the BIW (although the cost of painting for non-body components is considered) nor the cost of engine dressing or the final or general assembly line by the automaker. It only includes the cost of producing the individual components and assembling them into modules or subassemblies. However it will be substituted by a fixed amount of \$1,500 in the case study.

The first section of this chapter explains the baseline assumptions considered for the study of the customized car described above. The second section examines the different levels of customization existing for this car. Finally the last section describes the detailed relationships considered in the model for certain processes: stamping, die casting and injection molding.

3.1 Baseline assumptions

The calculation of the manufacturing costs associated with the components and sublevels in the car rely on a set of baseline assumptions, described in Table 3-2. Production volume and number of years in production are instrumental in defining the type of vehicle and its useful life. These replicate what is typically found for high volume vehicles in Europe or US. The equipment life of 10 years corresponds to what equipment manufactures and parts suppliers usually report on average, although these can vary with process. For the remaining set of variables, values are based on operating conditions found in the automotive sector in the US and Europe. These values reflect direct information gathered from interviews with firms, or values in published resources. Most of the base information was obtained by Veloso, Henry et al. [20] to assess the competitiveness of the Portuguese auto parts industry. The number of days of operation per year is estimated at 240 days. It assumes no work on weekends and two weeks of line down for personnel holidays. Two shifts correspond to having 16 hours of operations per day. The remaining time is reserved for tasks such as maintenance and line problems. The line available time of 87.5% corresponds to having 2 hours of additional line downtime, both for planned activities and unplanned breakdowns, during the 16 hours of daily operations. Free capacity utilization indicates how the remaining available production time which is not needed for a specific component is used. A value of 100% indicates that all remaining time is used to produce other components, while a value of 0% indicates that the line sits completely idle the remainder of the time. The baseline assumption is that all free capacity is used.

Annual production volume	200,000 parts/year
Years of production	5 years
Life of equipment	10 years
Interest rate	12%
Wage (\$/hour including benefits)	\$56
Days per Year	240 days/year
Number of shifts	2
Line available time (Uptime)	87.5%
Free capacity utilization	100%

 Table 3-2 : Baseline assumptions of the case study

As it has been mentioned in section 2-3-2, the energy is divided into three categories. The first one is the mechanical energy, which represents 3% of the equipment investment in the baseline assumption. The electrical energy represents 30% of the equipment investment. The thermal energy is considered for the case study as the energy required for melting the component in a typical furnace, whose dimensions are 4 feet by 4 feet by 6 feet, and whose thermal conductivity is the same as a refractory material.

Finally these are the baseline assumptions to manufacture a car in the US or Europe. The two other sections incorporate some additional inputs, which are related to the customization process.

3.2 The levels of customization

The word "customization" is becoming popular for several industries, particularly the automotive industry. However it is difficult to define the customization concept. One first visionary definition of customization can be the ability to provide your customers with anything they want, any time they want it, anywhere they want it, any way they want it and to do this while still remaining profitable. This is quite a goal, but in fact until now one which can rarely be achieved. A practical definition for the car manufacturer is the ability to efficiently deliver many variations of a standard product, each customized to the expressed preferences of the buyer. The products referred to in this second definition are not the "anything-at-any-time" promised by the visionary definition; rather, they are customized within a predetermined envelope of variety. The goal is to ascertain, from the customer's perspective, the range within which a given product can be meaningfully customized for that customer, and then to facilitate the customer's choice of options from within that range. In the car industry one problem of customization is to determine at which level the car manufacturer should offer the variety. Indeed if the manufacturer attempts to offer variety at the component level, the number of possible configurations increases dramatically. For example the front seat consists of six sub-assemblies: the buckle assembly, the cushions, the covers, the frames, the armrest and the headrest. In total that means about 30 components. If the manufacturer offers two versions (one standard and one customized version) for all the 30 components to the customers, that corresponds to 2^{30} possible seat types, that means more than one million of combinations. The number of combinations is higher if the manufacturer offers more versions for each component. This number becomes enormous if this method is applied to a large complex system such as a car composed with more than 2000 components. In reality the customers don't ask for so many choices at the

component level, but they have specific needs at a different level. For example if they seek the maximum comfort in their seat, they can ask for a specific seat width, depth, or angle, or a customized backrest, whose dimension are larger or taller than the standard seat, which only fits for an average individual profile. Since a change in a seat width, for example a larger seat, implies modifications in some dimensions of the seat rack, the seat back rack, the cover and also the cushion, it is clear that the level of individual components is not the relevant level of analysis for a customized seat. The customer will not ask to change the size of the cushion, but most probably the size of the frame; however there is a strong correlation between the cushion and the frame. That is why all the components of the seat belong to the same group of customization. On the other hand, customers may want variety at the component level such as for the fender liner or the brake pedal. The question of customization level is specific for each component or group of components. Thus, in the case study the individual components have been all analyzed and aggregated at a customization level. The criteria for the determination of the customization level were the following:

- Can the cost model be used to address the customization by a variation of the components inputs? For example, if the customized product requires a variation in the size, material or the complexity, it can be address in the updated SCM. However, customization that requires other types of variation such as a change in the motor oil are not addressed by the SCM and therefore cannot be included in this study.
- Is there an interest in customization? Neither customers nor designers have much interest in customized versions of all vehicle components.

Figure 3-1 shows an example of some components considered for customization of the chassis group (the levels of customization are highlighted in bold). A complete list of all components and their customization level can be found in Appendix B. In the case study the customization of the engine is not considered. While consumers might like to choose engine variants, it was beyond the scope of the SCM to consider the impact of these variants on production costs. The same is true for the air-conditioning system. On the

other hand, in the chassis group, several sub-groups can be customized such as the front brake, the rear brake, the accelerator pedal, the clutch pedal, the rear suspension, the steering column and the fuel tank. Many components in the interior group are also easily customizable; all the sub-groups can be customized except the air bag system. In the exterior group we consider that the following groups are customizable: exterior rear view mirror, seal, front bumper, rear bumper, radiator grill, and spoiler. Table 3-3 described how the total number of customizable groups is distributed over the eight major groups of the car.

Groups	Number of sub- Assemblies	Number of customizable groupsNumber of components	
Powertrain	40	1	434
Chassis	51	14	387
HVAC ²	14	3	173
Interior	39	35	433
Body	22	3	129
Exterior	31	7	109
Electronics and control	27	2	452
TOTAL	224	65	2117

Table 3-3 : Components, groups of customization and sub-assemblies groups for the Volkswagen car

² Heating Ventilation and Air Conditioning

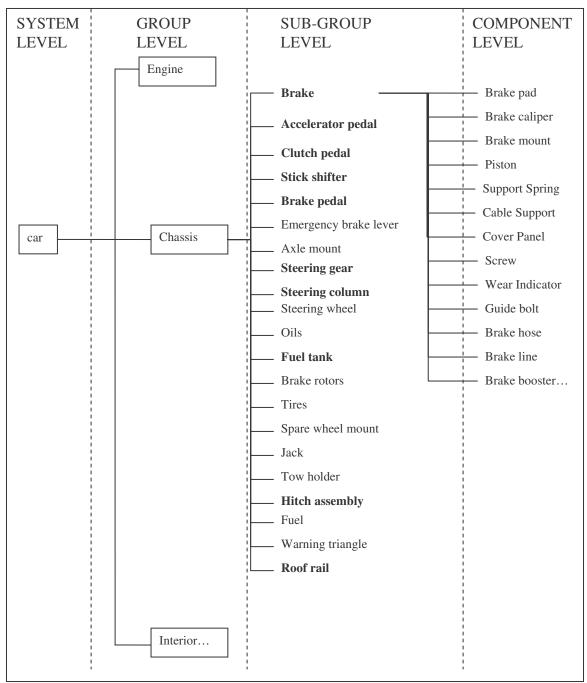


Figure 3-1 : Different levels of customization – Example with the chassis group

3.3 The other customization parameters

As it has been mentioned in chapter 2, there are several parameters which characterize the degree and the type of customization. The subject of the case study is a comparison of production for a single vehicle versus production of that same vehicle plus a customized variant (variants A and B). We assume for the study that the size and materials of the customized components are not changed; only the tooling, the equipment and the line utilization can be modified. The four simple metrics (weight, material, complexity and process) are the same for both the base vehicle and its variant. The total production volume in both cases is 200,000 vehicles per year. However, for the scenario involving a customized variant, the overall production volume of 200,000 is divided into 120,000 vehicles per year for one variant and 80,000 vehicles per year for the other.

As mentioned in the previous chapter, the set up time needed to be adjusted for the customized product. In the case study the production lot size is 5000 parts and thus one changeover is needed for every 5000 parts. For the customized products, two changeovers must be considered for each 5000 parts in order to take into account the need to set up the equipment twice (once for each variant) for each production lot. While the lot sizes were considered to be 5000 parts for all manufacturing processes, the set up time varied by process. Table 3-4 gives an example of the set up time considered for different processes.

Manufacturing processes	Set up time
Sand Casting	0 min
Die Casting	5 min
Forging	10 min
Extrusion	10 min
Stamping	10 min
Hydroforming	20 min
Bending	2 min
Machining	0 min
Molding	10 min
Welding	0 min

Table 3-4 : Set up times for different manufacturing processes

Finally, the case study needed to consider the effect of producing a customized variant on the tooling investment. The tooling investment can be separated into two categories: the The design cost is common for both the design cost and the construction cost. customized and the standard product, whereas the construction cost is specific depending mostly of the degree of tooling change. In the case study the baseline assumption considers that the design costs represents 10% of the total tooling investment. Since this number is estimated, a further sensitivity analysis will be done in the next chapter. While a continuum of tool modifications and their costs exists depending the specifics of the part and the degree of customized desire, only three options were considered in order to simplify the problem. First, the customized product may require no significant tooling changes. In this case the annualized construction tooling cost is exactly the same for standard and customized products. Second, a small modification to the tool is needed. In this case the tool investment was increased by 30%, called the modified tool rate. Finally the customized product requires a completely different tool. Some savings in terms of design cost may still be possible and thus the additional investment needed for the tool for the customized component was considered to be 90% of the cost of the initial tool. Table 3-5 describes the distribution of all the components over these three categories. It is important to notice that in our case study 65% of the cost is completely unaffected, 23% is greatly affected (radical tool change). So the cost of customization will come from only 27% of the total cost of the car.

Categories of components	Customization parameters	Number of components	Cost for the baseline product
No customized components (incl. BIW Manufacturing/Engine Assembly)		1,457	\$6,559
	No tool change	360	\$502
Customized components	Small tool change	78	\$365
	Radical tool change	222	\$2,360
TOTAL		2,117	\$9,831

Table 3-5: The different categories of customization and tooling modifications

3.4 Modification of the SCM relationships

Improvements in the SCM focused on adjusting the estimated relationships between the simplified inputs and some of the intermediate variables such as the equipment, tooling investment, cycle time and the number of workers. The functional form used in the SCM is not realistic for all the processes. The ideal would be to gather more data from experts and OEM databases and to develop the mathematical models used for SCM cost elements with these new data. This has been done for the major component fabrication processes. The first step was to identify those processes which are most frequently used in component manufacturing. Tables 3-6 and 3-7 give the distribution of the different manufacturing processes for the entire vehicle for the Mid Size Volkswagen produced in 1999:

Table 3-6 : Distribution of the primaryprocesses for the entire vehicle by number ofparts

Manufacturing	Percentage of
Processes	parts
Stamping	37%
Plastic Molding	31%
Casting	4%
Forging	1%
Roll forming	1%
Extrusion	1%
Bending	2%
Other (less than 1%)	23%

Table 3-7 : Distribution of the primaryprocesses for the entire vehicle by weight

Manufacturing	Percentage of
Processes	weight
Stamping	14%
Plastic Molding	10%
Casting	9%
Forging	40%
Roll forming	1%
Extrusion	2%
Bending	2%
Other (less than 1%)	22%

The tables show that the major manufacturing processes are stamping, plastic molding, die casting and forging. From interviews with General Motors experts [21], data collection from General Motors Laboratories and other resources and from some current TCMs used by General Motors, an analysis has been done to get better relationships for

stamping, injection molding and die casting. However to capture more details in the relationships it was necessary to add a few additional inputs about the components, such as its thickness, projected area, or surface area. One idea was to categorize the components per process. The next sections analyze in details these categories and the relationships for the three major processes.

3.4.1 Stamping

Stamping is the process of impressing surface definition and three-dimensional designs onto materials with pressurized tools and dies. The main steps of the operations are blanking and stamping. Stamping can be associated with some major forming operations such as drawing, forming, and restrike. In a standard stamping press, there are four basic components:

- The machine itself, providing the power and the physical structure
- A pair of parallel surfaces that close and open again under power (the "bed", which stays still and the "ram" which moves down and back up)
- A two-part die-set, one part of which is fastened to the bed and the other part to the ram.
- The job-specific punches and dies.

When the ram closes, the punches and dies interact, cutting, bending, etc, and making the desired part. When the ram opens again, the part(s) are removed and new material is moved into place. Figure 3-2 shows a schematic of the typical stamping die.

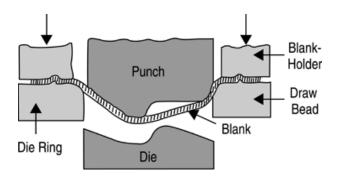


Figure 3-2: A schematic section of a typical stamping die. The sheet contacts only the punch or the die at any point. Membrane stresses stretch the sheet over the tools.

In this sort of press, the motion supplied by the machine is all vertical. It makes flat parts easily. Stamping can be also used to make some very complex shapes using bends and draws; however this adds to die complexity and cost. The press section is used to make holes and certain other part features. The major factor determining the choice of the press is the tonnage. Every press has a range of tonnage. After gathering data about several stamped parts and their related tonnages, a regression analysis has given the following relationship between the tonnage, the complexity and the area of the part:

Estimated tonnage = $27.041 \cdot Surface area \cdot [0.01 \cdot (complexity + 2)]^2$

With Surface area =
$$\frac{Weight}{Density \cdot Thickness}$$

Since each new complex feature requires expensive cams, benders or other sub-machines to be built into the job-specific tooling, the tooling cost is heavily dependent of the complexity and surface area of the part. A regression analysis from GM data about stamped parts gave the following relationship:

Estimated Tooling Investment = \$11,950 + \$155,888 · *Complexity* + \$612,322 · *Surface Area*

These relationships are specific to the stamping process. A similar method of regression analysis has been done to find the detailed relationships for the die casting process.

3.4.2 Die casting

Die casting is a process for producing engineered metal parts by forcing molten metal under high pressure into reusable steel molds. These molds, called dies, can be designed to produce complex shapes with a high degree of accuracy and repeatability. The categories of components for the die casting process are described in Table 3-8. On average, the thickness of the parts in the die casting process is 4 millimeters. Some components are thinner, so their thickness is closer to 2 millimeters; the largest components have a thickness about 8 millimeters. The other variable is the ratio between the surface area and the projected area of the part. An average ratio is 3. If the part is more curved, the ratio is bigger and about 5; on the other hand the ratio can be lower and about 1.5.

Ratio = surface	Thickness of the part		
area/ projected area	2 mm	4 mm	8 mm
1.5	Bracket Assembly A/C compressor	Steering column support	Bracket A/C compressor Lower Front
3	Suspension arm	Support ASM	Transfer case
5	Motor cover	Instrument panel beam	Cylinder Mount Bracket

Table 3-8 : Typical components for the die casting process

In the die casting process, molten metal is injected, under pressure, into hardened steel dies, often water cooled. Dies are opened, and castings are ejected. The major factor of the equipment investment is the clamping force, which is dependent of the complexity and the part projected area. After gathering data about several GM parts, the regression gives the following relationship:

Estimated Equipment Investment = $(16,755 \cdot (Clamping Force)^{0.5615})$

With Estimated Clamping Force = $7,750.02 \cdot \text{Pr} \text{ ojected Area} \cdot (1.5)^{\text{complexity}}$

Estimated Projected Area =
$$\frac{Surface Area}{Ratio} = \frac{Volume}{Thickness \cdot Ratio}$$

The cost of the mold increases as the part geometry becomes more complex. Thus, the tooling investment is a function of complexity and surface area. The following relationship comes from the Technical Cost Model made by IBIS Associates [16]:

 $Estimated Tooling Investment = \$13,085 \cdot Complexity \cdot (Surface area \cdot Complexity)^{0.294} \cdot Adjust$

With $Adjust = \begin{cases} 1 & if \ complexity=1 \\ 1.6 & otherwise \end{cases}$

The last process, where detailed relationships have been estimated is the injection molding process.

3.4.3 Injection molding

Injection molding is a polymer processing method similar to the die casting method for metals. A granular polymer material is fed from a hopper into a screw chamber, where it is heated and melted and then injected under high pressure into the mold or die and allowed to solidify. Examples of the applications of this process include the bumper and head lamp. We can distinguish different categories of components manufactured by the injection molding process, which are summarized in Table 3-9. The average thickness is 2 millimeters, the thinner parts have a thickness around 1millimeter, and whereas the largest molded parts have a thickness around 3 millimeters. The ratio has a range from 1 for the flat parts to 5 for the curved parts.

Ratio = surface area/	Thickness of the part			
projected area	1 mm	2 mm	3 mm	
		Panel ASM-Quarter	Panel ASM-D/Seat Back Cushion Outer FIN	
3	Liner ASM-Rear- Wheelhouse Panel	Module ASM HTR& A/C EVPR&BLO	Fascia ASM Front Bumper	
5		Pocket Body Side- T- Panel		

Table 3-9 : Typical components for injection molding process

The molding machines are mainly characterized by their clamping force (up to 30 MN). In the updated SCM, the relationships for the equipment and tooling investment come from the ones used in the Technical Cost Model developed at MIT Materials Systems Laboratory [22].

Estimated Equipment Investment = 14,829 + 41 · *Clamping Force*

With Clamping Force =
$$\Pr ojected Area \cdot \left(1 + \frac{Complexity}{10}\right) \cdot \left(\frac{224}{\sqrt{Thickness}} + 172\right)$$

The mold is the part of the machine that receives the plastic and shapes it appropriately. Its cost is dependent of the projected area, complexity and weight of the part. The formula used in the updated SCM is the one estimated in the TCM used at MIT Materials Systems Laboratory [22].

Estimated Tooling Investment = $220 \cdot Weight \cdot (1 + Complexity/10) + 423 \cdot Pr ojected Area + 53,800 \cdot Actions + 33,900$

We assumed that $Actions = \begin{cases} 1 & if complexity = 3 \\ 0 & otherwise \end{cases}$

These relationships for the injection molding process are similar to the ones for the die casting process.

To conclude, the model has been largely developed for the three major processes used in the car manufacturing: stamping, die casting and injection molding. These developments allowed the cost models to capture some additional details in the calculation of the manufacturing cost to get closer to the real data and the real physical formulas by requiring just a few more inputs for parts. Beyond the four simple metrics used in the SCM (weight, material, process and complexity), an additional input has been added, which is the ratio between the projected and the surface area. Since it is time-consuming to gather this input for thousands of parts, we established different categories of parts, characterized by their thickness and their ratio. Thus, from a quick look of the part, we can estimate in which category the part belong to. This categorization idea has helped to produce more accurate cost estimates. These inputs and the estimated relationships will be used in the next chapter to estimate the cost of customization of the mid-size car from Volkswagen, manufactured in 1999. Then some manufacturing scenarios and analysis will be also done in the next chapter.

4 Results and analysis

This chapter examines first the results of the case study. Then it identifies how the methods and results presented in the thesis can affect the customization decisions in the auto industry.

4.1 Specific results for the case

4.1.1 The cost analysis of the standard product

Given the set of assumptions described in the previous chapter, the cost model is used to estimate the car manufacturing cost for each of the 2117 individual components. These results are then used to generate the total manufacturing costs for the 224 subassemblies, the 61 customizable groups and the 8 vehicle subsystems. The overall results by major subsystems for the baseline product are presented in figure 4-1.

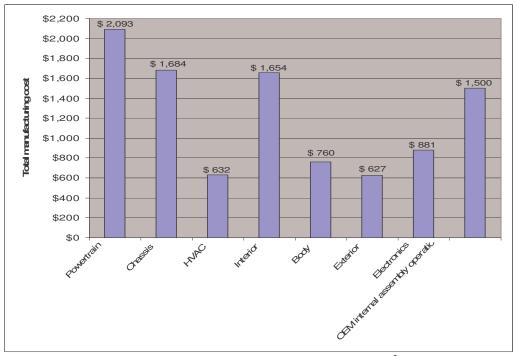


Figure 4-1 : Car manufacturing cost breakdown³

³ The cost of OEM internal assembly operations includes the body assembly, paint, engine dressing and final or general assembly lines.

Figures 4-1 and 4-2 show the cost and the distribution (in percentage) of the major subsystems of a car. From these results we see that the powertrain group is the most expensive system of a vehicle, followed by the interior and the chassis. Powertrain represents 22% of the total cost or a total of \$2,093 per vehicle. The exterior, HVAC system (Heating Ventilation and Air conditioning) are less expansive, representing 6% of the total cost. The figures also present an estimate of the engine and body assembly work to show the relative importance of OEM manufacturing responsibility against purchased parts, but this category is not modeled in the updated SCM. Instead an industry estimate of \$1,500 per vehicle is used for all analyses.

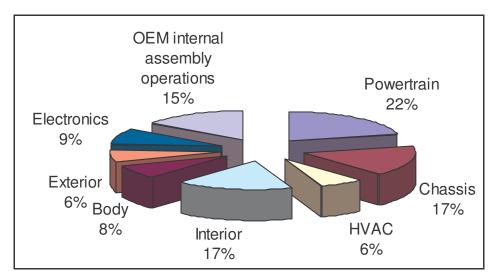


Figure 4-2 : Car manufacturing cost breakdown in percentage

When a manager has to make some decisions about new manufacturing systems, alternative materials or parts characteristics, it is important to understand the interplay between the several factors that are driving cost. The manager should have a tool to understand direct costs closely related to manufacturing process and variations of it affect these costs. Given that the model analyzes each cost driver and adds them up, it is possible to establish predictions about the cost of the system and its variations. This is important especially for customization decisions, because the manager can assess the impact of design, materials or other manufacturing changes on the total cost of the system. Secondly using what-if analyses it is possible to assess the impact of changed

input factors on the overall part costs. Figure 4-3 presents the sum of all costs for the baseline product. Tooling costs are the major cost driver with 34% of the total, followed by material costs at 19%. The equipment costs and the labor costs represent 12% and 15% respectively. Tooling is the main cost driver but also the area that is most affected by the decision to customize. Therefore this breakdown shows that customization will likely have a significant effect on cost. In the model, the costs for both the electronic components and the internal OEM assembly operations are included as separate line items. No cost breakdown for these items is possible since they are not modeled. Electronics components are considered as a purchased component and their manufacturing cost is only equal to the material costs. Indeed there is no pre-determined relationship for the tooling or equipment investment of electronics; however it is something which needs definitively further developments. On the other hand the OEM internal assembly operations are also not modeled and counts for \$ 1,500. The other cost drivers are all modeled but do not reflect the cost breakdowns for either electronic components or OEM assembly activities.

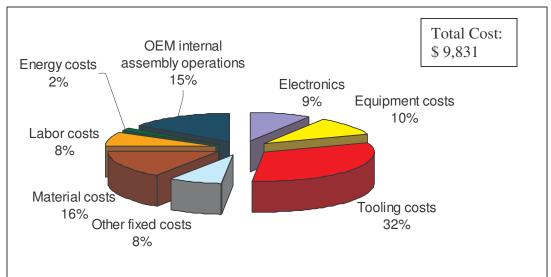


Figure 4-3 : Major cost drivers of the car manufacturing

Tooling costs are the major cost driver with 34% of the total, followed by material costs at 19%. The equipment costs and the labor costs represent 12% and 15% respectively.

As important as these is the share of the cost that is associated with purchased electronics, which corresponds to 9% of the total cost.

4.1.2 Cost model validation

To ensure that conclusions and cost comparisons can be done from the analysis, the cost estimation process for the car system must be sufficiently accurate. For the purposes of validating the results, some quotes provided by an OEM for equivalent components in similar cars (although not exactly the same car) have been found. That validation is shown in figure 4-4. This figure also includes the results from using the SCM prior to the modeling modifications. The range of differences at the subsystem level between the updated model and the external quotes provides a good indication of the validity of the modeling method. The accuracy of the cost estimates by subsystem with the closest match for the HVAC group and the largest cost difference for the powertrain group. One of the main reasons is that there are not enough details in the breakdown of components for the powertrain group. For example the crankcase is considered as a simple component, whose weight is around 34kg and whose processes are sand casting and machining. More details about the components and the manufacturing processes of the powertrain would have added more accuracy in the estimation of the manufacturing cost. For example it is not taken into account the installation of the four crankcase pins which holds the crankcase together. Another step not taken into account is the installation of the bolts that will hold the two halves of the crankcase. All these simplifications lead to a rough estimation of the powertrain. Although there are some outliers where the cost difference is large, the total manufacturing cost of the car falls within a 10% difference, which is better than the SCM prior to the modifications (18% difference). This improvement is due to the detailed relationships which were added to the SCM in order to capture much more precision in the manufacturing cost.

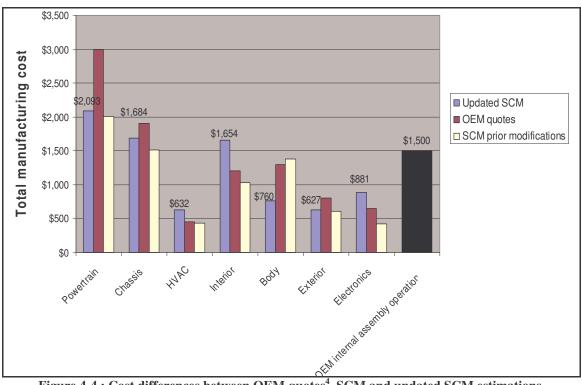


Figure 4-4 : Cost differences between OEM quotes⁴, SCM and updated SCM estimations

The errors in estimation include both values where the OEM quote is above and below the value estimated through the updated SCM. The powertrain and chassis groups are both underestimated by 30% for the first one and by 11% for the second; while the interior group is overestimated by 38%. It can be tempting to correlate the errors with the manufacturing processes required to manufacture the groups of components. Table 4-1 shows the major manufacturing processes for the different subsystems of the car. The powertrain and chassis group are both groups where around 50% of the components are stamped, and only 20% are molded plastics, while the components of the interior group are in majority molded plastics (injection molding, RIM/ Foam molding and compression molding are required for 52% of the components). Since the cost estimations of the updated model for the powertrain and chassis groups are closer to the OEM quotes than they were with the previous SCM, this could mean that the relationships for the stamping process have improved the results by adding more accuracy. On the other hand the relationships for the injection molding process may slightly overestimate the real

⁴ Quote is for similar car, but not exactly the same one.

investments of the manufacturers, because in the updated model, the cost estimation is above the OEM quotes.

Groups	Major manufacturing processes	Number of parts manufactured per process	Percentage of components per process
	Stamping	243	56%
Powertrain	Injection Molding	72	17%
roweittaili	Forging	50	12%
	Die casting	23	5%
	Stamping	184	47%
Chassis	Injection molding	92	23%
Chassis	Forging	46	12%
	Roll forming	18	5%
	Stamping	80	46%
HVAC	Injection molding	58	34%
	Electrics	16	9%
	Injection molding	170	39%
Interior	Stamping	157	36%
Interior	RIM/Foam molding	28	7%
	Compression molding	23	5%
	Stamping	80	62%
Body	Injection molding	31	24%
	Forging	6	5%
	Stamping	20	18%
Exterior	Injection Molding	67	61%
	Extrusion (plastic)	8	7%

 Table 4-1 : Distribution of the processes over the subsystems of a car

It is important to keep in mind that the actual price that an OEM pays for a particular component, or sub-assembly depends on a larger number of aspects, that ranges from the particular location of the plant and the supplier of the component, the exact volume of production and whether there are wider purchasing agreements. Since the OEM quotes come from a similar car, but not exactly the same, there will remain always a difference between our estimation and these quotes.

4.1.3 Comparison between standard and customized products

The main goal of the thesis is to understand the customization decisions of the OEMs, and more precisely to understand what drives the cost difference between a standard and a customized product. The main assumptions made for the production of the customized product have been described in the chapter 3. Briefly, it has been assumed that the size, materials and the process of the standard and customized versions are identical. The major changes in production between the two variants were the tool modification and the additional set-up time. The initial analysis of the standard product described in the previous paragraph has shown that the cost structure is mainly dependent upon the tooling costs. This is an important aspect for the customization decisions, because the cost of customization could be heavily affected when there is a major tool change. Figure 4-5 shows a comparison between the manufacturing cost of the baseline and the customized product for the eight major groups of the car. The total manufacturing cost for the baseline product is estimated at \$9,831; whereas the estimation for the customized product is \$11,242. This is an increase of 14% of the total cost over the baseline version. Consequently the premium that the customer is willing to pay for "customization" should be at least equal to \$1,411 in order for the manufacturer to cover his expenses.

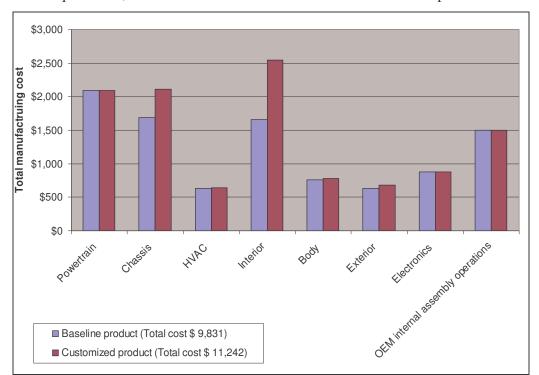


Figure 4-5 : Cost breakdown for the standard and customized products

It is important to remember that the total cost of \$11,242 for the customized product represents the maximum cost of the customized version, because it counts for all the possible customized components. However the manufacturer may want to offer variety for the seat group but not for the suspension group, which will mean that the cost increase for the customized product will only include a portion of the \$1411 cost increase. Consequently it is more interesting for customization decisions to look at the absolute difference of the different customizable groups. The absolute difference for all the customizable groups is shown in the appendix C. Table 4-2 provides a sample of some of the results for individual customized groups.

Groups of	Baseline	Customized	Absolute	Percentage
customization	Product	product	difference	Difference
Side trim	\$131	\$134	\$3	3%
Storage Tray Trunk	\$16	\$26	\$10	64%
Steering column	\$55	\$92	\$37	68%
Trim instrument panel	\$181	\$250	\$69	38%
Seat rack front	\$203	\$351	\$148	73%

Table 4-2 : Example of baseline vs. customized costs for different customizable groups

The absolute difference is the main criteria for the customization decision. We can see from table 4-2 that this difference can vary from \$3 to more than \$100. To be able to give guidelines for what to customize, the ideal would be to compare the absolute difference to the premium that customers are willing to pay for the variety. The example of the side trim shows that the absolute difference is very small (\$3.65), so the automakers will likely be willing to do this customization since it does not cost very much; in addition the absolute difference is insignificant in comparison to the baseline product (3% of difference). Concerning the storage tray trunk, the absolute difference is also small (\$10.31), and even if it represents a large amount of the cost of the baseline product (64%), the automakers will choose to customize provided that they can recover this small cost through increased price or market acceptance. For certain components such as the trim instrument panel, the OEM may offer a customized version, because this is an area that is very visible to the customer and may be worth the extra cost of \$69.45. On the other hand, the steering column and the seat rack front are components that are not likely to be customized since the additional cost of customization is high, representing around 70% of the baseline cost and the consumer is not likely to pay such a high premium.

4.1.4 Sources of customization cost premiums

Several factors may explain the large differences in customization cost premium for different groups. Groups have different number of components, made with different production processes and each sub-component may require different levels of redesign for the customized product. The following section explores the impact of each of these factors on the customization cost premium. First, the number of components within the customizable group may be an explanation for a larger cost difference. Table 4-3 gives some examples of some customizable groups, their cost of customization and their number of components.

Groups considered as customizable	Manufacturing cost of the baseline product (\$)	Manufacturing cost of the customized product (\$)	Absolute difference	Number of parts within the group
Damping hood	\$4	\$7	\$3	2
Storage Tray Trunk	\$16	\$26	\$10	5
Steering column	\$55	\$92	\$37	16
Trim instrument panel	\$181	\$250	\$69	30
Seat rack front	\$203	\$351	\$148	52

Table 4-3 : Example of customizable groups, their customization costs and their number of parts

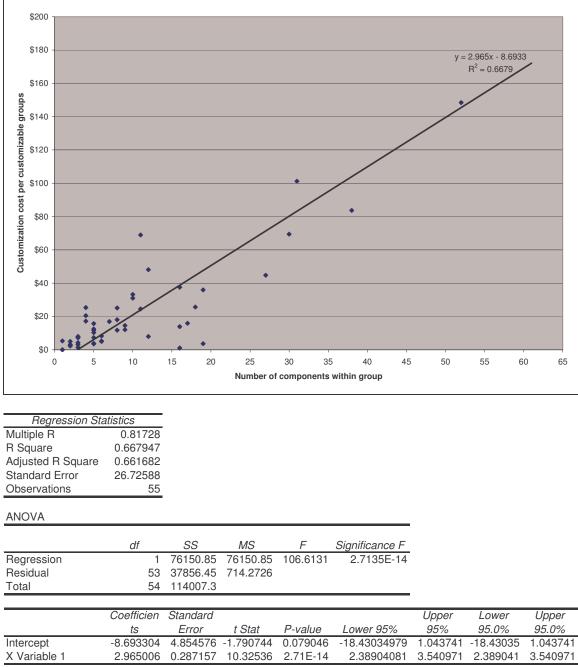


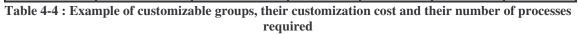
Figure 4-6 : Variation of the customization cost with the number of components within the group

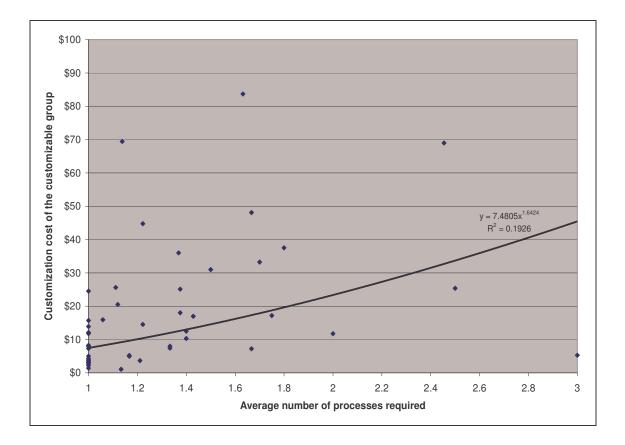
A statistical relationships between the customization cost premium and the number of components has been done for all the 65 customizable groups. The graph and the regression results are shown in figure 4-6. The more components within the group, the more changes or adjustments in the production need to be done and therefore more additional set-up time is needed. This would add more cost for customizing this group.

The regression statistics give the overall goodness-of-fit measures: the R-squared is high (0.667947), the correlation between y and x is significant (0.81728), the "significance F" number and the p-value f the variable are inferior to 0.05, which means that the number of components is a significant predictor of the customization cost (An explanation of all the regression results is explained in details in Appendix D). For example the storage tray trunk, which contains only 5 components, requires an additional cost of \$10 for customization, whereas the seat rack front, which is composed of about 50 components, reaches a cost of customization in the order of \$150, which means fifteen times the customization cost of the storage compartment door.

Second, the processes used to manufacture the components of the customizable group are important for determining the cost of customization. Generally, the components which require at least two or three manufacturing processes have a larger cost of customization. Indeed two parallel manufacturing processes may increase the customization cost, because again there might be additional set-up time for every process considered, and additional cost for the tooling changes. Table 4-4 gives examples of customizable groups associated with the number of processes required for manufacturing the components within the group. The manufacturing of the damping hood requires only one process for each component and thus its cost of customization is minimized. However the seat rack front contains 52 components out of which 5 require three processes to be manufactured. These components are expensive to customize since additional tooling investments are needed for all three processes. Consequently, the customization cost may be higher for this group. Figure 4-7 shows the trend across all most customizable groups. The curve does not fit as well as the curve in figure 4-6, which means that this criterion has less influence, and it may be considered as a secondary criterion. Indeed the statistical relationship is less significant and the explanatory variables explain the variation in cost less well (lower R-square).

Groups considered as customizable	cost of the baseline	Manufacturing cost of the customized product (\$)	Absolute difference	Number of parts which requires 1 process	parts which requires 2	Number of parts which requires 3 processes
Damping hood	\$4	\$7	\$3	2	0	0
Storage Tray Trunk	\$16	\$26	\$10	4	0	1
Steering column	\$55	\$92	\$37	8	4	4
Trim instrument panel	\$181	\$250	\$69	28	0	2
Seat rack front	\$203	\$351	\$148	47	0	5





Regression St	atistics						
Multiple R	0.31383925						
R Square	0.1926						
Adjusted R Square	0.07800633						
Standard Error	1.00756859						
Observations	46						
ANOVA							
	df	SS	MS	F	Significance F		
Regression	1	4.88032	4.88032	4.807276	0.033672605		
Residual	44	44.66856	1.015194				
Total	45	49.54888					
		Standard				Upper	Lower
	Coefficients	Error	t Stat	P-value	Lower 95%	95%	95.0%
Intercept	1.37156783	0.206886	6.629582	4E-08	0.954616438	1.788519	0.954616
X Variable 1	7.4805	0.007883	2.19255	0.033673	0.001396801	0.033173	0.001397

Figure 4-7: Cost of customization as a function of the average number of processes required within the customizable groups

Uppe 95.0%

1.788519

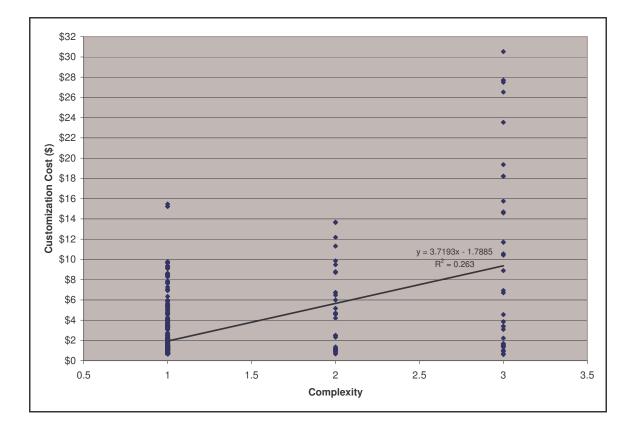
0.033173

Another factor, which could explain the variation of customization costs of the different customizable groups, is the complexity of the part. The higher the complexity of the part, the more expensive the tool investment may be and the longer the cycle time may be. In addition it is likely that the complex parts have completely dedicated tooling. As such, the production of a customized version of these parts may require a completely new and expensive tool, rather than just a modification of the existing tool. Table 4-5 shows some examples of how the complexity of the components affects the cost of customization. The low absolute cost difference for the damping hood can be explained by the fact that all its components are simple, and therefore, presumably have relatively low tooling investments and short cycle times.

Groups considered as customizable	Absolute difference	Number of parts w/ complexity 1 (% of the cost difference)	Number of parts w/ complexity 2 (% of the cost difference)	Number of parts w/ complexity 3 (% of the cost difference)
Damping hood	\$3	2 (100%)	0	0
Storage Tray Trunk	\$10	5 (100%)	0	0
Steering column	\$37	11 (80%)	2 (15%)	2 (4%)
Trim instrument panel	\$69	25 (85%)	1 (2%)	3 (13%)
Seat rack front	\$148	46 (36%)	1 (1%)	5 (63%)

Table 4-5: The customizable groups, their customization costs and their number of complex parts

The seat rack front group has five complex components. Since the cost increase comes primarily from the five complex parts, we can conclude that the driving force around the cost customization for the seat rack front is the complexity and not the number of parts. This could explain why the seat rack front is so expensive to customize. However, this is not the case for the trim instrument panel and the steering column, where most of their parts are not complex. The cost of customization between the customization cost and the complexity for all the customized parts of the car. We can see that the complex parts imply a higher cost customization. The customization cost for these parts can reach \$30; while parts with a lower complexity level have a maximum customization cost around \$15. The regression statistics give the following measures: while the R-squared is a little low (0.2581), the correlation between y and x is significant (0.507989), the "significance F" number and the p-value f the variable are inferior to 0.05, which means that the complexity is a significant predictor of the customization cost.



	Regression Sta	tistics							
Ν	/lultiple R	0.512879							
F	R Square	0.263045							
ŀ	Adjusted R Square	0.261819							
5	Standard Error	3.257589							
(Observations	603							
ŀ	ANOVA								
		df	SS	MS	F	Significance F			
F	Regression	1	2276.439	2276.439	214.5178	9.25409E-42			
F	Residual	601	6377.742	10.61188					
1	Total	602	8654.181						
		Coefficien	Standard				Upper	Lower	Upp
_		ts	Error	t Stat	P-value	Lower 95%	95%	95.0%	95.0
Ī	ntercept	-1.788471	0.328645	-5.441958	7.68E-08	-2.433902473	-1.143039	-2.433902	-1.143
)	K Variable 1	3.719259	0.253936	14.64643	9.25E-42	3.220548428	4.217969	3.220548	4.217

Figure 4-8 : Variation of the customization cost with the complexity of the part

ner

3039 7969

The last major factor, which may cause a large variation of customization cost for different groups, is the degree of tool change. If a complete new tool is required for the customized product, the tool investment increases by up to 90% of the initial tool investment made for the standard product. There are some savings in the design cost but other than the entire tooling investment needs to be made twice, once for each of the part. For components where a tool modification is sufficient the incremental investment may only be around 30%. Additional tools aren't necessary only modifications to the original tool are needed and thus there is the potential for substantial cost savings. So it is reasonable that a group (e.g. the seat rack front), in which most of components require a new tool for their customized version, will have a higher customization cost than a group (e.g. damping hood) whose components require no tool change (see Table 4-6).

Groups considered as customizable	Absolute difference	Number of parts w/ no tool change	Number of parts w/ adjusted tool		
Damping hood	\$3	1	1	0	
Storage Tray Trunk	\$10	4	0	1	
Steering column	\$37	8	1	7	
Trim instrument panel	\$69	12	0	18	
Seat rack front	\$148	32	0	29	

 Table 4-6 : Example of customizable groups, their customization cost and the tool modification of the parts

Figure 4-9 shows the trend of the variation between the customization cost and the tool change. The main assumption in the model is that number 0 has been attributed to the non-customized components, number 1 to the customized components with no tool change, number 2 to the customized parts with a small tool change, and number 3 to the customized parts with a radical tool change. We can see on this figure that the customization cost tends to be higher when a radical tool change is needed for the customized product; while customization costs are on average less expensive for small tool change.

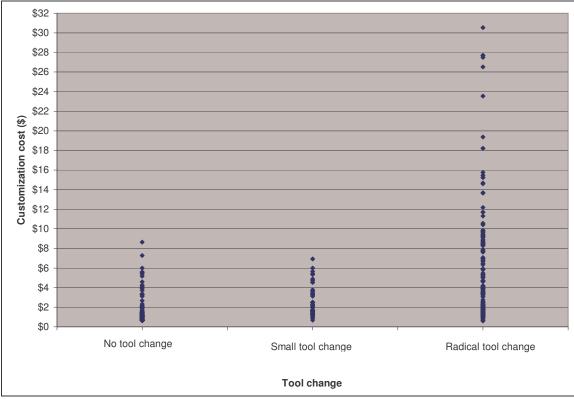


Figure 4-9 : variation of the customization versus the tool change

To conclude, the main criteria, which influence the cost of customization, are:

- The number of parts: groups with more parts have higher customization costs.
- The degree of tool change: groups with components that need substantial changes for the customized version and therefore a completely new tool have higher customization costs.

- The tooling investment of the manufacturing process: groups with components made by processing methods that require large investments in tools will have higher customization costs.

The other criteria have less impact on the cost of customization

- The complexity of the parts: groups with more complex parts have higher customization costs.
- The number of process steps: groups with parts that require more steps have higher customization costs.

4.1.5 Sensitivity analysis

Two important strategic variables for a development project are the production volume and product life. It could be interesting to understand how changes in the set of assumptions, especially changes in production volume and product life, may alter the costs discussed above. As it has been previously mentioned, production volume affects how fixed costs are spread over each unit of production. Thus the higher the production volume, the less expensive the unit manufacturing cost of the car. Figure 4-10 shows the impact of production volume on both the standard and the customized product. As it has been mentioned in the chapter 3, the sensitivity analysis has been done, given the assumption that the four simple metrics (weight, material, complexity and process) are the same for both the base vehicle and its variant, but the total production volume in both cases is equal. However, for all the scenarios involving a customized variant, the overall production volume is divided into 60% of the total production volume for one variant and 40% for the other. Table 4-7 summarizes the distribution of the production volume for the two variants; the total production volume varies from 20,000 to 200,000 vehicles per year.

	I	Production	Volume (ve	chicles per year)
Baseline product	20,000	50,000	100,000	150,000	200,000
Product A	12,000	30,000	60,000	90,000	120,000
Product B	8,000	20,000	40,000	60,000	80,000

 Table 4-7 : Production volume for the two variants of the car.

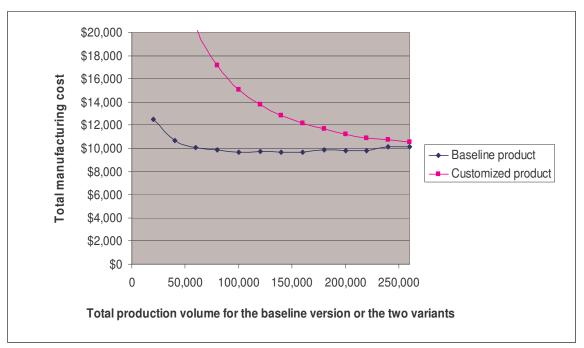


Figure 4-10 : Sensitivity analysis with the production volume for the total car system

A reduction of the production volume can have a substantial impact on the cost of the customized product. Indeed the cost difference with a high production volume such as 250,000 parts per year is estimated around \$600, whereas at lower production volumes such as 100,000 parts per year, the cost difference can be as high as \$5,000. Often at low volumes the additional tools that are needed for customized products are poorly utilized, while at high volumes additional tools might be needed anyway, so the cost penalty for an additional customized tool is low in those cases. However this cost difference means that all 65 groups are customized, which of course is unlikely. Figure 4-11 shows the same sensitivity analysis but for one customizable group, the trim instrument panel. As expected, as production volume decreases the additional customization cost increases. At production volumes as high as 250,000 vehicles per year, the cost difference between

the standard and the customized trim instrument panel is around \$25, whereas in the very low production volume range (around 10,000 vehicles per year) the cost difference can be as high as \$300, which corresponds to two thirds of the price of the baseline product. Therefore, it is quite expensive for the automakers to customize the trim instrument panel at very low production volumes.

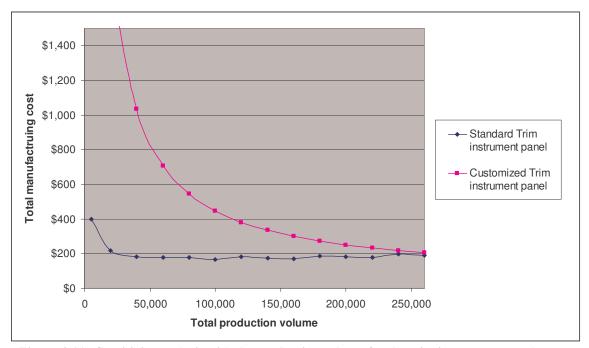


Figure 4-11 : Sensitivity analysis with the production volume for the trim instrument panel group

Product life is the number of years a product is expected to be produced; it is also the number of years over which tooling costs are amortized. Shorter product lifetimes result in higher yearly costs for tooling. If the automaker could offer a more customized product with lots of variants, it may be able to extend the product life. Figure 4-12 shows the impact of variations of the product life on the total manufacturing cost of a car. The variations between the cost of the standard and customized products vary from \$1,200 (when the product life equals 3 years) to \$1,411 (when the product life equals 5 years). Product life has a small effect on the customization cost because many parts can be spread on the tooling investments across. Figure 4-12 shows changes in the product life only from three to eight. The impact would have been more important if the variation in the production life were larger, which is not likely to happen.

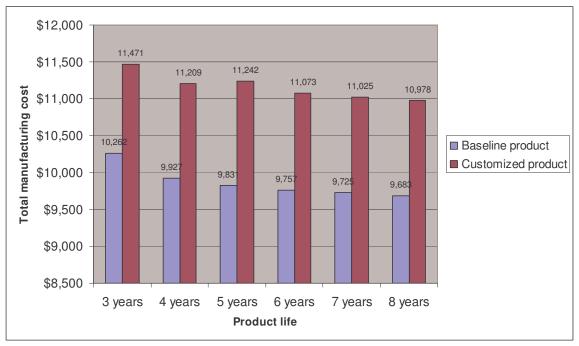


Figure 4-12 : Sensitivity analysis with the product life for the complex car system

Figure 4-13 shows variations of the customization with the production volume for several customizable groups. As expected, whatever the customizable groups, as production volume increases, the cost difference decreases. At production volume less than 80,000 vehicles per year, the cost of customization is very high, because the large fixed investment in machine and tools can not be spread enough on the total production volume. From this graph, we can see also different sensitivities to the production volume. For a given product life (5 years), the cost differences of the brake fall in a range between \$501 (at a production volume of 100,000 vehicles per year) and \$289 at high production volume (260,000 vehicles per year). This corresponds to a difference of \$212. The cost differences for the trim instrument panel are generally not as and range from \$443 at low volume and to \$204 at high volume. This corresponds to a higher difference (\$239). Consequently the trim instrument panel is more sensitive to the production volume than the brake.

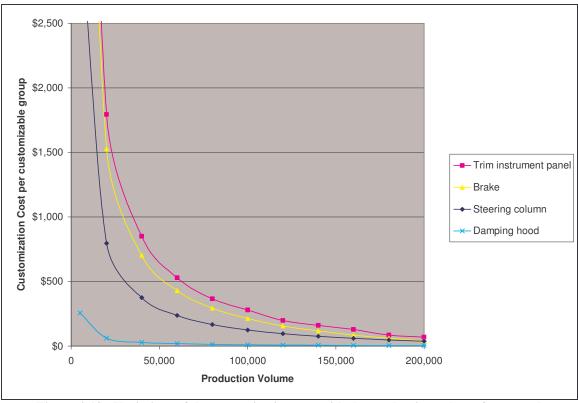


Figure 4-13 : Variations of the customization cost with the production volume for several customizable groups

All these results show that production volume and product life are two variables, which can impact the customization cost of the different customizable groups.

4.2 Implications for the problem of customization

4.2.1 General discussion from the case

To help the manager make better customization decisions, it is important to determine the different elements which influence the cost of customization. As we mentioned in the paragraph 4.1.2, one of these elements is the characteristics of the manufacturing process required and its major cost drivers, in particular the balance between investments in nondedicated equipment and dedicated tooling as well as the relationship between cycle time and set up time. Since the only changes in the production of the customized product considered in this work concern the tool modifications and the addition of some set up time, it is important to assess how theses effects play out together in order to draw some conclusions about customization.

According to figure 4-3, the main cost drivers of the vehicle manufacturing are the tooling costs (32%), the material costs (16%), the OEM assembly activities (16%) and the equipment costs (10%). The other cost drivers are less significant and represent less than 10% of the total car manufacturing. Since the size and the complexity of the customized product are the same as in the baseline version, there is no additional material cost for customization. For the same reason the equipment investment and the number of workers are unchanged when standard and customized products are compared. Consequently the major modification is the tooling costs. When the share of tooling cost of one manufacturing process is important, the large influence of the tooling costs creates a large gap between the manufacturing cost of the standard and the customized product. On the other hand, if the share of tooling cost is less expansive, the effect of the tool modification may be less important, except if another factor predominates. Figure 4-14 shows the trend of the customization cost with the percentage of the unit tooling cost over the total manufacturing unit cost of the baseline product for several manufacturing processes. For every customized part, we only consider the primary manufacturing process of the part. Then we calculate the percentage of the unit tooling cost over the total unit cost of the part and plot it on the graph with its corresponding customization cost. As expected, as the percentage of tooling cost increases the customization cost increases. Given the sharp slope of the curves for most of the manufacturing processes on the graph, we can conclude that a small variation in the tooling cost implies an important increase in the customization cost.

The second factor which has to be taken into consideration in the discussion, is the relative importance of the set up time compared with the production cycle time. Indeed as mentioned above, introducing a customized version in the production increases the number of set ups, thus increasing the total production time. If the set up time is negligible compared to the total cycle time, the addition of one or more additional set up does not really affect the cycle time, consequently the line utilization of the standard and

customized products may be very similar. On the other hand, if the setup time is large percentage of the total production time, then additional setups required for the customized product will significantly affect the amount of equipment time charged to the part. Furthermore, other costs that scale with the equipment utilization, such as the labor or energy costs, will also increase, resulting in an even great cost increase for the customized product. Figure 4-15 shows the trend of the customization with the percentage of the annual time for setups for a given production volume of 100,000 vehicles per year over the annual time attributed to total cycle time for several manufacturing processes. For every customized part, we only consider the primary manufacturing process of the part. Then we calculate the percentage of the annual time for setups over the total production time of the part and plot it on the graph with its corresponding customization cost. As expected, as the percentage increases the customization cost increases. The slope of the curves for all the manufacturing processes on the graph are sharp, which means that the setup time is an important factor of the customization cost.

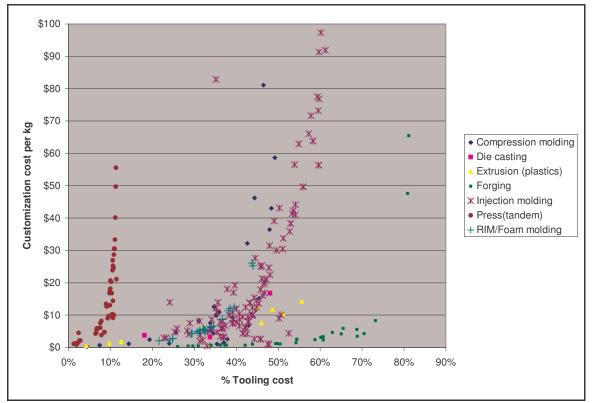


Figure 4-14 : Variations of the customization cost with the percentage of tooling unit cost over the total unit cost

At least it is relevant to notify the order in which the manufacturing processes appear on the graph. The stamping process has a high percentage of setup time, which corresponds to a small cycle time in comparison to the setup time. On the other hand, the injection molding has a small percentage of setup time, which means that the setup time is considered small in comparison to the total production time.

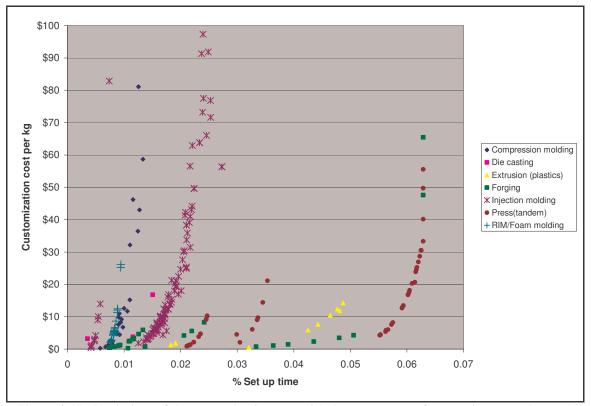


Figure 4-15 : Variations of the customization cost with the percentage of set up time over the total cycle time

To conclude, some process characteristics such as tooling investment and set up time are important to be considered when customization decisions have to be made.

4.2.2 Recommendations

The previous chapters offered a method to estimate the cost of customization. After analysis of the customization process we considered only some changes in the production characteristics in our case study: a variation in the tool investment and in the cycle time. From the analyses of the previous section we can also already draw some guidelines concerning the best way to minimize the customization cost. The guidelines can be categorized into three types: the production volume, the group and part characteristics, the process characteristics.

• High Production Volume

From the sensitivity analysis it is clear that the customization should be done at a large scale of the production volume (200,000 vehicles per year); otherwise it is too expensive to offer variety, because the customization cost increases exponentially with the production volume. Since the production volume reflects the market conditions; it is not always easy to choose it. However it may be interesting to produce one high volume vehicle that has multiple customized variants versus multiple low volume vehicles. Indeed at a production volume of 200,000 vehicles per year the cost of a vehicle with two variants is \$11,242; while the cost of two standard vehicles at a production volume of 100,000 vehicles per year each is \$9,674 x 2 = \$19,348. Consequently customization cost for a variety of parts or groups kept to a minimum when done for high volume cars and this may be a more cost effective approach to offering variety than producing multiple low volume vehicles.

• Group and parts characteristics : small group of simple parts

It is recommended to customize when the customizable group consists of a few simple parts, which require at maximum one or two manufacturing processes to minimize the customization cost. These two criteria are independent of each other; however the number of parts within a customizable group seems to have more impact on the customization cost than the number of manufacturing processes required for every part of this group.

• Process characteristics : low tooling investment and small set up time

Customizing a product implies several changes in the process characteristics such as the tooling and the processing time. One of the criteria of the customization decision is the

tooling investment of the process. If the percentage of unit tooling cost over the total manufacturing cost is high, there will be a large impact on the customization cost. Furthermore if the customized product requires a substantially different or even a completely new tool, the cost of the customized product could be as much as twice the cost of the standard product. The influence of the annual time lost to set up compared to the total annual production time also a substantial criterion, because it modifies the line utilization and consequently increases the manufacturing cost.

5 Conclusions and future work

5.1 Conclusions

The goal of this work was to address the question of customization for the automotive industry. Initial chapters proposed a general methodology to understand the cost structure of a complex system. The later chapters offer an analysis of different manufacturing scenarios applicable in the automotive industry. First, the manufacturing cost of a standard product and a product with multiple variants are compared; then an analysis to understand the variations of the customization cost under different operating conditions is done. The customization cost of several groups of components is studied in detail to draw some conclusions for further recommendations to the automakers.

Several conclusions have been drawn from the analysis of the case study:

- The major cost driver of the car manufacturing is the tooling cost, followed by the assembly operations and the equipment cost.
- The customization cost for a group of components can be as low as \$3, but can also reach high cost around \$150. This large difference highlights the importance of estimating the manufacturing cost before critical financial resources are committed.

Some considerations concerning the selection of groups of components to be customized seem generalizable in the automotive industry:

- Is the production volume large enough?
- How large is the group of components to be customized?
- How complex are the components within the group?
- How many processes are required to manufacture the components?
- What is the cost structure of the manufacturing processes?
- What is the influence of the tooling investment on the total manufacturing cost?
- What is the influence of the set-up time on the total production time?
- How easy it is to adjust or re-use the tools?

5.2 Future work

A number of additional developments can be done in future work in order to answer the problem of customization

• The development of the methodology

The methodology has generated some results of manufacturing costs which fall within a range of +/-20% of values typically experienced by the automotive OEMs for these subsystems. While this level of accuracy was considered to be sufficient for the customization analysis, further refinements could improve the accuracy of the cost estimation and thus allow the user to make more informed customization decisions. Model refinements will entail gathering component and processing conditions data for each process to enable more accurate estimates if the functional relationships.

While energy costs may often represent a low percentage of the total car manufacturing cost; some model improvements are needed in this area. Presently, mechanical and electrical energy costs are estimated as a percentage of the equipment investment. Further research would be in developing a method to characterize the actual mechanical or electrical requirements of the process. Then, by determining the losses or other inefficiencies, it would be possible to calculate the cost of supplying the energy needs. In addition the models lack a systematic view of energy. Further work should begin with an appropriate energy balance and then a discussion of the energy requirements of each type (thermal, mechanical, etc). The user should also be able to specify the energy sources and the model would have a method to address energy conversion and other types of losses. A similar idea could be developed for materials costs. The model lacks a systematic material balance, which would describe accurately all the material losses. First products with multiple materials are now handled poorly. Losses in the model are a function of each process and were applied to all materials. But in reality each material would often correspond to just a subset of the processes used to make a multi-material part. And thus the inputs should have assigned materials to the appropriate process and then only that scrap rate applied to the material. Also, little if any consideration is given to process materials in the current model.

The methodology needs some further development to be more accurate in the manufacturing cost. One major development could be to take into consideration the logistic and supply chain costs. Some factors would be particularly instructive to incorporate in the model: the incorporation of inventory and transportation costs. First these costs have to be considered in the total manufacturing cost of a car. In addition they may be higher for a product with multiple variants than for a single vehicle, so it may be relevant for customization decisions.

• The customization considerations

First it would be instructive to gather some data about the customer preferences and utility. Thus it would be interesting to compare the obtained results for the customization cost of different groups of component with the added value considered by the customer. Some research [23] has begun to explore the customer perceived value of customization, by constructing some utility functions from quantitative measures and statistical analyses about customer's subjective preferences. This could make a large framework around customization decisions that would balance that with issues of value of customization.

Another important development would be to consider that the components in a car are not totally independent each other. For example the dimensions of the seat frame should be related to the dimensions of the seat cover; or the two parts of the seat frame should have the same length. Thus when the model estimates the customization of a group of components, it would calculate the cost of only the components, which are connected together. Basically what is needed is a way to rigorously discuss the interdependence of the part design. An idea would be to develop a method which would allow the user the make changes to any part or groups of parts and the model would automatically determine all the changes that would be needed throughout the vehicle.

6 Appendices

Appendix A: The three point estimation – Determination of the parameters A, b, c

The system cost model establishes a direct relationship between the inputs and the cost drivers. When this relationship has the following functional form:

$$Cost = A \cdot (Weight)^{b} \cdot (Complexity)^{c}$$
 (Equation 1)

the relevant parameters A, b, c have to be estimated. The approach is to have an initial estimate of the three coefficients in the proposed relationship based on a three-point estimation [10].

While any three points can be used, the particular evaluation that was selected follows the procedure described below, given the example of the determination of the parameters for the equipment cost:

1. <u>Identification of extreme points</u>. The choices for two of the points were the extremes. For a range of components for which equipment cost is to be estimated, the extreme points are such that the component with minimum weight (Min_Weight) and complexity equal to one is associated with the minimum equipment cost (Min_Cost), and the component with maximum weight (Max_Weight) and complexity level equal to three corresponds to the highest equipment cost (Max_Cost). This uses the weight and complexity information for the set of parts manufactured with the relevant technology. Equipment costs for the extreme parts are gathered either from published sources or directly from equipment suppliers. For example an observation of several stamped parts reveals that weights range from a few grams to 15 kg. Eliminating the parts below 10g whose cost is mostly material driven, stamped parts will have a weight from 0.1 kg (Min_Weight) to 15 kg (Max_Weight) and complexities from 1 to 3. Literature on stamping establishes that a line of tandem presses required to handle components weighting 0.1 kg and with minimal complexity costs approximately \$200,000 (Min_Cost). The cost of a press line to stamp a 15 kg part of high complexity was estimated to be \$6,000,000 (Max_Cost). These values establish the extreme points.

2. <u>Mid point estimation</u>. An additional point is required to complete the estimation. The strategy was to choose a point that would define the relative importance of complexity and weight in establishing equipment cost. The mid point chosen corresponds to a simple part (complexity equal to one) with maximum weight defines the share of the maximum equipment cost that is defined by the weight as opposed to complexity. If the equipment cost for this part is close to the maximum cost, then most of the cost is defined by weight; if it is closer to the minimum cost, then complexity is the determining factor. To have this tradeoff explicit, equipment cost for this point is presented as a share of the difference between the values gathered for the extreme points defined before, instead of an absolute value. This share value is labeled as a weight *Factor*. For example for the stamping process, it was assumed 80% of the cost difference is determined by weight (this is equivalent to having Factor = 80%), while only 20% is determined by part complexity. In other words a part weighting 15 kg with a complexity level of 1 requires a press line that costs approximately \$4.84 Million (80% of the way from \$200,000 to \$6M).

Given this methodology, the three points are the used to determine the coefficient A, b, c. This is done by writing an equation for each of the points and then solving for the unknown coefficients. That solution is given by the equations below:

$$\begin{cases}
Max_Cost = A \cdot (Max_Weight)^b \cdot (3)^c \\
Min_Cost = A \cdot (Min_Weight)^b \cdot (1)^c \\
Min_Cost + (Max_Cost - Min_Cost) \cdot Factor = A \cdot (Max_Weight)^b \cdot (1)^c
\end{cases}$$

Where Factor is the share of the cost difference explained by the complexity level.

Solving these equations results in:

$$A = \frac{Min_Cost}{(Min_Weight)^{b}}$$
$$b = \frac{\log\left(\frac{Max_Weight}{Min_Weight}\right)}{\log\left(1 + \left(\frac{Max_Cost}{Min_Cost} - 1\right) \cdot Factor\right)}$$
$$c = (\log 3)^{-1} \cdot \log\left(\frac{Max_Cost}{A \cdot (Max_Weight)^{b}}\right)$$

GROUP	PART NAME			PART CHAR		CS	_	PROCESS DEFINITION	ONS			CU	STOMIZATI	ION
L SubAssembly ID Group ID Group of		Part Name Part Name	26 260 Total Part Mass (g)	Material ID	Mixed with STEEL	Share of Mass	ω Complexity	et e	0 E Z X S 0 O O L Machining Center	କୁମୁ କୁ କୁ କୁ କୁ କୁ କୁ କୁ କୁ କୁ କୁ କୁ କୁ କୁ	G Customized?	 Tool change 	Production volume Customized part A	Production volume Customized part B
74 1	1 clutch pressure plate w/ friction disk	flywheel - Cover	3,401	STEEL	-	100%	3	Press (Tandem)	Machining Center	Other - Not relevant	no	0	120,000	80,000
74 1 74 1	1 clutch pressure plate w/ friction disk	screw clutch disk	20	STEEL STEEL	- STEEL	100% 90%	1	Forming & Shaping	Other - Not relevant Machining Center	Other - Not relevant Heat Treatment	no no	0		80,000 80,000
74 1	1 clutch pressure plate w/ friction disk 1 clutch pressure plate w/ friction disk	clutch pressure pla	3,101	STEEL	STEEL	90%	3	Forging Forging	Machining Center	Heat Treatment	no	0		80,000
74 1 74 1	1 clutch pressure plate w/ friction disk 1 clutch pressure plate w/ friction disk	clutch pressure pla screw	775	STEEL STEEL	-	100%	1	Press (Tandem) Forming & Shaping	Machining Center Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0		80,000 80,000
75 1	1 clutch controls at the transmission	release bearing	406	STEEL	AL	70%	3	Forging	Precision Mechanics	Other - Not relevant	no	0	120,000	80,000
75 1 76 1	1 clutch controls at the transmission 1 oil tank, oil filler plugs, oil drain plugs	screw oil drain plug	9 51	STEEL STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0		80,000 80,000
76 1	1 oil tank, oil filler plugs, oil drain plugs		1	AL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
76 1 77 1	1 oil tank, oil filler plugs, oil drain plugs 1 transmission housing, transmission co	magnet transmission case	25 5,452	STEEL	-	100%	1	Forming & Shaping Die Casting	Other - Not relevant Machining Center	Other - Not relevant Other - Not relevant	no	0		80,000
77 1	1 transmission housing, transmission co	clutch casing	7,940	AL	-	100%	3	Die Casting	Machining Center	Other - Not relevant	no	0	120,000	80,000
77 1	transmission housing, transmission co transmission housing, transmission co			STEEL CR	-	100% 100%	1	Press (Tandem) Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0		80,000 80,000
77 1	transmission housing, transmission co	screw	34	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
77 1 78 1	t transmission housing, transmission co gears w/ clutch bodies	transmission gear	29 1,323	STEEL STEEL	- STEEL	100% 90%	1	Forming & Shaping Forging	Other - Not relevant Milling	Other - Not relevant Heat Treatment	no no	0		80,000 80,000
78 1	1 gears w/ clutch bodies	transmission gear	1,203	STEEL	STEEL	90%	3	Forging	Milling	Heat Treatment	no	0	120,000	80,000
78 1 78 1	1 gears w/ clutch bodies 1 gears w/ clutch bodies	transmission gear transmission gear	1,002 831	GRAPHITE	GRAPHITE	90% 90%	3	Forging Forging	Milling Milling	Heat Treatment Heat Treatment	no no	0		80,000 80,000
78 1 78 1	1 gears w/ clutch bodies	transmission gear	938	GRAPHITE	GRAPHITE	90% 90%	3	Forging	Milling	Heat Treatment	no	0		80,000
78 1	1 gears w/ clutch bodies 1 gears w/ clutch bodies	transmission gear gear	583 971	GRAPHITE STEEL	GRAPHITE	90%	3	Forging Forging	Milling Milling	Heat Treatment Heat Treatment	no no	0		80,000 80,000
78 1 78 1	1 gears w/ clutch bodies	gear	447 737	STEEL GRAPHITE	STEEL GRAPHITE	90% 90%	3	Forging	Milling Milling	Heat Treatment Heat Treatment	no no	0		80,000 80,000
78 1	1 gears w/ clutch bodies 1 gears w/ clutch bodies	transmission gear reverse gear shaft	1,600	STEEL	STEEL	90%	3	Forging Forging	Milling	Heat Treatment	no	0	120,000	80,000
78 1 78 1	1 gears w/ clutch bodies 1 gears w/ clutch bodies	rotational seal drive shaft	9	ACM STEEL	- STEEL	100%	1	Molding Forging	Other - Not relevant Milling	Other - Not relevant Heat Treatment	no no	0		80,000 80,000
78 1	1 gears w/ clutch bodies	driven shaft	2,174	STEEL	STEEL	90%	3	Forging	Milling	Heat Treatment	no	0	120,000	80,000
78 1 79 1	1 gears w/ clutch bodies 1 bearing for G 17 A	driven shaft Z tapered roller bea	2,299 176	STEEL STEEL	STEEL	90% 100%	3	Forging Forging	Machining Center Precision Mechanics	Heat Treatment Other - Not relevant	no no	0		80,000 80,000
79 1	1 bearing for G 17 A	screw	8	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
79 1 79 1	1 bearing for G 17 A 1 bearing for G 17 A	lock plate Z tapered roller bea	242	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forging	Other - Not relevant Precision Mechanics	Other - Not relevant Other - Not relevant	no no	0		80,000 80,000
79 1 79 1	bearing for G 17 A	washer disk	9	STEEL STEEL	-	100% 100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
79 1	1 bearing for G 17 A 1 bearing for G 17 A	retainer ring oil slinger disk	27	STEEL	-	100%	1	Forming & Shaping Forging	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0		80,000 80,000
79 1 79 1	bearing for G 17 A	Z tapered roller be	468 242	STEEL STEEL	-	100% 100%	1	Forging	Precision Mechanics Precision Mechanics	Other - Not relevant Other - Not relevant	no no	0		80,000 80,000
79 1	1 bearing for G 17 A 1 bearing for G 17 A	Z tapered roller beat thrust washer	10	STEEL	-	100%	1	Forging Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
79 1 79 1	1 bearing for G 17 A 1 bearing for G 17 A	retainer ring Z tapered roller bea	3 245	STEEL STEEL	-	100%	1	Forming & Shaping Forging	Other - Not relevant Precision Mechanics	Other - Not relevant Other - Not relevant	no no	0		80,000 80,000
79 1	1 bearing for G 17 A	thrust washer	4	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
79 1 79 1	1 bearing for G 17 A 1 bearing for G 17 A	Z tapered roller bea thrust washer	243 10	STEEL	-	100%	1	Forging Forming & Shaping	Precision Mechanics Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0		80,000 80,000
79 1	1 bearing for G 17 A	retainer ring	4	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
79 1 79 1	1 bearing for G 17 A 1 bearing for G 17 A	Z needle bushing thrust washer	52 29	STEEL STEEL	-	100% 100%	1	Forging Forming & Shaping	Precision Mechanics Other - Not relevant	Other - Not relevant Other - Not relevant	no	0		80,000 80,000
79 1 79 1	1 bearing for G 17 A 1 bearing for G 17 A	linear needle beari	8	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0		80,000 80,000
79 1	1 bearing for G 17 A	support disk needle cage	36	STEEL	- PA66-GF	90%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
79 1 79 1	1 bearing for G 17 A 1 bearing for G 17 A	Z pressure disk needle cage	47	STEEL STEEL	- PA66-GF	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant		0		80,000 80,000
79 1	1 bearing for G 17 A	needle cage	36	STEEL	PA66-GF	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
79 1 79 1	1 bearing for G 17 A 1 bearing for G 17 A	needle cage needle cage	38 36	STEEL STEEL	PA66-GF PA66-GF	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0		80,000 80,000
79 1 79 1	bearing for G 17 A	spacer bushing	116	STEEL STEEI	-	100% 100%	1	Roll forming	Other - Not relevant Other - Not relevant	Other - Not relevant	no	0		80,000 80,000
79 1	1 bearing for G 17 A 1 bearing for G 17 A	retainer ring needle cage	65	STEEL	- PA66-GF	50%	1	Forming & Shaping Forming & Shaping	Other - Not relevant	Other - Not relevant Molding	no	0		80,000
80 1 80 1	1 synchromesh 1 synchromesh	synchronizing ring spacer		MS STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0		80,000 80,000
80 1	1 synchromesh	synchronizing ring	45	MS	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant		0	120,000	80,000
80 1 80 1	1 synchromesh 1 synchromesh	syncrodog thrust block	373	STEEL STEEL	STEEL	90% 100%	2	Powder Metalurgy Forming & Shaping	Milling Other - Not relevant	Heat Treatment Other - Not relevant	no no	0		80,000 80,000
80 1 80 1	1 synchromesh	spring	4	STEEL STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
80 1	1 synchromesh 1 synchromesh	retainer ring sliding collar	301	STEEL	- STEEL	70%	1	Forming & Shaping Forging	Other - Not relevant Milling	Other - Not relevant Heat Treatment	no no	0	120,000	80,000 80,000
80 1 80 1	1 synchromesh 1 synchromesh	synchronizing ring spacer	74 34	MS STEEL	-	100% 100%	1	Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0		80,000 80,000
80 1	1 synchromesh	synchronizing ring	40	MS	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no		120,000	80,000
80 1 80 1	1 synchromesh 1 synchromesh	syncrodog thrust block	328	STEEL STEEL	STEEL	70%	2	Powder Metalurgy Forming & Shaping	Heat Treatment Other - Not relevant	Milling Other - Not relevant	no no	0		80,000 80,000
80 1	synchromesh	spring	3	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
80 1 80 1	1 synchromesh 1 synchromesh	retainer ring sliding collar	5 238	STEEL STEEL	- STEEL	100% 70%	1	Forming & Shaping Forging	Other - Not relevant Milling	Other - Not relevant Heat Treatment		0		80,000 80,000
80 1 80 1	1 synchromesh	synchronizing ring	80	MS STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant	Other - Not relevant		0	120,000	80,000
80 1	1 synchromesh 1 synchromesh	synchronizing ring	64	MS	-	100%	1	Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
80 1 80 1	1 synchromesh 1 synchromesh	syncrodog thrust block	318 2	STEEL STEEL	STEEL	70% 100%	3	Powder Metalurgy Forming & Shaping	Milling Other - Not relevant	Heat Treatment Other - Not relevant		0		80,000 80,000
80 1	1 synchromesh	spring	2	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
80 1 80 1	1 synchromesh 1 synchromesh	retainer ring sliding collar	7 208	STEEL STEEL	- STEEL	100% 70%	1	Forming & Shaping Forging	Other - Not relevant Heat Treatment	Other - Not relevant Milling	no no	0		80,000 80,000
80 1	1 synchromesh	Z shift sleeve	368	STEEL	MS	50%	2	Forging	Heat Treatment	Milling	no	0	120,000	80,000
80 1 80 1	1 synchromesh 1 synchromesh	syncrodog retainer ring	317	STEEL STEEL	STEEL -	70% 100%	2	Powder Metalurgy Forming & Shaping	Milling Other - Not relevant	Heat Treatment Other - Not relevant	no no	0		80,000 80,000
81 1 81 1	1 differential gearbox 1 differential gearbox	Z differential housi thrust washer comp		CAST IRON PLASTIC	STEEL	90% 100%	3 1	Sand Casting Molding	Machining Center Other - Not relevant	Heat Treatment Other - Not relevant	no no		120,000	80,000 80,000
81 1	1 differential gearbox	bevel pinion	474	STEEL	- STEEL	70%	2	Powder Metalurgy	Heat Treatment	Milling	no	0	120,000	80,000
81 1 81 1	1 differential gearbox 1 differential gearbox	bevel pinion differential pinion s	207 254	STEEL STEEL	STEEL STEEL	70% 70%	2	Powder Metalurgy Forging	Heat Treatment Milling	Milling Heat Treatment	no no	0		80,000 80,000
81 1	1 differential gearbox	collet	2	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
81 1 81 1	1 differential gearbox 1 differential gearbox	Z tapered roller beat thrust washer	1,252 16	STEEL STEEL	-	100%	3	Forging Forming & Shaping	Precision Mechanics Other - Not relevant	Other - Not relevant Other - Not relevant		0		80,000
81 1	1 differential gearbox	Z tapered roller bea	362	STEEL	-	100%	2	Forging	Precision Mechanics	Other - Not relevant	no	0	120,000	80,000
81 1	1 differential gearbox	washer	10	STEEL	-	100%	1	Forming & Shaping	uner - Not relevant	Other - Not relevant	no	υ	120,000	80,000

Appendix B: List of the components and their level of customization

81 1 1 81 1 1	differential gearbox	flanged shaft	1,182 STAINLESS	STAINLESS	70%	2	Forging	Milling	Heat Treatment	no	0	120,000	80,000
81 1 1	differential gearbox differential gearbox	rotational seal compression spring	21 RUBBER 43 STEEL	-	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
81 1 1 81 1 1	differential gearbox differential gearbox	thrust washer bevel ring	10 STEEL 13 AL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
81 1 1 81 1 1	differential gearbox differential gearbox	retainer ring Z push on shaft	1 STEEL 1,004 STEEL	- STEEL	100% 70%	1	Forming & Shaping Forging	Other - Not relevant Heat Treatment	Other - Not relevant Milling	no no	0	120,000	80,000 80,000
81 1 1 81 1 1	differential gearbox differential gearbox	screw nut for flanged sha	29 STEEL 44 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
81 1 1 81 1 1	differential gearbox differential gearbox	radial seal bearing case	1 EPDM 868 AL	-	100%	1	Molding Die Casting	Other - Not relevant Drilling	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
81 1 1 81 1 1	differential gearbox differential gearbox	support screw	309 AL 46 STEEL	- Al	100% 75%	1	Die Casting Forming & Shaping	Drilling Other - Not relevant	Other - Not relevant Forming & Shaping	no no	0	120,000	80,000 80,000
81 1 1 81 1 1	differential gearbox differential gearbox	screw flanged shaft	55 STEEL 2,155 STEEL	AL	75%	1	Forming & Shaping	Other - Not relevant Milling	Forming & Shaping Heat Treatment	no	0	120,000	80,000
81 1 1	differential gearbox	Z tapered roller bea	270 STEEL	RUBBER	90%	2	Forging Forging	Assembly	Injection Molding	no	0	120,000	80,000
81 1 1 81 1 1	differential gearbox differential gearbox	retainer ring cover panel	4 STEEL 36 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
81 1 1 82 1 1	differential gearbox manual transmission	screw	16 STEEL 8 RUBBER	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
82 1 1 82 1 1	manual transmission manual transmission		3 - 195 AL	-	100%	1	Other - Not relevant Die Casting	Other - Not relevant Drilling	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
82 1 1 82 1 1	manual transmission manual transmission		1 PLASTIC 1 EPDM	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
82 1 1 82 1 1	manual transmission manual transmission		92 AL 1 EPDM	-	100% 100%	1	Die Casting Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
82 1 1 82 1 1	manual transmission		17 STEEL 850 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant Milling	Other - Not relevant	no	0	120,000	80,000
82 1 1	manual transmission manual transmission		1 EPDM	-	100%	1	Forging Molding	Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000 120,000	80,000
82 1 1 82 1 1	manual transmission manual transmission	Z arrestor bolt	14 STEEL 7 PA6-GF	- STEEL	100% 80%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Forming & Shaping	no no	0	120,000 120,000	80,000 80,000
82 1 1 82 1 1	manual transmission manual transmission	Z shifting rod Z shifting rod	447 STEEL 432 STEEL	AL	50% 50%	1	Investment Casting Investment Casting	GMAW/FCAW-MIG GMAW/FCAW-MIG	Investment Casting Investment Casting	no no	0	120,000 120,000	80,000 80,000
82 1 1 82 1 1	manual transmission manual transmission	Z shifting rod Z shift fork	560 STEEL 344 STEEL	AL	50% 50%	1	Investment Casting Investment Casting	GMAW/FCAW-MIG GMAW/FCAW-MIG	Investment Casting Investment Casting	no no	0	120,000	80,000 80,000
82 1 1 83 1 1	manual transmission	bearing sleeve	26 STEEL 893 -		100% 100%	1	Forming & Shaping Other - Not relevant	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000 80,000
111 1 1	transmission oil crankcase	transmission oil crankcase	34,930 CAST IRON		90%	3	Sand Casting	Machining Center	Other - Not relevant	no	0	120,000	80,000
111 1 1 111 1 1	crankcase crankcase	bearing cover bearing cover	385 CAST IRON 445 CAST IRON	-	100%	1	Sand Casting Sand Casting	Drilling Drilling	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
111 1 1 111 1 1	crankcase crankcase	screw oil jet	55 STEEL 8 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
111 1 1 111 1 1	crankcase crankcase	hollow bolt oil pan	10 STEEL 2,045 AL	-	100% 100%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
111 1 1 111 1 1	crankcase crankcase	splash plate screw	206 PA6-GF 10 STEEL	-	100% 100%	3	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
111 1 1 111 1 1	crankcase crankcase	screw	18 STEEL 10 STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
<u>111 1 1</u> 111 1 1	crankcase crankcase	oil drain plug radial seal	37 STEEL 1 STEEL	-	100%	1	Forming & Shaping Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
111 1 1	crankcase	gasket	561 AL	AL	50%	2	Die Casting	Drilling	Milling	no	0	120,000	80,000
111 1 1 111 1 1	crankcase crankcase	gasket Timing belt cover	144 MS 235 PA66-GF	STEEL	100% 95%	1	Forging Injection Molding	Drilling Other - Not relevant	Other - Not relevant Forming & Shaping	no no	0	120,000 120,000	80,000 80,000
111 1 1 111 1 1	crankcase crankcase	cover Timing belt cover	62 STEEL 144 STEEL	-	100% 100%	2	Press (Tandem) Press (Tandem)	Painting Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
111 1 1 111 1 1	crankcase crankcase	Timing belt cover screw	126 STEEL 9 STEEL	-	100%	1	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
111 1 1 112 1 1	crankcase cylinder head	screw cylinder head gask	6 STEEL 206 RUBBER	-	100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
112 1 1 112 1 1	cylinder head cylinder head	Z cylinder head bearing cover	8,820 AL 45 AL	STEEL	90% 100%	3	Die Casting Die Casting	Machining Center Other - Not relevant	Milling Other - Not relevant	no no	0	120,000	80,000 80,000
112 1 1 112 1 1	cylinder head cylinder head	bearing cover	57 AL	-	100%	1	Die Casting	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
112 1 1	cylinder head	assembly aid screw	15 STEEL	-	100%	1	Press (Tandem) Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
112 1 1	cylinder head cylinder head	screw nut	79 EPDM 6 STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
112 1 1 112 1 1	cylinder head cylinder head	gasket cap	48 EPDM 44 PA-GF	- EPDM	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
112 1 1 112 1 1	cylinder head cylinder head	nut splash plate	3 STEEL 211 PA6-GF	-	100% 100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
112 1 1 113 1 1	cylinder head crankshaft, bearing, rotational seals	Cam cover crankshaft	888 AL 14,668 STAINLESS	-	100% 100%	1	Die Casting Forging	Milling Machining Center	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
113 1 1 113 1 1	crankshaft, bearing, rotational seals crankshaft, bearing, rotational seals	belt pulley screw	1,748 STEEL 12 STEEL	EPDM -	75% 100%	2	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Injection Molding Other - Not relevant	no no	0	120,000	80,000 80,000
113 1 1 113 1 1	crankshaft, bearing, rotational seals crankshaft, bearing, rotational seals	rotational seal thrust washer	13 STEEL 9 STEEL	EPDM	80% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Molding Other - Not relevant	no no	0	120,000	80,000 80,000
113 1 1 113 1 1	crankshaft, bearing, rotational seals crankshaft, bearing, rotational seals crankshaft, bearing, rotational seals	thrust washer bearing liner	8 STEEL 29 STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
113 1 1	crankshaft, bearing, rotational seals	bearing liner	23 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
114 1 1 114 1 1	connecting rod and cap w/ bearings connecting rod and cap w/ bearings	connecting rod connecting rod bea	314 STAINLESS 139 STAINLESS	-	100%	1	Forging Forging	Milling Milling	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
114 1 1 114 1 1	connecting rod and cap w/ bearings connecting rod and cap w/ bearings	bearing liner bearing liner	16 STEEL 17 STEEL	-	100% 100%	1	Forming & Shaping	Other - Not relevant Other - Not relevant		no no	0	120,000 120,000	80,000 80,000
114 1 1 115 1 1	connecting rod and cap w/ bearings piston, piston rings, piston pin	screw piston	21 STEEL 269 AL	-	100% 100%	1	Forming & Shaping Die Casting	Other - Not relevant Milling	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
115 1 1 115 1 1	piston, piston rings, piston pin piston, piston rings, piston pin	piston ring piston ring	3 STEEL 6 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
115 1 1 115 1 1	piston, piston rings, piston pin piston, piston rings, piston pin	oil scraper ring piston pin	4 STEEL 61 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
115 1 1 116 1 1	piston, piston rings, piston pin cam shaft	retainer ring cam shaft	1 STEEL 2,078 STAINLESS	-	100% 100%	1	Forming & Shaping Forging	Other - Not relevant Milling	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
116 1 1 117 1 1	cam shaft	rotational seal	14 STEEL 117 RUBBER	EPDM PA66-GF	100%	1	Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Compression Molding	no	0	120,000	80,000 80,000
117 1 1	cam pulleys cam pulleys	Timing belt Z cam shaft pulley	638 STEEL	- AUU-UIF	100%	2	Vulcanization Forging	Milling	Other - Not relevant	no	0	120,000	80,000
117 1 1 117 1 1	cam pulleys cam pulleys	crankshaft sprocke idler pulley	275 STEEL 454 STEEL	- STEEL	100% 50%	1	Forging Press (Tandem)	Milling GMAW/FCAW-MIG	Other - Not relevant Press (Tandem)	no	0	120,000	80,000 80,000
117 1 1 117 1 1	cam pulleys cam pulleys	screw screw	48 STEEL 119 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
117 1 1 117 1 1	cam pulleys cam pulleys	nut washer	3 STEEL 3 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
118 1 1 119 1 1	lifter with adjuster plate intake and exhaust valve	hydraulic lifter intake valve	55 STEEL 60 STEEL	-	100% 100%	1	Press (Tandem) Forging	Other - Not relevant Milling	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
119 1 1 119 1 1	intake and exhaust valve intake and exhaust valve	valve shaft seal valve guide	1 STEEL 20 MS	EPDM -	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
119 1 1 119 1 1	intake and exhaust valve intake and exhaust valve	cone spring seat	1 STEEL 12 STEEL	-	100%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
119 1 1 119 1 1	intake and exhaust valve	valve spring	44 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant Milling	Other - Not relevant	no	0	120,000	80,000
120 1 1	intake and exhaust valve oil pump w/ drive	exhaust valve oil pump housing	59 STEEL 400 AL	-	100%	2	Forging Die Casting	Milling	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
120 1 1 120 1 1	oil pump w/ drive oil pump w/ drive	lid external rotor	100 AL 165 STEEL	-	100% 100%	1	Die Casting Forging	Milling Milling	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
120 1 1 120 1 1	oil pump w/ drive oil pump w/ drive	interior light drive pulley	200 STEEL 135 STEEL	-	100% 100%	1	Forging Press (Tandem)	Milling Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
120 1 1 120 1 1	oil pump w/ drive oil pump w/ drive	drive chain tensioner	164 STEEL 57 PA-66	- STEEL	100% 100%	2	Press (Tandem) Molding	Assembly Other - Not relevant	Other - Not relevant Forming & Shaping	no no	0	120,000 120,000	80,000 80,000
120 1 1 120 1 1	oil pump w/ drive oil pump w/ drive	radial seal intake runner	1 EPDM 166 STEEL	- STEEL	100% 60%	1	Molding Bending	Other - Not relevant Press (Tandem)	Other - Not relevant GMAW/FCAW-MIG	no no	0	120,000	80,000 80,000
120 1 1 120 1 1	oil pump w/ drive oil pump w/ drive	screw screw	12 STEEL 10 STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
120 1 1	oil pump w/ drive	screw	17 STEEL	-	100%	1		Other - Not relevant	Other - Not relevant	no		120,000	80,000

120	1	1	oil pump w/ drive	screw	4 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80.000
121 121	1	1	oil filter and oil cooler oil filter and oil cooler	flange gasket threaded nipple	926 AL 90 STEEL	STEEL	100% 100%	1	Die Casting Forming & Shaping	Milling Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
121	1	1	oil filter and oil cooler	screw	17 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
121	1	1	oil filter and oil cooler oil filter and oil cooler	radial seal oil cooler	5 EPDM 440 AL	- AL	100% 50%	1	Molding Press (Tandem)	Other - Not relevant Press (Tandem)	Other - Not relevant GMAW/FCAW-MIG	no no	0	120,000	80,000 80,000
121 121	1	1	oil filter and oil cooler oil filter and oil cooler	nut radial seal	10 STEEL 6 EPDM	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
121	1	1	oil filter and oil cooler	oil filter	630 STEEL	PUR	50%	3	Press (Tandem)	Other - Not relevant	Nonwoven	no	0	120,000	80,000
121 121	1	1	oil filter and oil cooler oil filter and oil cooler	gasket hose	20 STEEL 98 EPDM	-	100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
121 121	1	1	oil filter and oil cooler oil filter and oil cooler	hose hose clamp	80 EPDM 8 STEEL	PE	100% 100%	1	Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
122	1	1	oil level dipstick, sleeve bushing	oil level dipstick	42 STEEL	PBT	70%	1	Forming & Shaping Forming & Shaping	Other - Not relevant	Molding	no	0	120,000	80,000
122	1	1	oil level dipstick, sleeve bushing oil level dipstick, sleeve bushing	sleeve tube sleeve tube	34 PBT 101 STEEL	-	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
122	1	1	oil level dipstick, sleeve bushing oil level dipstick, sleeve bushing	support screw	17 STEEL 6 STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
123	1	1	oil level sensor (WIV), sensor	oil level sensor	103 AL	EPDM	100%	1	Electronics	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
123 128	1	1	oil level sensor (WIV), sensor shield panels and skids preventing dar	screw engine shielding	8 STEEL 4,222 UP-GF	-	100% 100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
128	1	1	shield panels and skids preventing dar shield panels and skids preventing dar	rubber bearing nut	17 STEEL 3 STEEL	RUBBER	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
128	1	1	shield panels and skids preventing dar	screw	11 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
129	1	1	design cover design cover	design cover support bracket	951 PA6-GF 330 STEEL	-	100%	1	Injection Molding Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
129	1	1	design cover design cover	bolt grommet	19 STEEL 11 RUBBER	-	100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
129 129	1	1	design cover design cover	washer nut	4 STEEL 2 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
129	1	1	design cover	ball joint head	8 PPA-GF	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
130 130	1	1	injection system injection system	engine control moc support	411 Electronics 221 STEEL	-	100% 100%	3	Electronics Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
130 130	1	1	injection system	bracket bracket	9 POM 6 POM	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
130 130	1	1	injection system	screw throttle body contro	6 STEEL 987 AL	- PBT-GF	100%	1	Forming & Shaping Die Casting	Other - Not relevant Milling	Other - Not relevant Electronics	no	0	120,000	80,000
130	1		injection system	gasket	2 PAPER		100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
130 130	1		injection system injection system	screw air flow meter	12 STEEL 225 PBT-GF	-	100% 100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
130 130	1	1	injection system	radial seal screw	5 EPDM 3 STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
130	1	1	injection system	pedal position sens	243 PP-GF	STEEL	100%	1	Electronics	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
130 130	1		injection system	screw oxygen sensor	6 STEEL 134 Electronics	-	100% 100%	1	Forming & Shaping Electronics	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
130 130	1	1	injection system	oxygen sensor fuel line compound	133 Electronics 162 PLASTIC	-	100% 100%	1	Electronics Extrusion (plastic)	Other - Not relevant Compression Molding	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
130 130	1		injection system	vacuum hose hose clamp	51 PLASTIC 3 STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
130	1		injection system	support	20 STEEL	PA66-GF	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
130 130	1	1	injection system injection system	screw hose	7 STEEL 51 EPDM	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
130 130	1	1	injection system injection system	clamp fuel distributor	2 AL 173 PA66-GF	- STEEL	100% 100%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Casting	no no	0	120,000	80,000 80,000
130	1		injection system	pressure regulator	48 -	-	100%	1	Electric	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
130 130	1	1	injection system injection system	bracket hose	5 STEEL 6 PLASTIC	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
130 130	1	1	injection system	injector radial seal	48 AL 1 EPDM	-	100%	2	Electro-Mechanical Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
130 130	1	1	injection system	radial seal bracket	1 EPDM 2 STEEL	-	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
130	1	1	injection system	screw	9 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
130	1	1	injection system injection system	air line hose clamp	52 STEEL 1 STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
130 130	1	1	injection system	hose support	105 EPDM 2 PA-66	PLASTIC	35% 100%	1	Molding Molding	Molding Other - Not relevant	Molding Other - Not relevant	no no	0	120,000	80,000 80,000
130	1	1	injection system	hose clamp	3 STEEL 120 PA66-GE	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
130 130	1		injection system	fuel tank breather v support	13 EPDM	-	100% 100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
130 130	1	1	injection system	vacuum line Z fuel pump	8 EPDM 868 POM	- POM	100% 35%	1	Molding Injection Molding	Other - Not relevant Injection Molding	Other - Not relevant Electric	no no	0	120,000	80,000 80,000
130 130	1	1	injection system	retainer radial seal	298 POM 48 RUBBER	-	100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
130	1	1	injection system	cap nut	82 PE	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
130 130	1	1	injection system injection system	lid screw	233 PLASTIC 1 STEEL	-	100% 100%	1	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
130 130	1	1	injection system	screw bracket	1 STEEL 1 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
130 131	1		injection system intake line and manifold	switch intake runner	21 PA-6 3,394 AL	-	100%	1	Electric Die Casting	Other - Not relevant Milling	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
131	1	1	intake line and manifold	intake manifold	1,088 AL	-	100%	1	Die Casting	Milling	Other - Not relevant	no	0	120,000	80,000
131 131	1	1	intake line and manifold intake line and manifold	gasket gasket	16 RUBBER 22 RUBBER	-	100% 100%		Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
131 131	1		intake line and manifold intake line and manifold	screw screw	38 STEEL 15 STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
131 131	1	1	intake line and manifold intake line and manifold	screw nut	15 STEEL 6 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
131	1	1	intake line and manifold	support	170 STEEL	-	100%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
131 132	1		intake line and manifold air filter	screw air filter housing	15 STEEL 808 PLASTIC	-	100% 100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
132 132	1	1	air filter air filter	filter element air filter housing	300 EPDM 694 PLASTIC	EPDM -	50% 100%	1	Injection Molding Injection Molding	RIM/Foam Molding Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
132 132	1	1	air filter air filter	intake runner intake runner	115 PP 140 PP	EPDM	100% 100%	1	Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
132	1	1	air filter	connecting pipe	238 TEEE	-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
132 132	1	1	air filter air filter	splashguard clamp	247 PLASTIC 27 STEEL		100% 100%	1	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
132 132	1	1	air filter air filter	hose clamp gasket	39 STEEL 41 EPDM	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
132	1		air filter	retainer	12 EPDM 4 EPDM	-	100%	1	Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
132 132	1		air filter air filter	retainer sleeve	7 STEEL	-	100%	1	Molding Forming & Shaping	Other - Not relevant	Other - Not relevant	no no	0	120,000	80,000 80,000
132 132	1	1	air filter air filter	screw screw	4 STEEL 2 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
132 133	1	1	air filter crankcase ventilation	screw hose	3 STEEL 220 AL	-	100% 100%	1	Forming & Shaping Extrusion	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
133	1		crankcase ventilation	hose clamp	15 STEEL 11 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
133	1	1	crankcase ventilation crankcase ventilation	hose clamp hose support	4 PLASTIC	-	100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000
134 134	1	1	exhaust manifold exhaust manifold	exhaust manifold	5,403 - 1,500 STEEL	- STEEL	100% 50%	1	Other - Not relevant Press (Tandem)	Other - Not relevant GMAW/FCAW-MIG	Other - Not relevant Press (Tandem)	no no	0	120,000 120,000	80,000 80,000
134 134	1	1	exhaust manifold exhaust manifold		1,000 STEEL 400 STEEL	-	100% 100%	1	Press (Tandem) Press (Tandem)	GMAW/FCAW-MIG GMAW/FCAW-MIG	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
134	1	1	exhaust manifold	exhaust manifold	1,500 CAST IRON		70%	1	Sand Casting	GMAW/FCAW-MIG	Other - Not relevant	no	0	120,000	80,000
134 134	1	1	exhaust manifold exhaust manifold	exhaust manifold gasket	1,000 CAST IRON 27 STEEL	CAST IRON -	70% 100%	1	Sand Casting Forming & Shaping	GMAW/FCAW-MIG Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
134 134	1	1	exhaust manifold exhaust manifold	nut support	8 STEEL 294 STEEL	-	100%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
134	1		exhaust manifold	screw	20 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
134	1	1	exhaust manifold	washer	3 STEEL		100%		Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000

134	1 1	exhaust manifold	nut	13	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
135 135	1 1 1 1	exhaust gas recirculation (EGR), EGF	EGR valve gasket	2	STEEL	AL.	40% 100%	3	Press (Tandem) Forming & Shaping	Precision Mechanics Other - Not relevant	Die Casting Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
100	1 1 1 1	exhaust gas recirculation (EGR), EGF exhaust gas recirculation (EGR), EGF	screw hose	21	STEEL RUBBER	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
135 135	1 1 1 1	exhaust gas recirculation (EGR), EGF exhaust gas recirculation (EGR), EGF		188		-	100% 100%	1	Forming & Shaping Coiling	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
136 136	1 1 1 1	secondary air system secondary air system	secondary air pum nut	1,317		STEEL -	100% 100%	2	Precision Mechanics Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
136	1 1 1 1	secondary air system secondary air system	support screw	13	STEEL	-	100% 100%	1	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
136 136	1 1 1 1	secondary air system secondary air system	valve gasket		PAPER	-	100% 100%	3	Die Casting Molding	Milling Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
136 136	1 1	secondary air system secondary air system	screw adapter	107	STEEL	- AL	100% 100%	1	Forming & Shaping Die Casting	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
136	1 1	secondary air system secondary air system	screw screw	8	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
136	1 1	secondary air system secondary air system	connecting pipe connecting tube	49 173		-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
136	1 1	secondary air system secondary air system	support support	6	PLASTIC PA-66	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
136	1 1	secondary air system secondary air system	clamp screw	13	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
136		secondary air system secondary air system	clamp screw		STEEL STEEL PA6-GF	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
136 137 137		secondary air system mufflers mufflers	hose exhaust pipe catalytic converter	4,295		STEEL	100% 40% 100%	1 3	Molding Sand Casting Electronics	Other - Not relevant Bending Other - Not relevant	Other - Not relevant GMAW/FCAW-MIG Other - Not relevant	no no no	0	120,000 120,000 120,000	80,000 80,000 80,000
	1 1	mufflers mufflers	connecting tube	3,000 693 1,146	STEEL	- AL STEEL	70%	2	Bending Bending	GMAW/FCAW-MIG Press (Tandem)	Bending GMAW/FCAW-MIG	no	0	120,000	80,000 80,000 80,000
137	1 1	mufflers mufflers	resonator connecting tube	6,338	STEEL	-	100%	2	Bending Bending	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
137	1 1	mufflers mufflers	connecting tube muffler	176	STEEL	- STEEL	100% 100% 70%	1	Roll forming Roll forming	Other - Not relevant GMAW/FCAW-MIG	Other - Not relevant Roll forming	no	0	120,000	80,000 80,000
137	1 1	mufflers mufflers	tailpipe gasket	26	STEEL	-	100%	2	Roll forming Press (Tandem)	Bending Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
137	1 1	mufflers mufflers	gaskei nut gasket	20	STEEL	-	100%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000 80,000
	1 1 1 1	mufflers mufflers	screw	17	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
137	1 1 1 1	mufflers mufflers	heat shield panel screw	530		-	100% 100%	2	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
137 137	1 1 1 1	mufflers mufflers	push nut screw	7		-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
137 137	1 1 1 1	mufflers mufflers	pipe clamp screw	161 39	STEEL	-	100% 100%	1	Forging Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
137 137	1 1 1 1	mufflers mufflers	nut exhaust rubber har		EPDM	-	100% 100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
138	1 1 1 1	heat shield panels heat shield panels	heat shield panel heat shield panel	825 648	AL	-	100% 100%	3	Press (Tandem) Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
138	1 1	heat shield panels heat shield panels	heat shield panel heat shield panel	804 348	AL	-	100%	2	Press (Tandem) Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
138 138 138	1 1	heat shield panels heat shield panels	heat shield panel nut	453 5 120	STEEL	-	100% 100% 100%	2	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no	0	120,000 120,000 120.000	80,000 80,000 80,000
138	1 1	heat shield panels heat shield panels heat shield panels	heat shield panel heat shield panel heat shield panel	81	AL	-	100% 100%	2	Press (Tandem) Press (Tandem) Press (Tandem)	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no no	0	120,000	80,000 80,000 80,000
138		heat shield panels heat shield panels	heat shield panel shield		STEEL	AL	100%	2	Press (Tandem) Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
138	1 1	heat shield panels heat shield panels	shield	25	AL	-	100%	1	Press (Tandem) Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
138 138	1 1	heat shield panels heat shield panels	bracket screw	2	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
138 139	1 1 1 1	heat shield panels motor oil	nut motor oil	3 883	STEEL -	-	100% 100%	1	Forming & Shaping Other - Not relevant	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
140 156	1 1 1 1	coolant engine fastening elements	coolant bearing block	1,055 912	- STEEL	-	100% 100%	2	Other - Not relevant Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
156 156	1 1 1 1	engine fastening elements engine fastening elements	screw angle support	465	STEEL	-	100% 100%	1	Forming & Shaping Die Casting	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
156 156	1 1	engine fastening elements engine fastening elements	screw screw	35	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
156	1 1	engine fastening elements engine fastening elements	support bearing screw	6,505 72	CAST IRON STEEL	-	100%	2	Sand Casting Forming & Shaping	Milling Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
157 157 157	1 1	engine damping elements engine damping elements	Z damping elemen Z damping elemen	1,005 302 18	STEEL RUBBER STEEL	RUBBER	70% 70% 100%	3	Press (Tandem) Injection Molding	Assembly Assembly Other - Not relevant	Injection Molding Forming & Shaping	no	0 0 0	120,000 120,000 120,000	80,000 80,000 80,000
157	1 1 1 1	engine damping elements engine damping elements	nut nut	13	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant Milling	Other - Not relevant Other - Not relevant Other - Not relevant	no	0	120,000	80,000
158 158		transmission fastening elements transmission fastening elements transmission fastening elements	support bearing screw support	1,215 90 118	STEEL	-	100% 100% 100%	2	Die Casting Forming & Shaping Forging	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no no	0 0 0	120,000 120,000 120,000	80,000 80,000 80,000
158	1 1 1 1	transmission fastening elements transmission fastening elements	screw screw	93	STEEL	-	100% 100%	1	Forming & Shaping	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
158	1 1	transmission fastening elements transmission fastening elements	screw	80	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
158 158	1 1 1 1	transmission fastening elements transmission fastening elements	screw screw	74 70	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
	1 1 1 1	transmission fastening elements transmission damping elements	screw transmission bearir	1,910		- RUBBER	100% 70%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Assembly	Other - Not relevant Injection Molding	no no	0	120,000 120,000	80,000 80,000
159 159	1 1 1 1	transmission damping elements transmission damping elements	screw screw	45	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
159	1 1	transmission damping elements transmission damping elements	screw nut	18		-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
	1 1	transmission damping elements transmission damping elements	washer hinged column	1,295	STEEL AL STEEL	- RUBBER	100%	1 3 1	Forming & Shaping Die Casting	Other - Not relevant Assembly Other Not relevant	Other - Not relevant Injection Molding Other - Not relevant	no	0 0 0	120,000	80,000 80,000
159 159 16	1 1 1 1 2 21	transmission damping elements transmission damping elements front brake	screw nut brake mount		STEEL STEEL STAINLESS	- - STAINLESS	100% 100% 90%	1 3	Forming & Shaping Forming & Shaping Sand Casting	Other - Not relevant Other - Not relevant Milling	Other - Not relevant Other - Not relevant Heat Treatment	no no yes	0	120,000 120,000 120,000	80,000 80,000 80,000
16 16 16	2 21	front brake front brake front brake	brake mount brake caliper piston	2,896	STAINLESS STAINLESS STEEL	EPDM STEEL	90% 90% 90%	3	Sand Casting Sand Casting Forging	Machining Center Milling	Heat Treatment Heat Treatment Heat Treatment	yes yes ves	3	120,000 120,000 120,000	80,000 80,000 80,000
	2 21		gasket brake pad	7	EPDM STEEL	- STEEL	90% 100% 90%	1	Molding Forging	Other - Not relevant Impregnation	Other - Not relevant Heat Treatment	yes yes yes	2	120,000	80,000 80,000 80,000
16	2 21	front brake	brake pad brake pad brake pad	555		STEEL	80% 80%	3	Forging Forging	Impregnation Impregnation	Heat Treatment Heat Treatment	yes yes yes	2	120,000	80,000 80,000
16 16	2 21	front brake	cable support screw	30 3	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
16 16	2 21 2 21	front brake front brake	support spring bleeder valve	11 10	STEEL	-	100% 100%	1	Bending Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
16 16	2 21 2 21	front brake front brake	dust cap dust cap	1	EPDM PP	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
16 16	2 21 2 21	front brake	guide bolt screw	77	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
16	2 21	front brake front brake	cover panel screw		STEEL STEEL	- -	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
17 17 17	2 21 2 21 2 21		brake mount brake caliper	767 1,851 261	STAINLESS CAST IRON STEEL	STAINLESS CAST IRON STEEL	90% 90% 90%	1 3 2	Investment Casting Investment Casting	Milling Milling Milling	Heat Treatment Heat Treatment Heat Treatment	yes yes	3 3 2	120,000 120,000 120,000	80,000 80,000 80,000
17 1	2 21	rear brake rear brake rear brake	piston gasket brake pad	6	EPDM STEEL	STEEL - STEEL	90% 100% 90%	2	Forging Molding Forging	Milling Other - Not relevant Impregnation	Heat Treatment Other - Not relevant Heat Treatment	yes yes yes	2	120,000 120,000 120,000	80,000 80,000 80,000
17 1	2 21	rear brake	wear indicator cable tray	14	Electronics	-	100% 100%	1	Electronics	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes yes	1	120,000	80,000 80,000 80,000
<u> </u>	1 21			3			/0					,00		0,000	-0,000

17	2	21	rear brake	cable support	8	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000
17	2	21 21	rear brake rear brake	screw bleeder valve		STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
17	2		rear brake rear brake	dust cap guide bolt		EPDM STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
17	2	21	rear brake rear brake	protective cover screw	2	EPDM STEEL	-	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
17	2	21	rear brake	screw screw	56	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000
17 18	2		rear brake brake pressure lines, hoses, fluid tank	brake hose	653 124		EPDM	100% 50%	1	Press (Tandem) Forging	Other - Not relevant Other - Not relevant	Other - Not relevant Vulcanization	yes no	3	120,000 120,000	80,000 80,000
18 18	2	21 21	brake pressure lines, hoses, fluid tank brake pressure lines, hoses, fluid tank	brake hose brake hose	105 67	STEEL	EPDM EPDM	50% 50%	1	Forging Forging	Other - Not relevant Other - Not relevant	Vulcanization Vulcanization	no no	0	120,000 120,000	80,000 80,000
18 18	2	21 21		brake line brake line	55 56	STEEL	-	100%	1	Roll forming Roll forming	Welding and Cutting Welding and Cutting	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
18 18	2		brake pressure lines, hoses, fluid tank	support bracket support spring	4	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
18	2	21	brake pressure lines, hoses, fluid tank	support spring	3	STEEL	-	100%	1	Forming & Shaping Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
18 18	2	21	brake pressure lines, hoses, fluid tank	support support	3	PLASTIC	-	100%	1	Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
18 18	2	21	brake pressure lines, hoses, fluid tank	support support	2	PLASTIC PLASTIC	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
18 18	2	21 21	brake pressure lines, hoses, fluid tank brake pressure lines, hoses, fluid tank	support brake line	5 231		-	100% 100%	1	Molding Roll forming	Other - Not relevant Welding and Cutting	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
18 18	2			brake line brake line	229 138	STEEL STEEL	-	100%	1	Roll forming Roll forming	Welding and Cutting Welding and Cutting	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
18 18	2	21 21	brake pressure lines, hoses, fluid tank brake pressure lines, hoses, fluid tank	brake line brake line	109 83	STEEL STEEL	-	100% 100%	1	Roll forming Roll forming	Welding and Cutting Welding and Cutting	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
18	2	21	brake pressure lines, hoses, fluid tank brake pressure lines, hoses, fluid tank	brake line	89	STEEL STEEL	-	100% 100%	1	Roll forming Roll forming	Welding and Cutting Welding and Cutting	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
18	2	21	brake pressure lines, hoses, fluid tank	brake line	69	STEEL	-	100%	1	Roll forming	Welding and Cutting	Other - Not relevant	no	0	120,000	80,000
18 18	2		brake pressure lines, hoses, fluid tank	support screw	40	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
19 19	2	21	brake booster brake booster	power brake booste HOUSING LOV	3,951 901		-	100% 100%	2	Other - Not relevant Investment Casting	Other - Not relevant Milling	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
19 19	2	21	brake booster brake booster	HOUSING LOW BRACKET	6 416	STEEL STEEL	-	100% 100%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
19 19	2	21	brake booster brake booster	BRACKET RETAINER	6 67	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
19	2	21	brake booster brake booster	RETAINER GASKET		STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
19	2	21	brake booster brake booster brake booster	GASKET GASKET GASKET	40 6 14	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
19	2	21	brake booster	DIAPHRAGM	96	EPDM	-	100%	3	Forming & Shaping Extrusion (plastic)	Other - Not relevant Vulcanization	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
19 19	2	21	brake booster brake booster	PISTON SPRING	76	PET STEEL	-	100% 100%	2	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
19 19	2	21 21	brake booster brake booster	PISTON SEAL	296 14	STEEL	-	100%	2	Investment Casting Forming & Shaping	Milling Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
19 19	2		brake booster brake booster	SHAFT BOOT	200 18	STEEL EPDM	-	100%	1	Forging Molding	Milling Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
19 19	2	21	brake booster brake booster	ISOLATOR PLUNGER	1	PUR STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
19 19	2	21	brake booster	PLUNGER HOUSING UPP	8	STEEL	-	100%	2	Forming & Shaping	Other - Not relevant Milling	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
19	2	21	brake booster brake booster	RETAINER	3	PA-66	-	100%	1	Investment Casting Molding	Other - Not relevant	Other - Not relevant	no no	0	120,000	80,000
19 19	2	21 21	brake booster brake booster	TUBE COVER	4	PA-66 PA-66	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
19 19	2		brake booster brake booster	CONNECTOR VALVE		PA-66 POM	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
19 19	2	21 21	brake booster brake booster	master cylinder cap	502 17	AL PP/EPDM	AL -	70% 100%	3	Investment Casting Molding	Assembly Other - Not relevant	Investment Casting Other - Not relevant	no no	0	120,000	80,000 80,000
19 19	2	21 21	brake booster brake booster	plug nut	3	EPDM STEEL	-	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
19	2	21	brake booster brake booster	brake fluid containe gasket	109		-	100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
19 19	2	21	brake booster	gasket	3	EPDM	- PLASTIC	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000 80,000
20	2	21	brake booster brake pressure control system	vacuum line hydraulic unit	3,604	AL	-	100%	2	Extrusion (plastic) Electro-Mechanical	Other - Not relevant Other - Not relevant	Bending Other - Not relevant	no no	0	120,000	80,000
20 20	2		brake pressure control system brake pressure control system	support rubber bearing	323	STEEL	STEEL	80% 100%	1	Press (Tandem) Other - Not relevant	Welding and Cutting Other - Not relevant	Press (Tandem) Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
20 20	2	21 21	brake pressure control system brake pressure control system	shoulder bolt screw	21 23	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
20	2	21	brake pressure control system brake fluid	nut brake fluid	7 1,062	STEEL	-	100% 100%	1	Forming & Shaping Other - Not relevant	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
68 68	2		accelerator with controls accelerator with controls	accelerator pedal screw	336 5	STEEL STEEL	EPDM	85% 100%	1	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Vulcanization Other - Not relevant	yes yes	3	120,000	80,000 80,000
68 69	2	22	accelerator with controls clutch pedal w/ controls	stop clutch pedal	27	PA6.6-GF-P/	-	100%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000
69	2	23	clutch pedal w/ controls	bushing	1	STEEL	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000
00	2	23 23	clutch pedal w/ controls clutch pedal w/ controls	stop Clutch master cylin		PAA-GF	- STEEL	100% 70%	1	Injection Molding Injection Molding	Other - Not relevant Press (Tandem)	Other - Not relevant Precision Mechanics	yes yes	1	120,000 120,000	80,000 80,000
69 69	2		clutch pedal w/ controls clutch pedal w/ controls	screw guide		STEEL PLASTIC	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
69 69	2	23 23	clutch pedal w/ controls clutch pedal w/ controls	compression spring cover		STEEL ABS	PLASTIC -	30% 100%	1	Coiling Injection Molding	Injection Molding Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
	2	23	clutch pedal w/ controls	screw bleeder	2	STEEL PA66-GF	- STEEL	100% 70%	1	Forming & Shaping Injection Molding	Other - Not relevant Press (Tandem)	Other - Not relevant Precision Mechanics	yes yes	1	120,000	80,000 80,000
69 69	2	23	clutch pedal w/ controls	Z pressure line bracket	326	STEEL	EPDM	80% 100%	1	Forming & Shaping Forming & Shaping	Bending Other - Not relevant	Precision Mechanics Other - Not relevant	yes yes	1	120,000	80,000 80,000
69	2	23	clutch pedal w/ controls clutch pedal w/ controls clutch pedal w/ controls	bracket support	1	STEEL	-	100%	1	Forming & Shaping Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
69	2	23	clutch pedal w/ controls	screw	5	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000
69 69	2	23	clutch pedal w/ controls clutch pedal w/ controls	feed hose hose clamp	3	EPDM STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
69 69	2		clutch pedal w/ controls clutch pedal w/ controls	support screw	4	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
70 70	2	24		Z shifter knob hose clamp		LEATHER STEEL	PLASTIC	30% 100%	1	Extrusion (plastic) Forming & Shaping	Injection Molding Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
70	2			shift housing shift housing	1,032	- MG/AL9/ZN1	-	100%	3		Precision Mechanics Milling	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
70	2	24	stick shifter w/ transmission controls, I stick shifter w/ transmission controls, I	Stick Bracket	150	STEEL	-	100%	1	Roll forming Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000	80,000 80,000
70	2	24	stick shifter w/ transmission controls, I	Spring	50	STEEL	STEEL	50%	1	Forming & Shaping	Forming & Shaping	Other - Not relevant	yes	1	120,000	80,000
70 70	2	24		cover panel		PUR	- STEEL	100% 70%	2	Precision Mechanics Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Press (Tandem)	yes yes	1	120,000	80,000 80,000
70 70	2	24	stick shifter w/ transmission controls, I	set screw nut	4	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
70 70	2		stick shifter w/ transmission controls, I stick shifter w/ transmission controls, I	Z selector cable Z shifting cable	470 519	PLASTIC PLASTIC	STEEL-AL STEEL-AL	60% 60%	1	Precision Mechanics Precision Mechanics	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
70 70	2	24		bracket bracket	3	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
70	2	24	stick shifter w/ transmission controls, I	cuff seal support	20	TPE	-	100% 100%	1	Molding Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
70	2	24	stick shifter w/ transmission controls, I	retainer bumper	10	EPDM	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000
70	2	24	stick shifter w/ transmission controls, l stick shifter w/ transmission controls, l	guide bushing screw	27	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000
70 70	2	24	stick shifter w/ transmission controls, I	Z shifter nut	11	GRAPHITE		100% 100%	1	Die Casting Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
70 70	2	24	stick shifter w/ transmission controls, I stick shifter w/ transmission controls, I	Z bell crank bracket	2	STEEL	POM-PTPE -	80% 100%	1	Press (Tandem) Forming & Shaping	Roll forming Other - Not relevant	Injection Molding Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
70	2		stick shifter w/ transmission controls, I			PLASTIC	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000

70 2 70 2	24	stick shifter w/ transmission controls, I		60 3	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
71 2 71 2		brake pedal with master cylinder contri brake pedal with master cylinder contri	brake pedal bearing pin	860 204	STEEL STEEL	STEEL -	85% 100%	1	Forging Roll forming	Press (Tandem) Other - Not relevant	Welding and Cutting Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
71 2 71 2	25	brake pedal with master cylinder contro brake pedal with master cylinder contro	retainer washer	3	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
71 2 72 2	25 2	brake pedal with master cylinder contr assembly plate, bearing block	bearing block	1 3,040	STEEL STEEL	-	100% 100%	1	Forming & Shaping Precision Mechanics	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes no	1	120,000 120,000	80,000 80,000
72 2 72 2		assembly plate, bearing block assembly plate, bearing block	bearing block bearing block	800 400	STEEL	- STEEL	100% 100%	2	Press (Tandem) Press (Tandem)	Other - Not relevant Welding and Cutting	Painting Painting	no no	0	120,000 120,000	80,000 80,000
72 2 72 2	2	assembly plate, bearing block assembly plate, bearing block	bearing block bearing block	300 200	STEEL STEEL	STEEL STEEL	70% 100%	1	Press (Tandem) Press (Tandem)	Welding and Cutting Welding and Cutting	Painting Painting	no no	0	120,000 120,000	80,000 80,000
72 2 72 2	2	assembly plate, bearing block assembly plate, bearing block	bearing block bearing block	550 600	STEEL STEEL	STEEL STEEL	100% 100%	2	Press (Tandem) Press (Tandem)	Welding and Cutting Welding and Cutting	Painting Painting	no no	0	120,000 120,000	80,000 80,000
72 2 72 2	2	assembly plate, bearing block assembly plate, bearing block	bearing block bearing block	100 90	STEEL	STEEL STEEL	100% 100%	1	Press (Tandem) Press (Tandem)	Welding and Cutting Welding and Cutting	Painting Painting	no no	0	120,000 120,000	80,000 80,000
72 2 72 2	2	assembly plate, bearing block assembly plate, bearing block	screw screw	18 34	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
72 2 73 2		assembly plate, bearing block emergency brake lever	nut emergency lever b	7 896	STEEL STEEL	- LEATHER	100% 90%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Press (Tandem)	Other - Not relevant Injection Molding	no no	0	120,000 120,000	80,000 80,000
73 2 73 2	26	emergency brake lever emergency brake lever	cover trim	92		-	100% 100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
73 2 73 2	26 26	emergency brake lever emergency brake lever	screw washer	18 2	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
73 2 73 2	26	emergency brake lever emergency brake lever	Z pull cable pin	83 4	STEEL-CR STEEL	POM -	70% 100%	1	Forming & Shaping Forming & Shaping	Molding Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
73 2 73 2	26 26	emergency brake lever emergency brake lever	cotter pin Z pull cable	1 84	STEEL STEEL	- PLASTIC	100% 70%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
73 2 73 2		emergency brake lever emergency brake lever	Z compensation lev nut	59 5	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
73 2 73 2	26	emergency brake lever emergency brake lever	spring retainer tension spring	10	PLASTIC STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
73 2 73 2	26 26	emergency brake lever emergency brake lever	support brake cable	7 445	STEEL STEEL	- PVC	100% 70%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Molding	no no	0	120,000 120,000	80,000 80,000
73 2 84 2		emergency brake lever axle mount	bracket rear axle mount	5 22,954	STEEL STEEL	- RUBBER	100% 95%	1	Forming & Shaping Hydroforming	Other - Not relevant GMAW/FCAW-MIG	Other - Not relevant Other - Not relevant	no yes	0	120,000 120,000	80,000 80,000
84 2 84 2	27 27	axle mount axle mount	screw rear axle bearing	336 1,128	STEEL	- AL	100% 75%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Press (Tandem)	yes yes	1	120,000 120,000	80,000 80,000
84 2 84 2	27 27	axle mount axle mount	strut screw	722 173	STEEL STEEL	-	100% 100%	1	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
84 2 84 2	27	axle mount axle mount	screw screw	47 36	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
85 2 85 2	27	control arm control arm	control arm screw	14,860 112	STAINLESS STEEL	STAINLESS -	80% 100%	2	Hydroforming Forming & Shaping	GMAW/FCAW-MIG Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
85 2 86 2		control arm wheel bearing, bearings, gaskets	nut wheel bearing	22 733	STEEL STEEL	- EPDM	100% 80%	1 3	Forming & Shaping Forging	Other - Not relevant Milling	Other - Not relevant Injection Molding	yes yes	1 3	120,000 120,000	80,000 80,000
86 2 87 2	27 27	wheel bearing, bearings, gaskets springs, coil springs	retainer ring Z spring base	22 357	STEEL STEEL	- RUBBER	100% 90%	1	Forming & Shaping Forging	Other - Not relevant Milling	Other - Not relevant Vulcanization	yes yes	1	120,000 120,000	80,000 80,000
87 2 87 2	27	springs, coil springs springs, coil springs	coil spring bedding layer	3,312 18	STEEL PUR	-	100% 100%	2	Coiling Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
87 2 88 2	27	springs, coil springs stabilizer bar	cushion bumper stabilizer bar	145 3,958	STEEL	RUBBER -	75% 100%	1	Press (Tandem) Heat Treatment	Assembly Bending	Vulcanization Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
88 2 88 2	27	stabilizer bar stabilizer bar	clamp bearing	82 18	STEEL RUBBER	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
88 2 88 2		stabilizer bar stabilizer bar	clamp bearing	91 26	STEEL RUBBER	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
88 2 89 2	27	stabilizer bar shock absorber	screw shock absorber	17 1,980	STEEL STEEL	- STEEL	100% 70%	1	Molding Forging	Other - Not relevant Milling	Other - Not relevant Press (Tandem)	yes yes	1	120,000 120,000	80,000 80,000
89 2 89 2	27	shock absorber shock absorber	shock absorber - ex shock absorber - in	495 990	STEEL STEEL	STEEL STEEL	80% 80%	3	Roll forming Roll forming	Forging Press (Tandem)	GMAW/FCAW-MIG Precision Mechanics	yes yes	2	120,000 120,000	80,000 80,000
89 2 89 2	27	shock absorber shock absorber	screw screw	80 178	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
89 2 90 2	27	shock absorber wheel hubs	nut wheel hub	33 2,442	STEEL	- STEEL	100% 90%	1	Forming & Shaping Forging	Other - Not relevant Milling	Other - Not relevant Heat Treatment	yes yes	1	120,000 120,000	80,000 80,000
91 2 91 2	27	brake disks, brake drums brake disks, brake drums	brake rotor screw	4,076	STEEL STEEL	STEEL	70% 100%	3	Forging Forming & Shaping	Heat Treatment Other - Not relevant	Milling Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
105 2 105 2	2	steering gear steering gear	steering gear steering gear - inte	2,751 4,126	AL STEEL	STEEL STEEL	60% 75%	3	Die Casting Forging	Roll forming Forging	Heat Treatment Precision Mechanics	no no	0	120,000 120,000	80,000 80,000
105 2 105 2	2	steering gear steering gear	cuff seal rubber bearing	138 61	EPDM RUBBER	-	100% 100%	1	Injection Molding Vulcanization	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
105 2 105 2	2	steering gear steering gear	clamp nut	245 16	STEEL	-	100% 100%	1	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
105 2 105 2	2	steering gear steering gear	screw protective cover	36 169		-	100% 100%	1	Forming & Shaping Blow Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
105 2 105 2	2	steering gear steering gear	clamp clamp	5	AL AL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
106 2 106 2	2	track rods track rods	track rod ball steering tie rod	779 434	STEEL	CR STEEL	70% 70%	1	Forging Forging	Heat Treatment Heat Treatment	Milling Milling	no no	0	120,000 120,000	80,000 80,000
106 2 106 2	2	track rods track rods	track rod ball nut	15	STEEL STEEL	CR -	70% 100%	1	Forging Forming & Shaping	Heat Treatment Other - Not relevant	Milling Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
106 2 107 2	2	track rods steering power assist	nut vane pump	16 1,267		- STEEL	100% 35%	1	Die Casting	Other - Not relevant Die Casting	Precision Mechanics	no no	0	120,000 120,000	80,000 80,000
107 2 107 2	2	steering power assist steering power assist	screw port	47	STEEL	-	100%			Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
107 2 107 2	2	steering power assist steering power assist	radial seal screw	5	STEEL	-	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
107 2 107 2	2	steering power assist steering power assist	clamp clamp	15	STEEL STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
107 2 107 2	2	steering power assist steering power assist	hollow bolt radial seal	2	AL	- -	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
107 2 107 2	2	steering power assist steering power assist	vee belt pulley screw	11	STEEL STEEL	- -	70%	1	Forging Forming & Shaping Molding	Milling Other - Not relevant	Heat Treatment Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
107 2 107 2 107 2	-	steering power assist steering power assist	cap oil tank	26 223 42	PA66-GF PA66-GF STEEL	EPDM STEEL EPDM	100% 60% 100%	1	Molding Injection Molding	Other - Not relevant Injection Molding	Other - Not relevant Adhesive Bonding	no	0	120,000	80,000 80,000
107 2 107 2 107 2	2	steering power assist steering power assist	support nut		STEEL STEEL STEEL	-	100% 100% 100%	1	Forming & Shaping Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant Other - Not relevant	Molding Other - Not relevant Other - Not relevant	no no	0	120,000 120,000 120,000	80,000 80,000 80,000
107 2 107 2 107 2		steering power assist steering power assist	screw screw	14	STEEL	- - STEEL	100% 100% 70%	1	Forming & Shaping	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant	no no	0	120,000 120,000 120,000	80,000
107 2 107 2 107 2	2	steering power assist steering power assist	return hose suction hose suction hose	215	EPDM RUBBER	RUBBER	50%	1	Extrusion (plastic) Extrusion (plastic) Extrusion (plastic)	Other - Not relevant	Forming & Shaping Compression Molding Compression Molding	no no	0	120,000	80,000 80,000
107 2 107 2 107 2	2	steering power assist steering power assist steering power assist	coolant tube expansion hose	135 450 1,227	STEEL STEEL	RUBBER STEEL STEEL	50% 70% 80%	1 3	Extrusion (plastic) Roll forming Roll forming	Other - Not relevant Bending Bending	GMAW/FCAW-MIG Adhesive Bonding	no no	0 0 0	120,000 120,000 120,000	80,000 80,000 80,000
107 2 108 2	_	steering power assist steering column, steering wheel tilt steering column, steering wheel tilt	steering column steering column - L	4,936	- STEEL	- STEEL	100% 70%	3	Other - Not relevant	Other - Not relevant Milling	Other - Not relevant Heat Treatment	yes yes	1	120,000 120,000 120,000	80,000 80,000 80,000
108 2	28	steering column, steering wheel tilt steering column, steering wheel tilt	steering column - S steering column - S steering column - i	2,000 800 150	STEEL	STEEL	60% 50%	3	Forging Forging	Heat Treatment Forging	Milling GMAW/FCAW-MIG	yes yes ves	3	120,000	80,000 80,000 80,000
108 2 108 2		steering column, steering wheel tilt	steering column - E	987	STEEL	STEEL	50% 70% 75%	2	Roll forming Press (Tandem)	Milling GMAW/FCAW-MIG	Precision Mechanics Other - Not relevant	yes	2	120,000	80,000 80,000 80,000
108 2 108 2 108 2	28	steering column, steering wheel tilt steering column, steering wheel tilt steering column, steering wheel tilt	steering column - E steering column - E steering column - E	350 250	STEEL STEEL	STEEL STEEL STEEL	75% 50% 50%	1	Press (Tandem) Press (Tandem) Press (Tandem)	GMAW/FCAW-MIG GMAW/FCAW-MIG GMAW/FCAW-MIG	Other - Not relevant Other - Not relevant Other - Not relevant	yes yes yes	3	120,000 120,000 120,000	80,000 80,000 80,000
108 2 108 2	28	steering column, steering wheel tilt steering column, steering wheel tilt steering column, steering wheel tilt	steering column - E torque to break bol	250 250 12	STEEL STEEL	- -	100% 100%	1	Press (Tandem) Press (Tandem) Forming & Shaping	GMAW/FCAW-MIG GMAW/FCAW-MIG Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	yes yes yes	3	120,000	80,000 80,000 80,000
108 2 108 2	28	steering column, steering wheel tilt steering column, steering wheel tilt	bushing screw	21	PUR	- STEEL -	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	yes yes yes	1	120,000	80,000 80,000
108 2	28	steering column, steering wheel tilt steering column, steering wheel tilt	eccentric bolt		STEEL	-	100%	1	Forming & Shaping Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes ves	1	120,000	80,000 80,000
108 2 108 2	28	steering column, steering wheel tilt steering column, steering wheel tilt	cover	28	ABS	- PC -	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	yes yes yes	1	120,000	80,000
109 2		steering wheel	steering wheel	1,171		PUR	75%		Die Casting	Other - Not relevant		no	0	120,000	80,000

109 2	2	steering wheel	screw power steering fluid	46 STEEL 873 -	-	100%	1	Forming & Shaping Other - Not relevant	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000
181 2	29	fuel tank, assembly filler neck fuel tank, assembly filler neck	fuel tank tensioning strap	7,805 PE 903 STEEL	-	100%	2	Blow Molding Press (Tandem)	Assembly Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000 80,000
181 2 181 2	29	fuel tank, assembly filler neck fuel tank, assembly filler neck	tensioning strap screw	1,051 STEEL 15 STEEL	-	100%	1	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000	80,000 80,000
182 2 182 2		filler neck filler neck	fuel filler door screw	251 STEEL 4 STEEL	-	100%	1	Press (Tandem) Forming & Shaping	GMAW/FCAW-MIG Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
182 2	2	filler neck filler neck	Z drip pan ring	80 PVC 8 STEEL	-	100%	1	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
182 2		filler neck	tank cap	91 PA66-GF	POM	100%	1	Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
182 2	2	filler neck filler neck	Z pot Z funnel	95 STEEL 45 STEEL	- PLASTIC	100% 80%	2	Forging Roll forming	Other - Not relevant	Other - Not relevant Molding	no no	0	120,000 120,000	80,000 80,000
182 2 182 2	2	filler neck filler neck	radial seal filler neck	4 EPDM 1,044 PE	-	100% 100%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
182 2 182 2	2	filler neck filler neck	cuff seal screw	12 EPDM 8 STEEL	-	100% 100%	1	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
183 2 183 2	-	fuel lines fuel lines	fuel filter Z support	317 AL 104 PP-GF	-	100% 100%	1	Press (Tandem) Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
183 2 183 2	2	fuel lines fuel lines	bracket hose clamp	5 STEEL 3 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
183 2 183 2	_	fuel lines fuel lines	support support	7 PLASTIC 3 PA-66	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
183 2 183 2	2	fuel lines fuel lines	Z fuel feed line Z fuel feed line	42 PA-6 57 PA-6	STEEL STEEL	20% 20%	1	Molding Molding	Other - Not relevant Other - Not relevant	Forming & Shaping Forming & Shaping	no no	0	120,000	80,000 80,000
183 2 183 2	2	fuel lines fuel lines	Z fuel return line Z fuel return line	45 PA-6 40 PA-6	STEEL STEEL	20% 20%	1	Molding Molding	Other - Not relevant Other - Not relevant	Forming & Shaping Forming & Shaping	no no	0	120,000	80,000 80,000
183 2 183 2	2	fuel lines fuel lines	Z check valve Z tube	10 PE 37 PA-6	-	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
183 2 183 2	2	fuel lines fuel lines	hose clamp Z tube	4 STEEL 47 PA-6	- STEEL	100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Forming & Shaping	no	0	120,000	80,000 80,000
183 2 183 2	2	fuel lines	Z tube	57 PA-6 40 PA-6	STEEL	20% 20%	1	Molding	Other - Not relevant	Forming & Shaping	no	0	120,000	80,000
183 2	2	fuel lines fuel lines	Z tube hose clamp	3 STEEL	-	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Forming & Shaping Other - Not relevant	no	0	120,000	80,000 80,000
183 2 184 2		fuel lines carbon filter and controls	bleeder valve carbon filter contai	11 POM 1,030 PA-66	-	100%	2	Injection Molding Blow Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
184 2 184 2	2	carbon filter and controls carbon filter and controls	support screw	402 STEEL 8 STEEL	-	100%	1	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
184 2 184 2	2	carbon filter and controls carbon filter and controls	nut Z gravity valve	3 STEEL 44 PLASTIC	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
184 2 184 2	-	carbon filter and controls carbon filter and controls	radial seal Z bleeder piece	1 EPDM 27 POM	- EPDM	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
184 2 184 2	2	carbon filter and controls carbon filter and controls	breather tube Z breather tube	5 PA-6 30 PA-6	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
184 2 184 2	2	carbon filter and controls carbon filter and controls	Z breather tube Z breather tube	22 PA-6 35 PA-6	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
184 2 184 2		carbon filter and controls carbon filter and controls	Z breather tube Z breather tube	35 PA-6 23 PA-6	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
185 2 185 2	210	axle mount axle mount	control arm screw	12,527 STEEL 147 STEEL	-	100% 100%	3	Press (Tandem) Forming & Shaping	GMAW/FCAW-MIG Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000
185 2 185 2	210 210	axle mount axle mount	screw acorn nut	136 STEEL 71 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
186 2 186 2		control arm control arm	control arm screw	4,090 STAINLESS 135 STEEL	RUBBER	80% 100%	2	Forging Forming & Shaping	Assembly Other - Not relevant	Injection Molding Other - Not relevant	yes yes	3	120,000	80,000 80,000
186 2	210	control arm joints	control arm guide joint	4,031 STAINLESS 384 STEEL	RUBBER RUBBER	80% 80%	2	Forging Forging	Assembly	Injection Molding	yes yes	3	120,000	80,000 80,000
187 2 187 2	210	ioints	nut ss screw	20 STEEL 20 STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes ves	1	120,000	80,000 80,000
188 2 188 2		hinge bearing, steering knuckle hinge bearing, steering knuckle	hinge bearing screw	4,874 STAINLESS 60 STEEL	-	100%	3	Forging Forming & Shaping	Machining Center Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000
189 2	210	wheel bearing assembly wheel bearing assembly	wheel bearing retainer ring	732 STEEL 22 STEEL	EPDM	80%	3	Forging Forging	Milling Other - Not relevant	Injection Molding Other - Not relevant	yes yes	3	120,000	80,000 80,000
189 2 190 2	210	wheel bearing assembly	screw	255 STEEL 2,730 STEEL	-	100%	1	Forming & Shaping Bending	Other - Not relevant Heat Treatment	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
190 2 190 2	210	springs, coil springs springs, coil springs	coil spring spring seat	194 STEEL 2.924 STEEL	-	100%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000
191 2	210	stabilizer bar stabilizer bar	stabilizer bar coupling rod	300 STEEL	- RUBBER	100%	1	Bending Forming & Shaping	Other - Not relevant Assembly	Other - Not relevant Other - Not relevant	yes yes	2	120,000	80,000 80,000
191 2 191 2		stabilizer bar stabilizer bar	nut	14 STEEL 25 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
191 2 191 2	210 210	stabilizer bar stabilizer bar	rubber bearing clamp	40 RUBBER 60 STEEL	-	100% 100%	1	Molding Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
191 2 191 2	210 210	stabilizer bar stabilizer bar	screw nut	19 STEEL 9 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
192 2 192 2	210	shock absorber shock absorber	McPherson strut bellows	3,936 STEEL 81 EPDM	STEEL PP	70% 50%	3	Forging Injection Molding	Milling Other - Not relevant	Forging Molding	yes yes	3	120,000 120,000	80,000 80,000
192 2 192 2	210	shock absorber shock absorber	cushion bumper cap	49 PUR 42 PLASTIC	-	100% 100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
192 2 192 2	210	shock absorber shock absorber	nut suspension suppor	24 STEEL 140 STEEL	- RUBBER	100% 80%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Molding	yes yes	1	120,000 120,000	80,000 80,000
192 2 192 2		shock absorber shock absorber	strut bearing nut	324 STEEL 19 STEEL	RUBBER	80% 100%	3	Forging Forming & Shaping	Milling Other - Not relevant	Molding Other - Not relevant	yes yes	3	120,000	80,000 80,000
192 2 193 2	210	shock absorber wheel drive, joint shafts	linear ball baring universal joint	61 PA66-GF 6,900 STEEL	STEEL RUBBER	100% 80%	1	Molding Forging	Other - Not relevant Assembly	Other - Not relevant Injection Molding	yes yes	1	120,000 120,000	80,000 80,000
193 2 193 2	210 210	wheel drive, joint shafts wheel drive, joint shafts	universal joint screw	7,610 STEEL 21 STEEL	RUBBER -	90% 100%	3	Forging Forming & Shaping	Assembly Other - Not relevant	Injection Molding Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
194 2 195 2		wheel hubs brake rotors, brake drums	wheel hub brake rotor	2,460 STEEL 7,424 STAINLESS	STEEL STAINLESS	90% 90%	1 3	Forging Forging	Milling Machining Center	Heat Treatment Heat Treatment	yes yes	3 0	120,000 120,000	80,000 80,000
195 2 206 2		brake rotors, brake drums rims, wheel lugs, nuts	screw wheel rim	15 STEEL 10,805 AL	-	100% 100%	1	Forming & Shaping Sand Casting	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	0	120,000 120,000	80,000 80,000
206 2 206 2	211	rims, wheel lugs, nuts rims, wheel lugs, nuts	wheel lug nut wheel lug nut	103 STEEL 109 STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
207 2 207 2	_	tires, valves, balancing weights tires, valves, balancing weights	tire valve	9,842 RUBBER 12 EPDM	STEEL STEEL	80% 100%	3	Compression Molding Molding	Vulcanization Assembly	Assembly Forming & Shaping	no no	0	120,000 120,000	80,000 80,000
208 2 208 2		spare wheel mount spare wheel mount	spare wheel fixture screw	2,191 STEEL 16 STEEL	-	100% 100%	2	Forging Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
208 2	-	spare wheel mount spare wheel mount	cover latch	444 PP 13 PLASTIC	-	100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
209 2	2	jack iack	jack retainer	2,461 STEEL 138 PP	- STEEL -	50% 100%	3	Forging Iniection Moldina	GMAW/FCAW-MIG Other - Not relevant	Forging Other - Not relevant	no	0	120,000	80,000 80,000 80,000
209 2	2	ack tools, bag	screw lug nut wrench	39 STEEL 348 STEEL	PLASTIC	100%	1	Assembly Forging	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
210 2	2	tools, bag tools, bag tools, bag	open end wrench puller hook	37 STEEL 2 STEEL	-	100%	1	Forging Forging Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
211 2		tow holder front and rear	tie-down grommet	111 STEEL	-	100%	1	Forging Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
211 2 212 2	212	tow holder front and rear hitch assembly hitch assembly	screw Z ball neck protective cover	31 STEEL 4,047 STAINLESS 17 PLASTIC	-	100% 100% 100%	1	Forging Molding	Other - Not relevant Painting Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no yes yes	03	120,000 120,000 120,000	80,000 80,000 80,000
212 2 212 2	212	hitch assembly hitch assembly hitch assembly	key retainer	5 PA 1,642 STEEL	- STEEL	100% 50% 100%	1	Molding	Other - Not relevant Other - Not relevant Milling	Forming & Shaping Other - Not relevant	yes	1 3	120,000 120,000 120,000	80,000 80,000 80,000
212 2	212	hitch assembly	clamping plate	83 STEEL	-	100%	1	Forging Press (Tandem)	Other - Not relevant	Other - Not relevant	yes yes	1	120,000	80,000
212 2	212	hitch assembly hitch assembly	screw screw	17 STEEL 24 STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
212 2	212	hitch assembly hitch assembly	screw mounting	8 STEEL 18,513 STEEL	- STEEL	100% 33%	1	Forging Forging	Other - Not relevant GMAW/FCAW-MIG	Other - Not relevant Bending	yes yes	1	120,000	80,000 80,000
212 2 213 2		hitch assembly fuel	screw fuel	46 STEEL 752 -	-	100% 100%	1	Forming & Shaping Other - Not relevant	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes no	1	120,000 120,000	80,000 80,000
214 2 214 2		warning triangle with holder and warnin warning triangle with holder and warnin	support screw	259 STEEL 2 STEEL	EPDM -	100% 100%	2	Press (Tandem) Forming & Shaping	Assembly Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
215 2 215 2	213	roof rail roof rail	roof rail rubber seal	2,525 AL 24 EPDM	-	100% 100%	2	Press (Tandem) Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
215 2	213	root rail	rubber seal	24 EPDM	-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000

215 2 215 2	213 213	roof rail roof rail	rubber seal rubber seal	3	EPDM EPDM	-	100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
215 2 124 3	213	roof rail radiator and expansion tank, hoses	nut coolant radiator	3,658	STEEL	-	100% 100%	1	Forming & Shaping Other - Not relevant	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes no	1	120,000 120,000	80,000 80,000
124 3 124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	tube strips	1,000	AL	-	100% 100%	1	Bending Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
124 3 124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	sides metal sides plastic		PA66-GF	AL PA66-GF	50% 50%	1	Press (Tandem) Injection Molding	GMAW/FCAW-MIG Other - Not relevant	Press (Tandem) Injection Molding	no no	0	120,000 120,000	80,000 80,000
124 3 124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	retainer retainer	5 34	EPDM EPDM	PLASTIC	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
124 3 124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	screw push nut	35		-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
124 3 124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	screw support		STEEL	- EPDM	100% 60%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Molding	no no	0	120,000	80,000 80,000
124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	screw	5	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	cap expansion tank		PA-GF	- PF	100%	1	Molding Injection Molding	Other - Not relevant Adhesive Bonding	Other - Not relevant	no	0	120,000	80,000 80,000
124 3	3	radiator and expansion tank, hoses	coolant hose	21	EPDM PA66-GE	-	100%	1	Molding	Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	tee piece hose compound	231	EPDM	-	100%	1	Molding Extrusion (plastic)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
124 3 124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	coolant hose hose clamp	3	EPDM STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
124 3 124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	support support		STEEL PLASTIC	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
124 3 124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	neck coolant hose	54 107	STEEL EPDM	PA66-GF -	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
124 3 124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	branch coolant hose	44 95	PA66-GF EPDM	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
124 3 124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	hose clamp coolant flange	17	STEEL PA66-GF	- EPDM	100% 100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
124 3 124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	screw coolant hose	8	STEEL EPDM	-	100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
124 3 124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	tee piece coolant hose	21	PA66-GF FPDM	-	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	coolant hose hose clamp	47	EPDM	-	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	coolant tube coolant hose	485	EPDM	EPDM	75%	1	Extrusion (plastic) Extrusion (plastic)	Press (Tandem) Compression Molding	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
124 3 124 3	3	radiator and expansion tank, hoses radiator and expansion tank, hoses	flange gasket hose clamp	434 53	PA66-GF	- STEEL -	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000 80,000
124 3	3	water pump w/ drive water pump w/ drive	coolant pump gasket	683		- STEEL -	100%	1	Precision Mechanics Molding	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000 80,000
125 3 125 3 125 3	3	water pump w/ drive	screw		STEEL	- - PA66-GF	100% 100%	1	Forming & Shaping Precision Mechanics	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000 80,000
125 3 125 3 125 3	3	water pump w/ drive water pump w/ drive	auxiliary coolant pu retainer	26	RUBBER	- AUU-UF	100%	1	Molding	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant	no	0	120,000 120,000 120,000	80,000 80,000 80,000
125 3	3	water pump w/ drive water pump w/ drive	retainer support	115	STEEL	-	100%	1	Molding Press (Tandem)	Other - Not relevant	Other - Not relevant	no no	0	120,000	80,000
125 3 126 3	3	water pump w/ drive fan w/ drive	nut radiator scoop	3	STEEL PA66-GF	-	100% 100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
126 3 126 3	3	fan w/ drive fan w/ drive	screw seal		STEEL EPDM	- STEEL	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
126 3 126 3	3	fan w/ drive fan w/ drive	thermo switch fan star	51 294	- PA66-GF	-	100% 100%	1	Electric Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
126 3 126 3	3	fan w/ drive fan w/ drive	electric motor retainer	1,366	STEEL PA66-GF	-	100%	2	Electric Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
126 3 126 3	3	fan w/ drive fan w/ drive	screw screw	4	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
126 3 126 3	3	fan w/ drive fan w/ drive	screw electronic control n	2	STEEL PA6-GF	-	100%	1	Forming & Shaping Electronics	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
100 0		Constant de la const		4	STEEL		10001								
126 3	3	fan w/ drive thermostat	screw			- STEEL	100%	1	Forming & Shaping Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
127 3 127 3	3	thermostat thermostat	housing thermostat	77 69	PA66-GF STEEL	- STEEL MS -	100% 100%	1	Molding Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
127 3 127 3 127 3 127 3	3 3 3 3 3	thermostat thermostat thermostat thermostat	housing thermostat radial seal screw	77 69 3 10	PA66-GF	- STEEL MS -	100% 100% 100%	1 1	Molding Electric Molding Forming & Shaping	Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant	no no no	0 0 0	120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000
127 3 127 3 127 3 127 3 127 3 196 3 196 3	3 3 3 3 3 3 3 3	thermostat thermostat thermostat thermostat heater, housing, heater exchanger, far heater, housing, heater exchanger, far	housing thermostat radial seal screw housing push nut	77 69 3 10 2,207 8	PA66-GF STEEL EPDM STEEL PP STEEL	- STEEL MS - - -	100% 100% 100% 100% 100%	1 1 1 2 1	Molding Electric Molding Forming & Shaping Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no no no no	0 0 0 0 0 0 0 0	120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000
127 3 127 3 127 3 127 3 127 3 196 3 196 3 196 3 196 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	hermostat thermostat thermostat thermostat neater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far	housing thermostat radial seal screw housing push nut screw fan motor	77 69 3 10 2,207 8 11 864	PA66-GF STEEL EPDM STEEL PP STEEL STEEL PP	- STEEL MS - - - - -	100% 100% 100% 100% 100% 100% 100%	1 1 1 2 1 1	Molding Electric Molding Forming & Shaping Injection Molding Forming & Shaping Forming & Shaping Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no no no no no	0 0 0 0 0 0	120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000
127 3 127 3 127 3 127 3 196 3 196 3 196 3 196 3 196 3 196 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	hermostat thermostat thermostat hermostat heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far	housing thermostat radial seal screw housing push nut screw fan motor screw heat exchanger	77 69 3 10 2,207 8 11 864 11 864 1 674	PA66-GF STEEL EPDM STEEL PP STEEL STEEL PP STEEL AL	MS - - - - - - - -	100% 100% 100% 100% 100% 100% 100% 100%	1 1 1 2 1 1 1 3	Molding Electric Molding Forming & Shaping Injection Molding Forming & Shaping Electric Forming & Shaping Assembly	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no		120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000
127 3 127 3 127 3 127 3 196 3 197 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	thermostat thermostat thermostat heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolart circuit heating coolart circuit heating	housing thermostat radial seal screw housing push nut screw fan motor screw heat exchanger Z coolant hose Z coolant hose	77 69 3 10 2,207 8 11 864 11 674 168 323	PA66-GF STEEL EPDM STEEL PP STEEL STEEL AL PA6-GF PA6-GF	MS 	100% 100% 100% 100% 100% 100% 100% 100%	1 1 1 2 1 1 1 3 2 2	Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Electric Forming & Shaping Assembly Molding Injection Molding	Other Not relevant Other Not relevant	Other - Not relevant Other - Not relevant Molding Compression Molding	no		120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000
127 3 127 3 127 3 127 3 127 3 196 3 197 3 197 3 197 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	thermostat thermostat thermostat heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolant circuit heating coolant circuit heating coolant circuit heating coolant circuit heating	housing ihermostat radial seal screw housing push nut screw fan motor screw heat exchanger Z coolant hose Z coolant hose Z coolant hose thermo switch	777 69 3 10 2,207 8 11 864 1 674 168 323 294 21	PA66-GF STEEL PP STEEL PP STEEL PP STEEL PP STEEL PP STEEL PP STEEL PA6-GF PA6-GF PA6-GF AL	MS 	100% 100% 100% 100% 100% 100% 100% 100%	1 1 1 1 1 1 1 1 1 3 2 2 2 1	Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Electric Electric Forming & Shaping Assembly Molding Injection Molding Molding Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Molding Compression Molding Molding Other - Not relevant	no		120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000
127 3 127 3 127 3 127 3 127 3 196 3 196 3 196 3 196 3 196 3 196 3 196 3 196 3 197 3 197 3 197 3 197 3 197 3 197 3 197 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	hermostat hermostat hermostat heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolant circuit heating coolant circuit heating coolant circuit heating coolant circuit heating coolant circuit heating coolant circuit heating coolant circuit heating	housing thermostat radial seal screw housing push nut screw fan motor screw 2 coolant hose 2 coolant hose 2 coolant hose thermo switch thermo switch	777 69 3 10 2,207 8 111 864 168 323 294 211 166 2	PA66-GF STEEL EPDM STEEL PP STEEL STEEL AL PA6-GF PA6-GF PA6-GF AL AL STEEL	MS 	100% 100% 100% 100% 100% 100% 100% 100%	1 1 1 1 1 1 1 1 1 1 3 2 2 2 2 1 1 1 1	Molding Electric Molding Forming & Shaping Injection Molding Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Molding Injection Molding Molding Electric Electric Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Molding Other - Not relevant Other - Not relevant	no		120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000
127 3 127 3 127 3 127 3 196 3 196 3 196 3 196 3 196 3 196 3 196 3 196 3 197 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	hermostal thermostal thermostal beater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolart circuit heating coolart circuit heating coolart circuit heating coolart circuit heating coolart circuit heating coolart circuit heating coolart circuit heating	housing thermostat radial seal screw housing push nut screw fan motor screw fan motor screw Z coolant hose Z coolant hose Z coolant hose L coolant hose thermo switch	777 69 3 10 2,207 8 111 864 1 674 168 323 294 211 16	PA66-GF STEEL EPDM STEEL PP STEEL STEEL PA6-GF PA6-GF PA6-GF AL STEEL AL STEEL STEEL STEEL	MS 	100% 100% 100% 100% 100% 100% 100% 100%	1 1 1 2 1 1 1 1 3 2 2 2 1 1	Molding Electric Electric Electric Forming & Shaping injection Molding Forming & Shaping Electric Forming & Shaping Assembly Molding Molding Electric Electric Electric Electric Electric Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Molding Compression Molding Molding Other - Not relevant Other - Not relevant Other - Not relevant	no		120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000
127 3 127 3 127 3 127 3 196 3 196 3 196 3 196 3 196 3 196 3 196 3 197 3	33 33 33 33 33 33 33 33 33 33 33 33 33	hermostal thermostal thermostal peater, housing, heater exchanger, far peater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolant circuit heating coolant circuit heating	housing thermostat radial seal screw housing push nut screw fan motor screw Z coolant hose Z coo	777 699 3 100 2,207 8 8 11 864 1 674 168 3233 294 21 16 2 2 1 1 17 3 3	PA66-GF STEEL EPDM STEEL PP STEEL PP STEEL PP STEEL PA6-GF PA6-GF PA6-GF AL AL STEEL EPDM STEEL EPDM STEEL STEEL STEEL STEEL STEEL STEEL STEEL STEEL	MS 	100% 100% 100% 100% 100% 100% 100% 50% 50% 50% 100% 10	1 1 1 1 1 1 1 1 1 1 1 1 1 2 2 2 2 2 1	Molding Electric Electric Molding Forming & Shaping mijection Molding Forming & Shaping Electric Forming & Shaping Molding Molding Molding Molding Press (Tandem) Forming & Shaping Forming & Shaping	Other Not relevant Other Not relevant	Other - Not relevant Other - Not relevant Molding Compression Molding Other - Not relevant Other - Not relevant	no		120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000
127 3 127 3 127 3 127 3 196 3 196 3 196 3 196 3 196 3 196 3 196 3 196 3 197 3	33 33 33 33 33 33 33 33 33 33 33 33 33	hermostal hermostal hermostal hermostal hermostal heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolant circuit heating coolant circuit heating	housing thermostal radial seal screw housing push nut screw fan motor screw fan motor screw Z coolant hose Z coolant hose Z coolant hose Z coolant hose Z coolant hose thermo switch bracket hermo switch bracket hose clamp screw screw screw hose clamp nut	777 69 3 100 2,207 8 111 864 1674 1688 323 294 211 166 22 1 1 16 21 7 3 100 11 11 11 11 11 11 11 11 1	PA66-GF STEEL EPDM STEEL PP STEEL STEEL PA6-GF PA6-GF PA6-GF PA6-GF PA6-GF STEEL STEEL STEEL STEEL PA6-GF PA6-GF STEEL	MS 	100% 100% 100% 100% 100% 100% 100% 100%	$ \begin{array}{c} 1\\1\\1\\2\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1$	Molding Electric Electric Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Electric Forming & Shaping Molding Molding Forming & Shaping Molding Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Molding Molding Other - Not relevant Molding Other - Not relevant Other - Not relevant	no		120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000
127 3 127 3 127 3 127 3 196 3 196 3 196 3 196 3 196 3 196 3 196 3 197	33 33 33 33 33 33 33 33 33 33 33 33 33	hermostal thermostal thermostal beater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far colart circuit heating coolart circuit heating	housing thermostat radial seal screw housing push nut screw fan motor screw faar motor screw faar motor screw heat exchanger / coolant hose Z coolant hose Z coolant hose Z coolant hose Z coolant hose Z coolant hose z coolant hose fuhermo switch thermo switch bracket thermo switch hose clamp screw Screw	77 69 3 10 2,207 8 111 864 168 323 294 211 16 221 11 116 29 11 11 11 11 7 3 10 10 10 10 10 10 10 10 10 10	PA66-GF STEEL EPDM STEEL PP STEEL AL PA6-GF PA6-GF PA6-GF PA6-GF STEEL AL STEEL	MS 	100% 100% 100% 100% 100% 100% 100% 50% 50% 50% 100% 10	$ \begin{array}{c} 1\\1\\1\\2\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\end{array} $	Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Electric Forming & Shaping Electric Electric Electric Electric Electric Forming & Shaping Pross (Tandem) Forming & Shaping Forming & Shaping	Other Not relevant Other Not relevant	Other - Not relevant Other - Not relevant Molding Compression Molding Other - Not relevant Other - Not relevant	no		120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000
127 3 127 3 127 3 127 3 196 3 196 3 196 3 196 3 196 3 196 3 196 3 197		hermostal thermostal thermostal beater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far colart circuit heating coolart circuit heating	housing thermostat radial seal screw housing push nut screw fan motor screw fan motor screw 2 coolant hose 2 coolant hose 3 corew hose clamp screw screw hose clamp nut support	77 69 3 10 2,207 8 8 11 11 8 644 168 323 294 211 16 2 2 1 11 11 6 2 11 11 6 2 11 11 6 8 4 2 11 11 6 8 4 10 11 11 6 8 4 10 11 11 11 11 11 11 11 11 11	PA66-GF STEEL EPDM STEEL PP STEEL PP STEEL PP STEEL PP STEEL PA6-GF PA6-GF PA6-GF AL STEEL	MS 	100% 100% 100% 100% 100% 100% 100% 100%	$ \begin{array}{c} 1\\1\\1\\2\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1$	Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Electric Electric Electric Electric Electric Forming & Shaping Molding Press (Tandem) Forming & Shaping Molding Press (Tandem)	Other Not relevant Other Not relevant	Other - Not relevant Other - Not relevant Molding Other - Not relevant Other - Not relevant	no		120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000
127 3 127 3 127 3 127 3 127 3 196 3 196 3 196 3 196 3 196 3 196 3 196 3 197 3	33 33 33 33 33 33 33 33 33 33 33 33 33	hermostat hermostat hermostat hermostat heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolant circuit heating coolant circuit heating	housing thermostat radial seal screw housing push nut screw fan motor screw fan motor screw Z coolant hose Z coolant hose d coolant hose hermo switch hose clamp screw screw screw screw screw screy sc	777 69 3 10 2,207 8 11 864 11 16 8 16 16 16 16 11 17 16 16 16 11 17 16 10 10 10 10 10 10 10 10 10 10	PA66-GF STEEL EPDM STEEL STEEL STEEL STEEL STEEL STEEL STEEL PP PA6-GF PA6-GF PA6-GF STEEL EPDM STEEL	MS 	100% 100% 100% 100% 100% 100% 100% 100%	$ \begin{array}{c} 1\\1\\1\\2\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1\\1$	Molding Electric Molding Forming & Shaping Injection Molding Forming & Shaping Forming & Shaping Assamble Forming & Shaping Molding Forming & Shaping Electric Electric Forming & Shaping Forming & Shaping Press (Tandem) Press (Tandem) Press (Tandem)	Other Not relevant Other Not relevant	Other - Not relevant Other - Not relevant	no		120,000 120,000	80,000 80,000
127 3 127 3 127 3 127 3 127 3 196 3 196 3 196 3 196 3 196 3 196 3 197		hermostal thermostal thermostal meater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far colart circuit heating coolart circuit heating	housing thermostat radial seal screw housing push nut screw fan motor screw fan motor screw Z coolant hose Z coolant hose Z coolant hose Z coolant hose Z coolant hose Z coolant hose d coolan	7777699333 10002207788 111166 16864 223232294 11166 11111 1117722 2211177 11117733 1000 1116751 1117722 488496771,04551 14996771,04551	PA66-GF STEEL EPDM STEEL STEEL STEEL STEEL STEEL STEEL PP PP STEEL PA6-GF PA6-GF PA6-GF STEEL EPDM STEEL AL AL AL AL PA6-GGF STEEL	MS	100% 100% 100% 100% 100% 100% 100% 100%	$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 2 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\$	Molding Electric Molding Forming & Shaping Injection Molding Forming & Shaping Forming & Shaping Assembly Molding Injection Molding Molding Electric Electric Electric Electric Electric Electric Electric Forming & Shaping Molding Press (1 andem) Press (1	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no		120,000 120,00	80,000 80,00000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,0000
127 3 127 3 127 3 127 3 127 3 196 3 196 3 196 3 196 3 196 3 196 3 196 3 196 3 197		hermostal hermostal hermostal hermostal hermostal heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolant circui heating coolant circui heating	housing thermostal radial seal screw housing push nut screw fan motor screw fan motor screw Z coolant hose Z coolant hose Z coolant hose Z coolant hose Z coolant hose Z coolant hose S con thermo switch thermo switch thermo switch thermo switch thermo switch hose clamp screw screw hose clamp nut support support Support Z coolant tube Z coolant tube Z coolant tube X coolant tube S corew screw screw screw hose clamp nut support Support Support S coolant tube X coolant tube X coolant tube X coolant tube X coolant tube X coolant tube X coolant tube Screw Scre	77776 6993 1000 2,2077 88 8 11 1884 1997 1000	PA66-GF STEEL EPDM STEEL PP STEEL PS STEEL PP STEEL PP STEEL PA6-GF PA6-GF PA6-GF STEEL	MS	100% 100% 100% 100% 100% 100% 100% 100%	$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 2 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\$	Molding Electric Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Electric Forming & Shaping Assembly Molding Injection Molding Molding Forming & Shaping Molding Press (1 andem) Forming & Shaping Molding Press (1 andem) Press (1 and	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant			120,000 120,00	80,000 80,0000 80,0000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,0000
127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 196 2 196 2 196 2 196 2 197		hermostal hermostal hermostal hermostal hermostal hermostal heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolant circui heating coolant circui heati	housing thermostal radial seal screw housing push nut screw fan motor screw Z coolant hose Z coolant hose Z coolant hose Z coolant hose Z coolant hose Z coolant hose Screw screw screw screw screw hose clamp hose clamp nut Support Su	7777 699 2,207 2,207 100 2,207 2,207 11 188 864 484 188 214 188 224 41 188 224 41 188 224 22 2 2 2 2 2 2 2 2 2 2 2 2	PA66-GF STEEL EPDM STEEL PP STEEL PS STEEL PP STEEL PP STEEL PA6-GF PA6-GF PA6-GF PA6-GF STEEL	MS 	100% 100% 100% 100% 100% 100% 100% 100%	$\begin{array}{c} 1 \\ 1 \\ 1 \\ 2 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\$	Molding Electric Electric Forming & Shaping Injection Molding Forming & Shaping Forming & Shaping Assembly Molding Injection Molding Molding Injection Molding Molding Press (1 andem) Forming & Shaping Molding Press (1 andem) Press (1 ande	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant				80 000 80 500 80 000
127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 196 2 196 2 196 2 196 2 197		hermostal hermostal hermostal hermostal hermostal hermostal hermostal heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolant circui heating coolant c	housing thermostal radial seal screw housing push nut screw fan motor screw Z coolant hose Z coolant hose Z coolant hose Z coolant hose Z coolant hose Screw screw screw screw screw hose clamp hut support support support support support screw	777 699 33 3207 1111 864 111 11864 111 11864 111 111 111 111 111 111 111 1	PA66-GF STEEL EPDM STEEL PP STEEL PSTEEL STEEL PP STEEL PP STEEL PA6-GF PA6-GF PA6-GF PA6-GF PA6-GF PA6-GF PA6-GF STEEL	MS	100% 100% 100% 100% 100% 100% 100% 100%	$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 $	Molding Electric Electric Forming & Shaping Injection Molding Forming & Shaping Forming & Shaping Electric Electric Forming & Shaping Molding Injection Molding Molding Press (1 andem) Forming & Shaping Molding Press (1 andem) Fress (1 andem) Press (1 and	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Molding Compression Molding Molding Other - Not relevant Other - Not relevant				
127 2 127 2 127 2 127 2 127 2 196 2 196 2 196 2 196 2 196 2 197 2 198 2 198		hermostal hermostal hermostal hermostal hermostal hermostal heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolant circuit heating coolant circuit heat	housing thermostal radial seal screw housing push nut screw fan motor screw fan motor screw 2 coolant hose 2 coolant hose 3 coolant hose 1 coolant hose 1 coolant hose 2 coolant hose 2 coolant tube resistor 5 crew 5 crew	777 699 33 3207 887 1111 8644 1688 111 1674 168 168 168 168 168 168 168 168	PA66-GF STEEL EPDM STEEL PPD STEEL PSTEEL PP STEEL PP STEEL PA6-GF STEEL STEEL STEEL STEEL STEEL STEEL PA6-GF STEEL STEEL PA6-GF STEEL <t< td=""><td>MS</td><td>100%2 100%2 100%3</td><td>$\begin{array}{c} 1 \\ 1 \\ 1 \\ 2 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 2 \\ 2$</td><td>Molding Electric Electric Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Electric Forming & Shaping Molding Molding Press (Tandem) Forming & Shaping Forming & Shaping Molding Press (Tandem) Press (Tandem) Fress (Tandem) Forming & Shaping Molding Forming & Shaping Forming & Shaping</td><td>Other - Not relevant Other - Not relevant</td><td>Other - Not relevant Other - Not relevant Molding Compression Molding Molding Other - Not relevant Other - Not relevant</td><td></td><td></td><td></td><td>$\begin{array}{c} 80 & 000 \\ 80 &$</td></t<>	MS	100%2 100%2 100%3	$\begin{array}{c} 1 \\ 1 \\ 1 \\ 2 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 2 \\ 2$	Molding Electric Electric Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Electric Forming & Shaping Molding Molding Press (Tandem) Forming & Shaping Forming & Shaping Molding Press (Tandem) Press (Tandem) Fress (Tandem) Forming & Shaping Molding Forming & Shaping Forming & Shaping	Other - Not relevant	Other - Not relevant Other - Not relevant Molding Compression Molding Molding Other - Not relevant Other - Not relevant				$\begin{array}{c} 80 & 000 \\ 80 &$
127 3 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 136 2 136 2 136 2 137 2 137 2 137 2 137 2 137 2 137 2 137 2 137 2 137 2 137 2 137 2 137 2 137 2 137 2 137 2 137 2 137 2 137 2 138 2 138		hermostal thermostal thermostal thermostal hermostal heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolant circuit heating coolant circuit heating coo	housing thermostal radial seal screw housing push nut screw fan motor screw fan motor screw 2 coolant hose 2 coolant hose thermo switch bracket radial seal hose clamp corew screw screw screw screw temperature senso servomotor screw screw AC AC push nut screw factor screw screw factor screw screw screw factor screw factor screw factor screw factor screw screw factor screw factor screw factor screw factor screw factor screw factor screw factor	7777 8 9 0 0 0 0 0 0 0 0 0 0 0 0 0	PA66-GF STEEL EPDM STEEL PPP STEEL STEEL STEEL PP STEEL PA6-GF PA6-GF PA6-GF PA6-GF PA6-GF PA6-GF PA6-GF STEEL EPDM STEEL PA6-GF STEEL STEEL STEEL STEEL STEEL STEEL STEEL	MS	100%, 100%, 100%, 100%, 100%, 100%, 100%, 100%, 100%, 50%, 50%, 50%, 50%, 100%	1 1 1 1 1 2 1 1 1 1 2 2 2 2 1 1 1 1 1 1	Molding Electric Electric Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Electric Forming & Shaping Molding Molding Electric Electric Electric Electric Electric Electric Electric Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Molding Other - Not relevant Other - Not relevant				
127 3 127 127 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 196 2 196 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 198 2 198 2 198 2 198 2 198		hermostal hermostal hermostal hermostal hermostal heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolart circui heating coolant	housing thermostal radial seal screw housing push nut screw fan motor screw fan motor screw fact acchanger te coolant hose Z coolant hose Z coolant hose Z coolant hose Z coolant hose Z coolant hose different bracket radial seal hose clamp bracket radial seal hose clamp bracket radial seal hose clamp thermo switch bracket radial seal hose clamp there bracket radial seal hose clamp the screw screw screw screw screw support support support support support support support support support support support support support screw femperature senso servomotor screw fact heat exchanger screw gasket evaporator	7777 8 9 0 0 0 0 0 0 0 0 0 0 0 0 0	PA66-GF STEEL EPDM STEEL STEEL STEEL STEEL STEEL STEEL PA6-GF STEEL	MS	100%2 100%20	$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 2 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\$	Molding Electric Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Electric Forming & Shaping Molding Molding Electric Molding Forming & Shaping Forming & Shaping	o'ther - Not relevant O'ther - Not relevant	Other - Not relevant Other - Not relevant				
127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 196 2 196 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 198 2 198 2 198		hermostal hermostal hermostal hermostal hermostal heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far colart circuit heating coolant	housing housing radial seal screw housing push nut screw fain motor screw fain motor screw factor z coolant hose z coolant hose z coolant hose z coolant hose z coolant hose z coolant hose thermo switch bracket thermo switch bracket radial seal hose clamp screw screw screw screw those clamp nut z coolant tube resistor screw temperature senso servom screw factor screw screw heat exchanger screw screw screw gasket expond screw scre	7777 8 9 9 9 9 9 9 9 9 9 9 9 9 9	PA66-GF STEEL EPDM STEEL STEEL STEEL STEEL STEEL STEEL PP PP STEEL STEEL PA6-GF PA6-GF PA6-GF STEEL EPDM STEEL PA6-GF PA6-GF STEEL STEEL <td>MS</td> <td>100%3 100%5</td> <td>$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 2 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\$</td> <td>Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Electric Forming & Shaping Molding Molding Electric Electric Electric Electric Electric Electric Electric Electric Forming & Shaping Forming & Shaping</td> <td>Other - Not relevant Other - Not relevant</td> <td>Other - Not relevant Other - Not relevant Molding Other - Not relevant Other - Not relevant</td> <td></td> <td></td> <td></td> <td></td>	MS	100%3 100%5	$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 2 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\$	Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Electric Forming & Shaping Molding Molding Electric Electric Electric Electric Electric Electric Electric Electric Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Molding Other - Not relevant Other - Not relevant				
127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 196 2 196 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 198 2 198		hermostal thermostal thermostal thermostal thermostal heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far coolant circui heating coolant circui heating coo	housing housing radial seal screw housing push nut screw fain motor screw fain motor screw fain motor screw factor z coolant hose z coolant hose z coolant hose z coolant hose z coolant hose z coolant hose thermo switch thermo switch thermo switch bracket fadial seal hose clamp screw screw hose clamp nut support support support z coolant tube resistor screw factor screw heat exchanger screw heat exchanger screw heat exchanger screw heat exchanger screw heat exchanger screw heat exchanger screw heat exchanger screw screw screw screw screw screw screw screw screw screw factor screw screw factor scre	7777 899 900 100 2,207 8 8 100 2,207 8 8 4 111 111 164 4 1 164 2 2 2 2 2 2 2 2 2 2 2 2 2	PA66-GF STEEL EPDM STEEL STEEL STEEL STEEL STEEL STEEL PP PP STEEL STEEL PA6-GF PA6-GF PA6-GF STEEL EPDM STEEL PA6-GF PA-G STEEL	MS		$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 2 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\$	Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Molding Molding Electric Electri	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Molding Other - Not relevant Other - Not relevant				
127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 196 2 198 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 198 2 198		hermostal thermostal thermostal thermostal meater, housing, heater exchanger, far neater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far colart circuit heating coolart circuit	housing thermostat radial seal screw bousing push nut screw four and screw faar motor screw faar motor screw faar and z coolant hose z coolant hose z coolant hose z coolant hose z coolant hose z coolant hose screw thermo switch bracket radial seal hose clamp screw screw screw screw screw screw screw screw screw screw support support z coolant tube z coolant tube z coolant tube z coolant tube z coolant tube z coolant tube screw scre	777 8 9 9 9 9 9 9 9 9 9 9 9 9 9	PA66-GF STEEL EPDM STEEL STEEL STEEL STEEL STEEL PP PA6-GF PA6-GF PA6-GF PA6-GF STEEL EPDM STEEL PA6-GF PA-G STEEL STEEL<	MS		$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 2 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\$	Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Molding Molding Electric Electro-Molding Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant				
127 3 127 2 127 2 127 2 127 2 127 2 127 2 196 2 196 2 196 2 196 2 196 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 198 2 198 2 198 2 198 2 198 2 198 2 198 2 198 2 198		hermostal thermostal thermostal thermostal reater, housing, heater exchanger, far neater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far colart circuit heating coolart circuit	housing thermostat radial seal screw housing push nut screw fan motor screw 2 coolant hose 2 coolant hose 3 coolant hose 3 coolant hose 4 coolant hose 3 coolant	7777 88 3 3 3 3 3 3 3 3 3 3 3 3 3	PA66-GF STEEL EPDM STEEL STEEL STEEL STEEL STEEL PP PA6-GF PA6-GF PA6-GF PA6-GF STEEL EPDM STEEL PA6-GF PA-GF PA-GF PA-GF PA-GF STEEL STEEL AL AL AL AL AL	MS		$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 2 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\$	Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Electric Forming & Shaping Electric Electric Electric Electric Electric Electric Electric Electric Electric Electric Forming & Shaping Molding Press (Tandem) Press (Ta	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant				
127 3 127 2 127 2 127 2 127 2 127 2 127 2 127 2 196 2 196 2 196 2 196 2 196 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 198 2 198 2 198 2 198 2 198 2 198 2 198 2 198 2 198		hermostal thermostal thermostal thermostal reater, housing, heater exchanger, far reater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far colart circuit heating coolart circuit	housing thermostat radial seal screw bousing push nut screw four and screw faar molor screw faar molor screw faar and z coolant hose z coolant hose z coolant hose z coolant hose z coolant hose screw thermo switch bracket radial seal hose clamp screw screw hose clamp screw screw screw screw screw to coolant tube z coolant tube screw fat screw screw screw screw fat screw fat screw fat screw fat screw fat screw fat screw fat fat screw fat fat screw fat fat fat fat fat fat fat fat	7777 869 87 87 88 87 87 87 87 87 87 87	PA66-GF STEEL EPDM STEEL PP STEEL EPDM-GGF PA6-GF PA6-GF STEEL AL STEEL AL STEEL AL STEEL AL <	MS		1 1	Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Electric Forming & Shaping Electric Electric Electric Electric Electric Electric Forming & Shaping Molding Press (Tandem) Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant				
127 3 127 2 127 2 127 2 127 2 127 2 127 2 127 2 196 2 196 2 196 2 196 2 196 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 198 2 198 2 198 2 198 2 198 2 198 2 198 2 198 2 198		hermostal thermostal thermostal thermostal peater, housing, heater exchanger, far peater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far colart circuit heating coolart circuit	housing thermostat radial seal screw housing push nut screw fan motor screw. 2 coolant hose 2 coolant hose 1 hore camp screw hose clamp screw hose clamp screw screw screw base clamp to screw temperature senso serw heat schanger screw heat schanger screw to screw	7777 7777 88 81 10 2,2077 11 16 16 22 20 17 16 16 16 22 24 17 16 16 22 24 21 11 16 16 22 24 21 11 16 16 22 24 24 21 11 16 16 22 24 24 24 21 11 16 16 22 24 24 24 24 24 24 24 24 24	PA66-GF STEEL EPDM STEEL AL STEEL AL STEEL AL STEEL AL STEEL AL	MS		$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 $	Molding Electric Electric Forming & Shaping Proming & Shaping Forming & Shaping Forming & Shaping Electric Electric Electric Electric Electric Electric Electric Forming & Shaping Molding Press (Tandem) Press (Tandem) Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant				
127 3 127 2 127 2 127 2 127 2 127 2 127 2 127 2 196 2 196 2 196 2 196 2 196 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 198 2 198 2 198 2 198 2 198 2 199 2 199 2 199 2 199 2 199		hermostal thermostal thermostal thermostal peater, housing, heater exchanger, far peater, housing, heater exchanger, far peater, housing, heater exchanger, far heater, housing, heater exchanger, far beater, housing, heater exchanger, far colart circuit heating coolart circuit heating condart circuit heating condenser, diver condenser, diver conde	housing thermostat radial seal screw bousing push nut screw fan motor screw 2 coolant hose 2 coolant hose 1 horm switch bracket adial seal hose clamp screw 5 crew 5 c	7777 869 87 87 88 8 8 8 8 8 8 8 8 8 8 8 8	PA66-GF STEEL EPDM STEEL PPP STEEL STEEL STEEL STEEL	MS		$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 $	Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Alexand Shaping Forming & Shaping Berning & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant				
127 2 127 2 127 2 127 2 127 2 127 2 196 2 196 2 196 3 196 3 196 3 196 3 197 3 197 3 197 3 197 3 197 3 197 3 197 3 197 3 197 3 197 3 197 3 197 3 197 3 197 3 198 3 198 3 198 3 198 3 198 3 198 3 198 3 198 3 198		hermostal thermostal thermostal thermostal peater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far colart circuit heating coolart circuit heating condart circuit heating condenser, dyer condenser, dyer condenser, dyer condenser, dyer	housing thermostat radial seal screw housing push nut screw fan motor screw fan motor screw 2 coolant hose 2 coolant hose 1 hose clamp screw 5 crew 5 crew 5 crew 5 crew 5 crew 5 crew 5 coolant tube 2 coolant tube 5 crew 5 c	7777 7777 869 87 8 8 8 8 8 8 8 8 8 8 8 11 12 2077 14 8 6 4 8 8 8 11 1 12 14 16 16 16 16 16 16 16 16 16 16	PA66-GF STEEL EPDM STEEL PPP STEEL PA6-GR STEEL AL AL RUBBER PP STEEL AL AL AL STEEL AL AL AL	MS		$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 2 \\ 2 \\ 2 \\ 2 \\ 2 \\$	Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Reserved Alectric Molding Forming & Shaping Electric Electric Electric Forming & Shaping Assambly Molding Press (Tandem) Press (Tandem) Porming & Shaping Porming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant				
127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 127 2 196 2 196 2 196 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 197 2 198 2 198 2 198		hermostal hermostal hermostal hermostal hermostal heater, housing, heater exchanger, far heater, housing, heater exchanger, far heater, housing, heater exchanger, far colart circuit heating coolant circuit heatin	housing thermostat radial seal screw housing push nut screw for an motor screw lan motor screw lat motor screw lat colart hose Z colart hose Z colart hose Z colart hose Z colart hose Z colart hose data screw hose clamp screw hose clamp screw hose clamp screw bracket radial seal hose clamp screw bracket radial seal hose clamp screw temport Support Support Support Support Support Support Support Support Support Support Support Support Support Support Screw temperature senso screw temperature senso screw screw temperature senso screw screw screw temperature senso screw screw temperature senso screw screw temperature senso screw fain motor condenser screw screw screw screw screw screw screw screw teringerant tube screw screw screw teringerant tube screw teringerant tube screw teringerant tube screw screw teringerant tube screw teringerant tube screw teringerant tube screw teringerant tube screw teringerant tube screw teringerant tube screw teringerant tube teringerant tube tering	$\begin{array}{c} 777\\ 777\\ 777\\ 8\\ 8\\ 9\\ 9\\ 9\\ 9\\ 9\\ 9\\ 9\\ 9\\ 9\\ 9\\ 9\\ 9\\ 9\\$	PA66-GF STEEL EPDM STEEL PPP STEEL AL AL RUBBER PP STEEL AL AL AL AL STEEL <tr< td=""><td>MS</td><td></td><td>$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1$</td><td>Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Molding Forming & Shaping Forming & Shaping</td><td>Other - Not relevant Other - Not relevant</td><td>Other - Not relevant Other - Not relevant</td><td></td><td></td><td></td><td></td></tr<>	MS		$\begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 $	Molding Electric Molding Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Molding Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant				

200 3 200 3	3	condenser, dryer condenser, dryer	screw screw	6	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
200 3 200 3 200 3	3	condenser, dryer condenser, dryer condenser, dryer	clamp screw clamp	2	STEEL STEEL STEEL	EPDM - EPDM	80% 100% 80%	1	Forming & Shaping Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant Other - Not relevant	Molding Other - Not relevant Molding	no no no	0 0 0	120,000 120,000 120,000	80,000 80,000 80,000
200 3	3	condenser, dryer condenser, dryer	screw clamp	4	STEEL	- EPDM	100% 80%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Molding	no	0	120,000	80,000 80,000
200 3 200 3	3	condenser, dryer condenser, dryer	screw support		STEEL PLASTIC	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
201 3 201 3	3	A/C controls A/C controls	AC control push nut	1	PLASTIC STEEL	-	100% 100%	1	Electric Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
201 3 201 3	3	A/C controls A/C controls	screw faceplate	16	STEEL ABS-PC	-	100% 100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
201 3 201 3	3	A/C controls A/C controls	resistor screw	1	PA66-GF STEEL	-	100% 100%	2	Electric Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
201 3 201 3	3	A/C controls A/C controls	temperature senso servomotor		PA6-GF PA6-GF	-	100% 100%	2	Electric Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
201 3 201 3	3	A/C controls A/C controls	servomotor servomotor	97	PA6-GF PA6-GF	-	100% 100%	2	Electric Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
201 3 201 3	3	A/C controls A/C controls	servomotor screw	1	PA6-GF STEEL	-	100% 100%	2	Electric Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
201 3 202 3	3	A/C controls compressor	sun sensor AC compressor	6,294		- STEEL	100% 100%	2	Electric Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
202 3 202 3	3	compressor compressor	spacer bushing screw	79	AL STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
202 3 202 3 202 3	3	compressor compressor	support screw	2,117 35 1.350	STEEL	-	100% 100% 100%	2	Die Casting Forming & Shaping Other - Not relevant	Milling Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no	0 0 0	120,000	80,000 80,000 80,000
202 3 203 3	31	compressor air distribution floor area, rear duct air distribution floor area, rear duct	refrigerant air duct nut	1,620	- PE PLASTIC	-	100%	1	Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no yes yes	3	120,000 120,000 120.000	80,000 80,000 80,000
203 3 203 3	31	air distribution floor area, rear duct air distribution floor area, rear duct air distribution floor area, rear duct	vent nut	93	PLASTIC PA66-GF PLASTIC	-	100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	yes yes yes	3	120,000	80,000 80,000 80,000
203 3	31	air distribution floor area, rear duct air distribution floor area, rear duct air distribution floor area, rear duct	cover vent		ABS-PC	-	100%	1 2	Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
203 3 203 3	31	air distribution floor area, rear duct air distribution floor area, rear duct air distribution floor area, rear duct	screw	1	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
203 3	31	air distribution floor area, rear duct air distribution floor area, rear duct air distribution switchboard	bracket air duct		STEEL	-	100%	1	Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000
204 3	32	air distribution switchboard air distribution switchboard	push nut screw	0,000	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000
204 3 204 3	32	air distribution switchboard air distribution switchboard	push nut screw	1	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
204 3 204 3	32	air distribution switchboard air distribution switchboard	air duct vent	34	PP ABS	-	100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000
204 3 204 3	32	air distribution switchboard air distribution switchboard	vent vent	114 621	PP ABS	PET ABS	100% 70%	3	Injection Molding Injection Molding	Other - Not relevant Assembly	Other - Not relevant Injection Molding	yes yes	3	120,000 120,000	80,000 80,000
204 3 204 3	32	air distribution switchboard air distribution switchboard	push nut screw	2	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
204 3 204 3	32	air distribution switchboard air distribution switchboard	vent filter element	131	ABS-GF RUBBER	- PAPER	100% 100%	2	Injection Molding Other - Not relevant	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
204 3 204 3	32	air distribution switchboard air distribution switchboard	support filter housing	383		-	100% 100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
204 3 204 3	32	air distribution switchboard air distribution switchboard	nut nut	1	STEEL PLASTIC	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
205 3 205 3	3	ventilation side segment ventilation side segment	ventilation frame gasket		RUBBER	-	100% 100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
1 4		grab handle roof grab handle roof	grab handle grab handle	81	PP-GF PP-GF	-	100% 100%	1	Injection Molding	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000
1 4	41	grab handle roof arm rest rear door, pull handle	screw pull handle	112	ABS ABS	-	100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
2 4	42 42 42	arm rest rear door, pull handle arm rest rear door, pull handle	pull handle cover pull handle	12	ABS PP ABS	-	100% 100% 100%	1	Injection Molding Injection Molding Injection Molding	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	yes yes	3 1 3	120,000 120,000 120.000	80,000 80,000 80,000
3 4	42	arm rest front door, pull handle arm rest front door, pull handle grab and pull handle tailgate	cover pull handle	13	PP ABS	-	100%	1	Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes yes	1 3	120,000	80,000 80,000
4 4		grab and pull handle tailgate grab and pull handle tailgate grab and pull handle tailgate	nut insert screw	1	PLASTIC	-	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000
5 4	40	visor, interior rear view mirror visor, interior rear view mirror	visor support	424	POM	STYROPOF STEEL	80% 50%	1	Injection Molding	Compression Molding Molding	Glass Processing Other - Not relevant	yes yes	3	120,000	80,000
5 4	44	visor, interior rear view mirror visor, interior rear view mirror	faceplate	3	POM	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
5 4 7 4	44	visor, interior rear view mirror console, storage tray on tunnel	rear view mirror center console	332 579	AL	PLASTIC-G PC	55% 55%	1	Injection Molding	Glass Processing Other - Not relevant	Molding Injection Molding	yes yes	3	120,000	80,000 80,000
7 4	45 45	console, storage tray on tunnel console, storage tray on tunnel	cover screw	231	ABS STEEL	PC -	55% 100%	1	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000
8 4 8 4	46	glove compartment w/ lid, storage tray glove compartment w/ lid, storage tray	glove compartmen glove compartmen	375	ABS-PC ABS-PC	STEEL ABS-PC	90% 50%	1	Injection Molding	Precision Mechanics Injection Molding	Press (Tandem) Injection Molding	yes yes	3 3	120,000 120,000	80,000 80,000
8 4 8 4	46	glove compartment w/ lid, storage tray glove compartment w/ lid, storage tray	cover storage compartme	128	ABS-PC ABS	-	100% 100%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
8 4 8 4	46	glove compartment w/ lid, storage tray glove compartment w/ lid, storage tray	storage compartme storage compartme	841	ABS-PC-GF ABS-PC-GF	-	100% 100%	2	Injection Molding Injection Molding	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
8 4 8 4		glove compartment w/ lid, storage tray glove compartment w/ lid, storage tray	push nut	1	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
8 4 8 4	46	glove compartment w/ lid, storage tray	closing damper	100		- AL	100%	1	Molding Die Casting	Other - Not relevant Other - Not relevant		yes yes	1	120,000	80,000 80,000
9 4 10 4	48		storage compartme		PP-PE-T20	ABS -	90% 100%	1	Injection Molding Injection Molding	Injection Molding Other - Not relevant	Injection Molding Other - Not relevant	yes yes	3	120,000	80,000 80,000
10 4 10 4	48		hinge hinge pin	1	ABS-PC PLASTIC	-	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
10 4 10 4 10 4	48		spring screw	1	STEEL STEEL STEEL	-	100% 100% 100%	1 1	Forming & Shaping Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
10 4 10 4 11 4		storage compartment door, rear storage compartment door, rear storage compartment door, front	screw cushion bumper latching actuator	1	EPDM ABS	- - ABS	100% 100% 75%	1	Forming & Shaping Molding Molding	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Molding	yes yes yes	1	120,000 120,000 120,000	80,000 80,000 80,000
11 4 12 4	48	storage compartment door, front storage trav trunk	storage compartme storage compartme		PPO	STEEL	80% 75%	1	Injection Molding	Other - Not relevant Compression Molding	Forming & Shaping Injection Molding	yes yes	3	120,000	80,000
12 4 12 4			push nut push nut	4	STEEL STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000
12 4 12 4	49	storage tray trunk storage tray trunk	screw screw	6	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
15 4 15 4	410	ashtray, middle console ashtray, middle console	ashtray retainer	59	PLASTIC ABS	-	100% 100%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant	no no	0	120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	safety belt safety belt 2		STEEL STEEL	STEEL POM	40% 80%	3	Press (Tandem) Forging	Press (Tandem) Other - Not relevant	Press (Tandem) Injection Molding	no	0	120,000	80,000 80,000
13 4 13 4		safety belts, belt tensioner safety belts, belt tensioner	safety belt 3 safety belt 4	175 349	AL	-	100% 100%	1	Nonwoven Precision Mechanics	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	support safety belt height a	266	POM STEEL	- STEEL	100% 70%	1	Molding Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Press (Tandem)	no no	0	120,000 120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	screw shoulder bolt	11	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	spacer bushing washer	1	STEEL PAPER	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	end cap guide yoke	33	PLASTIC STEEL	-	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	screw shoulder bolt	47	STEEL STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
13 4 13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	end cap seat belt lock	188	PP STEEL	- PLASTIC	100% 70%	1	Molding Forging	Other - Not relevant Press (Tandem)	Other - Not relevant Injection Molding	no	0	120,000	80,000 80,000
13 4 13 4		safety belts, belt tensioner safety belts, belt tensioner	screw washer		STEEL	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000

13 4	4	safety belts, belt tensioner	safety belt	306	STEEL	STEEL	40%	1	Press (Tandem)	Press (Tandem)	Press (Tandem)	no	0	120,000	80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	safety belt 2 safety belt 3	230 77	STEEL AL	POM -	80% 100%	1	Forging Nonwoven	Other - Not relevant Other - Not relevant	Injection Molding Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	safety belt 4 safety belt height a	153 268	AL STEEL	- STEEL	100% 100%	1	Precision Mechanics Press (Tandem)	Other - Not relevant Press (Tandem)	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	screw guide yoke	11	STEEL STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
13 4	4	safety belts, belt tensioner	screw	1	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	shoulder bolt spacer bushing	33 11	STEEL STEEL	-	100% 100%	1	Forming & Shaping Other - Not relevant	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	washer end cap	1	PAPER PLASTIC	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	screw shoulder bolt	31 46	STEEL STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
13 4	4	safety belts, belt tensioner	end cap	11	PP	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	waist safety belt safety belt 2	187	STEEL	STEEL POM	40% 80%	1	Press (Tandem) Forging	Press (Tandem) Other - Not relevant	Press (Tandem) Injection Molding	no no	0	120,000 120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	safety belt 3 safety belt 4	62 125	AL AL	-	100% 100%	1	Nonwoven Precision Mechanics	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	screw washer	17	STEEL PAPER	-	100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner	safety belt	333 250	STEEL STEEL	STEEL	40% 80%	1	Press (Tandem)	Press (Tandem) Other - Not relevant	Press (Tandem) Injection Molding	no no	0	120,000	80,000 80,000
13 4	4	safety belts, belt tensioner safety belts, belt tensioner	safety belt 2 safety belt 3	83	AL	-	100%	1	Forging Nonwoven	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	safety belt 4 guide yoke	167 33	AL STEEL	-	100% 100%	1	Precision Mechanics Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	screw shoulder bolt	1 49	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	washer washer	3	STEEL PAPER	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner	screw end cap	32	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
13 4	4	safety belts, belt tensioner safety belts, belt tensioner	seat belt lock	128	STEEL	PLASTIC	70%	1	Molding Forging	Press (Tandem)	Injection Molding	no	0	120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	screw washer	19	STEEL	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	cover cover		ABS ABS	STEEL	80% 75%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	button end cap	4	PA-6 ABS	-	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000 120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner safety belts, belt tensioner	safety belt safety belt 2	226	STEEL	- POM	100%	1	Press (Tandem)	Press (Tandem) Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
13 4	4	safety belts, belt tensioner	safety belt 3	56	AL	-	100%	1	Forging Nonwoven	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	safety belt 4 screw	113 4	STEEL	-	100% 100%	1	Precision Mechanics Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	cover screw	30 12	ABS STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	seat belt lock wire fixture	65 11	STEEL STEEL	PLASTIC	40% 100%	1	Forging Other - Not relevant	Precision Mechanics Other - Not relevant	Injection Molding Other - Not relevant	no no	0	120,000	80,000 80,000
13 4 13 4	4	safety belts, belt tensioner safety belts, belt tensioner	support nut	15	PA-GF STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
14 4	4	passive restraining system, airbag	air bag driver side	593	STEEL	-	100%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
14 4 14 4	4	passive restraining system, airbag passive restraining system, airbag	air bag driver side retainer	890 208	PA6-GF STEEL	- PLASTIC	100% 90%	2	Precision Mechanics Press (Tandem)	Electronics Other - Not relevant	Other - Not relevant Molding	no no	0	120,000 120,000	80,000 80,000
14 4 14 4	4	passive restraining system, airbag passive restraining system, airbag	shoulder bolt return ring	9 236	STEEL ABS-PC-POI	- Electronics	100% 90%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Electronics	no no	0	120,000	80,000 80,000
14 4 14 4	4	passive restraining system, airbag passive restraining system, airbag	airbag passenger s airbag passenger s	1,283 1,283	STEEL PA6-GF	-	100% 100%	1	Press (Tandem) Precision Mechanics	Other - Not relevant Electronics	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
14 4 14 4	4	passive restraining system, airbag passive restraining system, airbag	support frame nut	1,052	STEEL STEEL	-	100%	1	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
14 4 14 4	4	passive restraining system, airbag	nut	5	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
14 4	4	passive restraining system, airbag passive restraining system, airbag	screw screw	4	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant	Other - Not relevant	no no	0	120,000	80,000
14 4 14 4	4	passive restraining system, airbag passive restraining system, airbag	screw angle piece	6 257	STEEL STEEL	-	100% 100%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
14 4 14 4	4	passive restraining system, airbag passive restraining system, airbag	screw electronic control n	19 239	STEEL	-	100% 100%	1	Forming & Shaping Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
14 4 14 4	4	passive restraining system, airbag passive restraining system, airbag	acorn nut crash sensor	8 34	STEEL	-	100%	1	Forming & Shaping Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
14 4 26 4	411	passive restraining system, airbag damping floor, tunnel	screw floor covering	4	STEEL FABRIC	-	100% 100%	1	Forming & Shaping Compression Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no yes	3	120,000	80,000 80,000
26 4 26 4	411	damping floor, tunnel	clip floor covering	2	PA-6 FABRIC	-	100%	1	Molding Compression Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
26 4	411	damping floor, tunnel damping floor, tunnel	clip	1	PLASTIC	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000
26 4 26 4	411 411	damping floor, tunnel damping floor, tunnel	floor covering cover		BITUMEN PA6-GF	-	100% 100%	1	Nonwoven Injection Molding	Compression Molding Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
26 4 26 4	411 411	damping floor, tunnel damping floor, tunnel	clip damper	2 12,666	PA-6 PET-PO-PF	- EPDM-PON	100% 50%	1	Molding Compression Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Compression Molding	yes yes	1	120,000 120,000	80,000 80,000
26 4 26 4	411 411	damping floor, tunnel damping floor, tunnel	damper clip	15	CO-PF PA6.6	-	100%	1	Compression Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000	80,000 80,000
26 4 26 4	411	damping floor, tunnel damping floor, tunnel	damper damper	79	CO-PF CO-PF	-	100%	1	Compression Molding Compression Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes ves	2	120,000	80,000 80,000
26 4	411	damping floor, tunnel	melt-on mat	3,012	BITUMEN	-	100%	1	Deposition (plastices)	Other - Not relevant	Other - Not relevant	yes	2	120,000	80,000
26 4	411	damping floor, tunnel damping floor, tunnel	melt-on mat melt-on mat	1,251	BITUMEN BITUMEN	-	100%	1	Deposition (plastices) Deposition (plastices)		Other - Not relevant Other - Not relevant Other - Not relevant	yes	2	120,000	80,000
26 4 26 4	411	damping floor, tunnel damping floor, tunnel	melt-on mat melt-on mat	345	BITUMEN	-	100%	1	Deposition (plastices)	Other - Not relevant Other - Not relevant	Other - Not relevant	yes yes	2	120,000	80,000 80,000
26 4 27 4	411 412	damping floor, tunnel damping bulkhead	melt-on mat damper	374	BITUMEN PET-PO-PF	-	100% 100%	1	Deposition (plastices) Compression Molding	Other - Not relevant Other - Not relevant	Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
27 4 27 4	412 412	damping bulkhead damping bulkhead	damper damper		PET-PO-PF PET-PO-PF	-	100% 100%	1	Compression Molding Compression Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
27 4 27 4	412 412	damping bulkhead damping bulkhead	damper clamping washer	111	PET-PO-PF STEEL	-	100% 100%	1	Compression Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
27 4	412	damping bulkhead damping bulkhead	clamping washer damper	1	STEEL PET-PO-PF	- EPDM	100% 50%	1	Forming & Shaping Compression Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Compression Molding	yes yes	1	120,000	80,000 80,000
27 4	412	damping bulkhead	clamping washer	2	STEEL CO-PF	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	yes	2	120,000	80,000
27 4 27 4	412	damping bulkhead damping bulkhead	damper clamping washer	2	STEEL	-	100%	1	Compression Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant	yes yes	1	120,000	80,000
27 4 27 4	412 412	damping bulkhead damping bulkhead	melt-on mat melt-on mat		BITUMEN BITUMEN	-	100% 100%	1	Deposition (plastices) Deposition (plastices)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
27 4 27 4	412 412	damping bulkhead damping bulkhead	melt-on mat melt-on mat	352	BITUMEN BITUMEN	-	100% 100%	1	Deposition (plastices) Deposition (plastices)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
27 4	412	damping bulkhead damping bulkhead	melt-on mat melt-on mat	813	BITUMEN	-	100%	1	Deposition (plastices) Deposition (plastices)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000	80,000
27 4 28 4	412 413	damping bulkhead damping side panel front, pillar A	melt-on mat damper		BITUMEN CO-PF	- EPDM	100% 50%	1	Deposition (plastices) Compression Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Compression Molding	yes yes	2	120,000 120,000	80,000 80,000
28 4	413 413	damping side panel front, pillar A	clamping washer	2	STEEL	- PUR	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000
28 4 28 4	413	damping side panel front, pillar A damping side panel front, pillar A	damper melt-on mat	198	PLASTIC BITUMEN	-	50% 100%	1	Compression Molding Deposition (plastices)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000	80,000 80,000
28 4 28 4	413 413	damping side panel front, pillar A damping side panel front, pillar A	melt-on mat melt-on mat	400	BITUMEN BITUMEN	-	100% 100%	1	Deposition (plastices) Deposition (plastices)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
29 4 29 4	414 414		damper damper	15	PUR PUR	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes		120,000	80,000 80,000
29 4	414	damping roof, roof member, moon roo damping roof, roof member, moon roo damping roof, roof member, moon roo	damper melt-on mat	7	PUR BITUMEN	-	100%	1	Molding Deposition (plastices)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1 2	120,000	80,000
29 4	414	damping roof, roof member, moon roo	melt-on mat	183	BITUMEN	-	100%	1	Deposition (plastices)	Other - Not relevant	Other - Not relevant	yes	2	120,000	80,000
30 4 31 4	415	damping rear door damping front door	melt-on mat melt-on mat	324	BITUMEN	-	100% 100%	1	Deposition (plastices) Deposition (plastices)	Other - Not relevant Other - Not relevant	Other - Not relevant	yes yes	2	120,000	80,000 80,000
32 4 32 4	417 417	damping side panel rear damping side panel rear	damper damper	214	PUR CO-PF	-	100% 100%	1	Compression Molding Compression Molding		Other - Not relevant Other - Not relevant	yes yes		120,000 120,000	80,000 80,000
32 4	417	damping side panel rear	clamping washer	1	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000

32 4	4 417	damping side panel rear	damper		CO-PF	-	100%	1		Other - Not relevant	Other - Not relevant	yes	2	120,000	80,000
32 4		damping side panel rear damping side panel rear	clamping washer damper	451	STEEL CO-PF CO-PF	-	100% 100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1 3	120,000	80,000 80,000
32 4	4 417	damping side panel rear damping side panel rear	damper clip	1	PLASTIC	-	100%	1	Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
32 4	4 417 4 417	damping side panel rear damping side panel rear	damper clip	1	CO-PF PLASTIC	-	100%	1	Compression Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
32 4	4 417	damping side panel rear damping side panel rear	damper melt-on mat		CO-PF BITUMEN	-	100%	1		Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000
32 4	4 417	damping side panel rear damping side panel rear	melt-on mat melt-on mat		BITUMEN	-	100% 100%	1	Deposition (plastices) Deposition (plastices)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000	80,000 80,000
32 4	4 417	damping side panel rear damping side panel rear	melt-on mat melt-on mat	403	BITUMEN	-	100% 100%	1	Deposition (plastices) Deposition (plastices)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
33 4 33 4	4 418	damping hood damping hood	damper bracket	2	BITUMEN PLASTIC	-	100% 100%	1	Compression Molding Molding	Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
34 4 34 4	4 419	damping tailgate, trunk lid damping tailgate, trunk lid	insulation sheet melt-on mat	198	BITUMEN	-	100% 100%	1	Molding Deposition (plastices)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
35 4 35 4	4 420	damping / insulating engine compartm damping / insulating engine compartm	damper clip	1	PLASTIC PLASTIC	PUR -	50% 100%	1	Compression Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
36 4 36 4	4 421	cover floor, side member interior cover floor, side member interior	trim trim	427	PP-TV PP-TV	-	100% 100%	2	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
36 4 36 4	4 421	cover floor, side member interior cover floor, side member interior	trim support	254 235	PP-TV STEEL	-	100% 100%	1	Injection Molding Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
36 4 36 4	4 421	cover floor, side member interior cover floor, side member interior	support bearing support bearing	8	PA-66 PA-66	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
36 4 36 4	4 421	cover floor, side member interior cover floor, side member interior	screw screw	2	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
37 4	4 422	trim side panel front, pillar A trim side panel front, pillar A	trim clip		PP-PE-T20 PLASTIC	-	100% 100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
37 4 38 4	4 423	trim side panel front, pillar A trim instrument panel, instrument pane	grommet instrument panel		PLASTIC PLASTIC	- FOAM	100% 100%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
38 4 38 4	1 120	trim instrument panel, instrument pane trim instrument panel, instrument pane		1,627 31	ABS-PC ABS-PC	-	100% 100%	3	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
38 4 38 4	4 423	trim instrument panel, instrument pane trim instrument panel, instrument pane	trim	273	ABS-PC ABS-PC	-	100% 100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
38 4 38 4	4 423	trim instrument panel, instrument pane trim instrument panel, instrument pane	push nut	1	ABS-PC STEEL	-	100% 100%	1	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
38 4 38 4		trim instrument panel, instrument pane trim instrument panel, instrument pane	retainer	2	STEEL PLASTIC	- STEEL	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
38 4 38 4	4 423	trim instrument panel, instrument panel trim instrument panel, instrument panel	push nut		ABS-PC STEEL	-	100% 100%	2	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
38 4 38 4	1 120	trim instrument panel, instrument pane trim instrument panel, instrument pane	end cover	2	STEEL ABS	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
38 4 38 4	4 423 4 423	trim instrument panel, instrument pane trim instrument panel, instrument pane	switchboard cross i	35 5,675	ABS-PC STEEL	-	100% 100%	1	Injection Molding Other - Not relevant	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
38 4 38 4	4 423	trim instrument panel, instrument pane trim instrument panel, instrument pane	switchboard cross r	5,000 113	STEEL	STEEL -	50% 100%	3	Press (Tandem) Press (Tandem)	Press (Tandem) Other - Not relevant	Welding and Cutting Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
38 4 38 4		trim instrument panel, instrument pane trim instrument panel, instrument pane	switchboard cross r	113 113	STEEL STEEL	-	100% 100%	1	Press (Tandem) Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
38 4 38 4	4 423	trim instrument panel, instrument pane trim instrument panel, instrument pane	switchboard cross r	113 113	STEEL STEEL	-	100% 100%	1	Press (Tandem) Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
38 4 38 4	1 120	trim instrument panel, instrument pane trim instrument panel, instrument pane	drag strut	113 364	STEEL STEEL	STEEL -	75% 100%	1	Press (Tandem) Press (Tandem)	Press (Tandem) Other - Not relevant	Welding and Cutting Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
38 4 38 4	4 423 4 423	trim instrument panel, instrument pane trim instrument panel, instrument pane		18 156	STEEL STEEL	-	100% 100%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
38 4 38 4	4 423 4 423	trim instrument panel, instrument pane trim instrument panel, instrument pane		18 225	STEEL STEEL	-	100% 100%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
38 4 38 4	4 423 4 423	trim instrument panel, instrument pane trim instrument panel, instrument pane		12 18	STEEL STEEL	-	100% 100%	1	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
38 4 39 4		trim instrument panel, instrument pane roof liner	molded roof liner	120 3,594	PP-T30 CELLULOSE	FOAM FOAM	100% 100%	1	Injection Molding Compression Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
39 4 39 4		roof liner roof liner	snap button cover	1	PA6.6 ASA	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
39 4		roof liner roof liner	frame cover	1 197	PP-GF ASA	-	100% 100%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
39 4 40 4	4 424 4 425	roof liner door trim front	screw door trim	4 3,018	STEEL PVC	- TPU	100% 50%	1	Forming & Shaping Injection Molding	Other - Not relevant Compression Molding	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
40 4	4 425	door trim front door trim front	clip screw	1	POM STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
41 4	4 426	door trim rear door trim rear	door trim clip	1	PVC POM	TPU -	50% 100%	3	Injection Molding Molding	Compression Molding Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
41 4		door trim rear side trim	screw trim	3 325	STEEL PVC-PF-ABS	-	100% 100%	1	Forming & Shaping Compression Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
42 4	4 427	side trim side trim	trim screw	146 2	PP-TV STEEL	-	100% 100%	1	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
42 4	4 427	side trim side trim	trim screw	1	PP-TV STEEL	-	100% 100%	1	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
42 4	4 427	side trim side trim	trim side trim		PP-TV PVC-PF-ABS	- FOAM	100% 50%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Compression Molding	yes yes	3	120,000 120,000	80,000 80,000
42 4	4 427		maintenance door side trim	3,194		LEATHER-F	70%			Other - Not relevant Injection Molding	Injection Molding Compression Molding	yes yes	3	120,000	80,000 80,000
42 4	4 427	side trim	grill support		ABS STEEL	- EPDM	100% 85%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
42 4	4 427	side trim	screw washer	6	STEEL-CR STEEL-CR	-	100%	1	Forming & Shaping	Other - Not relevant Other - Not relevant		yes yes	1	120,000	80,000 80,000
42 4	4 427	side trim side trim	bracket clip	1	STEEL PLASTIC	-	100%	1	Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
	4 427		retainer screw		STEEL STEEL	PLASTIC -	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
42 4	4 427		snap button snap button	4	PA-66 PA-66	- -	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
43 4	4 428	trunk floor cover trunk floor cover	cover clip		STEEL POM	CR -	100%	1	Press (Tandem) Molding	Chroming Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000
43 4	4 428	trunk floor cover trunk floor cover	luggage compartm retainer		PVC-PET PA-GF	PA6-GF -	65% 100%	1	Extrusion (plastic) Injection Molding	Injection Molding Other - Not relevant	Injection Molding Other - Not relevant	yes yes	3	120,000	80,000 80,000
43 4	4 428			6	STEEL	-	100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000 80,000
43 4	4 428	trunk floor cover trunk floor cover	screw retainer	15	PA-GF	-	100%				Other - Not relevant	yes	1	120,000	
43 4	4 428 4 428 4 428	trunk floor cover trunk floor cover trunk floor cover	retainer nut support	15 1 122	STEEL STEEL	- - -	100% 100%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
43 4 44 4 44 4	4 428 4 428 4 428 4 429 4 429 4 429	trunk floor cover trunk floor cover trunk floor cover trim tailgate, trunk lid trim tailgate, trunk lid	retainer nut support trim bracket	15 1 122 2,651 8	STEEL STEEL PVC STEEL	- - TPU -	100% 100% 50% 100%	1	Forming & Shaping Press (Tandem) Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant Compression Molding Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant	yes yes yes yes	1 3 3 1	120,000 120,000 120,000 120,000	80,000 80,000 80,000
43 4 44 4 44 4 44 4	4 428 4 428 4 428 4 429 4 429 4 429 4 429 4 429	trunk floor cover trunk floor cover trunk floor cover trim tailgate, trunk lid trim tailgate, trunk lid trim tailgate, trunk lid trim tailgate, trunk lid	retainer nut support trim bracket screw maintenance door	15 122 2,651 8 8 62	STEEL PVC STEEL STEEL PLASTIC	- - TPU - -	100% 100% 50% 100% 100%	1 2 1 1	Forming & Shaping Press (Tandem) Injection Molding Forming & Shaping Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant Compression Molding Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes yes yes yes	1 3 1 1 3	120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000
43 4 44 4 44 4 44 4 44 4 44 4 44 4	4 428 4 428 4 428 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429	trunk floor cover trunk floor cover trunk floor cover trunk floor cover trim tailgate, trunk lid trim tailgate, trunk lid trim tailgate, trunk lid trim tailgate, trunk lid trim tailgate, trunk lid	retainer nut support trim bracket screw maintenance door trim bracket	15 122 2,651 8 62 756 1	STEEL STEEL PVC STEEL STEEL PLASTIC PP-PE-T20 STEEL	- - - -	100% 100% 50% 100% 100% 100% 100%	1 1 1 1 1 1	Forming & Shaping Press (Tandem) Injection Molding Forming & Shaping Injection Molding Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant Compression Molding Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes yes yes yes yes yes	1 3 1 1 3 3 1	120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000
43 4 44 4 44 4 44 4 44 4 44 4 175 4	4 428 4 428 4 428 4 429 4 429	Irunk floor cover trunk floor cover trunk floor cover trunk floor cover trim taligate, trunk lid trim taligate, trunk lid cover front seat w/ cushion insert cover front seat w/ cushion insert	retainer nut support trim bracket screw maintenance door trim bracket cover cover	15 1 2,651 8 8 62 756 1 470 398	STEEL STEEL PVC STEEL PLASTIC PP-PE-T20 STEEL PUR PUR	- - - PLASTIC PLASTIC	100% 100% 100% 100% 100% 100% 100% 70% 70%	1 2 1 1 1 1 1 1	Forming & Shaping Press (Tandem) Injection Molding Forming & Shaping Injection Molding Injection Molding Injection Molding Forming & Shaping RIW/Foam Molding RIM/Foam Molding	Other - Not relevant Other - Not relevant Compression Molding Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Assembly Assembly	Other - Not relevant Other - Not relevant Molding Injection Molding	yes yes yes yes yes yes yes yes	1 3 1 1 3 1 3 3 1 3 3 3	120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000
43 4 44 4 44 4 44 4 44 4 44 4 44 4 44 4 175 4 175 4 175 4	4 428 4 428 4 428 4 429 4 430 4 430 4 430	Irunk floor cover trunk floor cover trunk floor cover trunk floor cover trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid trim taligate, runk lid cover front seat w/ cushion insert cover front seat w/ cushion insert cover front seat w/ cushion insert cover front seat w/ cushion insert	retainer nut support trim bracket screw maintenance door trim bracket cover cover cover cover cover cover	15 1 2,651 8 8 62 756 1 470 398 48 1	STEEL STEEL PVC STEEL STEEL PLASTIC PP-PE-T20 STEEL PUR PUR STEEL	- - - PLASTIC PLASTIC PLASTIC -	100% 100% 50% 100% 100% 100% 70% 70% 70% 100%	1 2 1 1 1 1 1 1 1 1 1	Forming & Shaping Press (Tandem) Injection Molding Forming & Shaping Injection Molding Forming & Shaping Injection Molding Forming & Shaping RIM/Foam Molding RIM/Foam Molding Forming & Shaping	Other - Not relevant Other - Not relevant Compression Molding Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Assembly Assembly Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Molding Molding Other - Not relevant	yes yes yes yes yes yes yes yes yes yes	1 3 1 1 3 3 1 3 3 1 3 3 1 3 3 1	120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000
43 4 44 4 44 4 44 4 44 4 44 4 175 4 175 4 175 4 175 4 176 4	4 428 4 428 4 428 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 4300 4 4300 4 4300 4 4300 4 4300	Itrunk floor cover trunk floor cover trunk floor cover trunk floor cover trunk floor cover trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid cover front seat w/ cushion insert cover rear seat w/ cushion insert cover rear seat w/ cushion insert	retainer nut support trim bracket screw maintenance door trim bracket cover cover cover cover staple cover cover	15 1 122 2,651 8 8 8 62 756 1 470 398 48 1 334 137	STEEL STEEL PVC STEEL STEEL PLASTIC PP-PE-T20 STEEL PUR PUR PUR PUR PUR PUR PUR	- - - PLASTIC PLASTIC PLASTIC PLASTIC PLASTIC	100% 100% 50% 100% 100% 100% 100% 70% 70% 70% 100% 70% 70%		Forming & Shaping Press (Tandem) Injection Molding Forming & Shaping Injection Molding Injection Molding Forming & Shaping RIM/Foam Molding RIM/Foam Molding RIM/Foam Molding RIM/Foam Molding RIM/Foam Molding	Other - Not relevant Gother - Not relevant Compression Molding Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Assembly Assembly Other - Not relevant Assembly Assembly Assembly Assembly Assembly Assembly	Other - Not relevant Other - Not relevant Molding Molding Other - Not relevant Molding Molding Other - Not relevant Injection Molding Molding Molding	yes yes yes yes yes yes yes yes yes yes	1 3 3 1 1 3 3 3 1 3 3 3 1 3	120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000
43 4 44 4 44 4 44 4 44 4 44 4 175 4 175 4 176 4 176 4 176 4 176 4	4 428 4 428 4 428 4 428 4 428 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 4300 4 4300 4 4300 4 4300 4 4300 4 4300 4 4300 4 4300 4 4300	Irunk floor cover trunk floor cover trunk floor cover trunk floor cover trunk floor cover tim taligate, trunk lid tim taligate, trunk lid tim taligate, trunk lid tim taligate, trunk lid cover front seat w/ cushion insert cover frast seat w/ cushion insert cover frast seat w/ cushion insert cover frast seat w/ cushion insert	retainer nut support trim bracket Screw maintenance door trim bracket cover cover cover cover cover cover cover cover cover cover	15 1 122 2,651 8 8 8 8 8 8 62 756 1 470 398 48 1 334 137 128 463	STEEL STEEL PVC STEEL STEEL PLASTIC PP-PE-T20 STEEL PUR	- - - PLASTIC PLASTIC - PLASTIC - PLASTIC	100% 100% 50% 100% 100% 100% 100% 70% 70% 70% 70% 70% 70% 70% 70%		Forming & Shaping Press (Tandem) Injection Molding Forming & Shaping Forming & Shaping Injection Molding Injection Molding Forming & Shaping RIM/Foam Molding RIM/Foam Molding RIM/Foam Molding RIM/Foam Molding RIM/Foam Molding RIM/Foam Molding	Other - Not relevant Gither - Not relevant Compression Molding Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Assembly Assembly Other - Not relevant Assembly Other - Not relevant Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly	Other - Not relevant Other - Not relevant Molding Molding Molding Molding Molding Molding Molding Molding Molding Molding	yes yes yes yes yes yes yes yes yes yes	1 3 3 1 1 3 3 1 3 3 3 3 3 3 3 3 3 3 3 3	120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000
43 4 44 4 44 4 44 4 44 4 44 4 44 4 44 4 44 4 175 4 175 4 176 4 176 4 176 4 176 4 176 4 176 4 176 4	4 428 4 428 4 428 4 428 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 429 4 4300	Irunk floor cover trunk floor cover Irunk floor cover Irunk floor cover trunk floor cover trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid cover front seat w/ cushion insert cover rear seat w/ cushion insert	retainer nut support trim bracket screw maintenance door trim bracket bracket cover	15 1 122 2,651 8 8 8 62 756 1 470 398 48 48 1 1 334 137 128 463 1 364	STEEL STEEL PVC STEEL STEEL PLASTIC PP-RE-T20 STEEL PUR	- - - - PLASTIC PLASTIC - PLASTIC PLASTIC PLASTIC PLASTIC PLASTIC PLASTIC	100% 100% 50% 100% 100% 100% 70% 70% 70% 70% 70% 70% 70% 70% 70%		Forming & Shaping Press (Tandem) Injection Molding Forming & Shaping Forming & Shaping Injection Molding Injection Molding Forming & Shaping RIM/Foam Molding RIM/Foam Molding RIM/Foam Molding RIM/Foam Molding RIM/Foam Molding RIM/Foam Molding RIM/Foam Molding RIM/Foam Molding Forming & Shaping	Other - Not relevant Compression Molding Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Other - Not relevant Assembly Other - Not relevant Assembly Other - Not relevant Assembly	Other - Not relevant Other - Not relevant Molding Molding Molding Molding Molding Molding Molding Molding Molding Molding Molding Molding Molding Molding	yes yes yes yes yes yes yes yes yes yes	$ \begin{array}{r} 1 \\ 3 \\ 3 \\ 1 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 3 \\ 1 \\ 3 \\ $	120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000
43 4 44 4 44 4 44 4 44 4 44 4 44 4 44 4 44 4 175 4 175 4 176 4 176 4 176 4 176 4 176 4 176 4 176 4 176 4 176 4 176 4	41 428 41 428 41 428 41 428 428 428 44 428 44 429 44 429 44 429 44 429 44 429 44 429 44 429 44 4300 44 4300 44 4300 44 4300 44 4300 44 4300 44 4300 44 4300 44 4300 44 4300 44 4300 44 4300 44 4300 44 4300 44 4300 4300 4300 4300 44 4300 44 4300 44	Itrunk floor cover trunk floor cover trunk floor cover trunk floor cover trunk floor cover trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid cover front seat wicushion insert cover front seat wicushion insert cover front seat wicushion insert cover front seat wicushion insert cover rear seat wicushion insert	retainer nut support trim bracket screw maintenance door trim bracket cover cover cover cover staple cover cover cover cover cover cover cover cover cover staple cover staple cover staple	15 1 122 2,651 8 8 62 7566 1 470 398 48 1 334 137 128 463 1 364 3255 1	STEEL STEEL PVC STEEL STEEL PUASTIC PP-PE-T20 STEEL PUR PUR	- - - - PLASTIC PLASTIC PLASTIC PLASTIC PLASTIC - PLASTIC - PLASTIC - PLASTIC - PLASTIC -	100% 100% 50% 100% 100% 100% 100% 70% 70% 70% 70% 70% 70% 70% 70% 70%		Forming & Shaping Press (Tandem) Injection Molding Forming & Shaping Forming & Shaping Injection Molding Forming & Shaping RiM/Foam Molding RiM/Foam Molding	Other - Not relevant Compression Molding Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Other - Not relevant Assembly Other - Not relevant Assembly Other - Not relevant	Cither - Not relevant Other - Not relevant Molding Molding Molding Molding Molding Molding Molding Molding Molding Molding Molding Molding Molding Other - Not relevant Injection Molding Other - Not relevant Injection Molding Other - Not relevant	yes yes	$ \begin{array}{c} 1 \\ 3 \\ 1 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 1 \\ 1 \\ 3 \\ 3 \\ 1 \\ 1 \\ 3 \\ 3 \\ 1 \\ 1 \\ 3 \\ 3 \\ 1 \\ 1 \\ 3 \\ 3 \\ 1 \\ 1 \\ 3 \\ 3 \\ 1 \\ 1 \\ 3 \\ 3 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1$	120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000
43 4 44 4 44 4 44 4 44 4 44 4 175 4 175 4 175 4 175 4 176 4 176 4 176 4 176 4 176 4 176 4 176 4 176 4 176 4 176 4	4 428 4 4284 4 4284 4 4284 4 4284 4 4284 4 4284 4 4284 4 4284 4 4284 4 4284 4 4284 4 4284 4 4284 4 4284 4 4284 4 4284 4 43034 4 43034 4 43034 4 43034 4 43034 4 43034 4 43034 4 43034 4 43034 4 43034 4 43034 4 43034 4 43034 4 43034 4 43034 4 43034 4 43034 <td>Itrunk floor cover trunk floor cover trunk floor cover trunk floor cover trunk floor cover trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid cover front seat w/ cushion insert cover front seat w/ cushion insert cover front seat w/ cushion insert cover rear seat w/ cushion insert</td> <td>retainer nut support trim bracket screw maintenance door trim bracket cover co</td> <td>15 1 122 2,651 8 8 62 756 1 1 470 398 48 1 334 133 1 128 463 1 364 325 1 365 1 1 365 1 365 1 365 1 375 1 3 3 4 3 3 5 1 3 5 5 5 1 1 3 5 5 1 3 5 5 1 1 1 1 1 1 1 1 1 1 1 1 1</td> <td>STEEL STEEL PVC STEEL STEEL PLASTIC PP.PE-T20 STEEL PUR PUR</td> <td>- - - - PLASTIC PLASTIC - PLASTIC PLASTIC PLASTIC PLASTIC PLASTIC PLASTIC</td> <td>100% 100% 50% 100% 100% 100% 100% 70% 70% 70% 70% 70% 70% 70% 70% 70%</td> <td></td> <td>Forming & Shaping Press (Tandem) Injection Molding Forming & Shaping Injection Molding Forming & Shaping Injection Molding Forming & Shaping RIM/Foam Molding RIM/Foam Molding</td> <td>Other - Not relevant Compression Molding Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Assembly Assembly Cher - Not relevant Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly</td> <td>Cither - Not relevant Other - Not relevant Molding Molding Molding Molding Molding Molding Molding Molding Molding Other - Not relevant Injection Molding Injection Molding Injection Molding Injection Molding Injection Molding</td> <td>yes yes yes yes yes yes yes yes yes yes</td> <td>$\begin{array}{r} 1 \\ 3 \\ 1 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 3 \\ 1 \\ 3 \\$</td> <td>120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000</td> <td>80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000</td>	Itrunk floor cover trunk floor cover trunk floor cover trunk floor cover trunk floor cover trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid trim taligate, trunk lid cover front seat w/ cushion insert cover front seat w/ cushion insert cover front seat w/ cushion insert cover rear seat w/ cushion insert	retainer nut support trim bracket screw maintenance door trim bracket cover co	15 1 122 2,651 8 8 62 756 1 1 470 398 48 1 334 133 1 128 463 1 364 325 1 365 1 1 365 1 365 1 365 1 375 1 3 3 4 3 3 5 1 3 5 5 5 1 1 3 5 5 1 3 5 5 1 1 1 1 1 1 1 1 1 1 1 1 1	STEEL STEEL PVC STEEL STEEL PLASTIC PP.PE-T20 STEEL PUR	- - - - PLASTIC PLASTIC - PLASTIC PLASTIC PLASTIC PLASTIC PLASTIC PLASTIC	100% 100% 50% 100% 100% 100% 100% 70% 70% 70% 70% 70% 70% 70% 70% 70%		Forming & Shaping Press (Tandem) Injection Molding Forming & Shaping Injection Molding Forming & Shaping Injection Molding Forming & Shaping RIM/Foam Molding RIM/Foam Molding	Other - Not relevant Compression Molding Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Assembly Assembly Cher - Not relevant Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly Assembly	Cither - Not relevant Other - Not relevant Molding Molding Molding Molding Molding Molding Molding Molding Molding Other - Not relevant Injection Molding Injection Molding Injection Molding Injection Molding Injection Molding	yes yes yes yes yes yes yes yes yes yes	$ \begin{array}{r} 1 \\ 3 \\ 1 \\ 1 \\ 3 \\ 3 \\ 1 \\ 3 \\ 3 \\ 3 \\ 1 \\ 3 \\ $	120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000

177 177 177	4	430 430 430	seat rack front seat rack front seat rack front	Z Seat rack Z Seat rack Z Seat back rack	15,865 8,628 4,925	STEEL STEEL STEEL	STEEL STEEL PLASTIC	70% 70% 80%	3	Press (Tandem) Press (Tandem) Press (Tandem)	GMAW/FCAW-MIG GMAW/FCAW-MIG GMAW/FCAW-MIG	Press (Tandem) Press (Tandem) Injection Molding	yes yes yes	3	120,000 120,000 120,000	80,000 80,000 80,000
177	4	430	seat rack front	abrasion protection	50	PUR	-	100%	1	RIM/Foam Molding	Other - Not relevant	Other - Not relevant	yes	3	120,000	80,000
177	4	430	seat rack front seat rack front	trim trim	16	ABS ABS	-	100% 100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
177 177	4	430 430	seat rack front seat rack front	trim trim	26	ABS ABS	-	100% 100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
177 177	4	430 430	seat rack front seat rack front	screw	2	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
177 177	4	430 430	seat rack front seat rack front	screw clip		STEEL PLASTIC	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
177	4	430 430	seat rack front seat rack front	screw	28	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
177	4	430	seat rack front	bracket	2	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000
177 177	4	430	seat rack front seat rack front	carrier plate clip	1	ABS PLASTIC	-	100% 100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
177 177	4	430 430	seat rack front seat rack front	bearing block bearing block	12	POM POM	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
177 177	4	430 430	seat rack front seat rack front	screw frame	712	STEEL	- STEEL	100% 70%	1	Forming & Shaping Press (Tandem)	Other - Not relevant GMAW/FCAW-MIG	Other - Not relevant Bending	yes yes	1	120,000	80,000 80,000
177	4	430 430	seat rack front seat rack front	Z guide Z guide		PLASTIC PLASTIC	STEEL STEEL	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes ves	1	120,000	80,000 80,000
177	4	430 430	seat rack front seat rack front	Z rack trim		STEEL PLASTIC	STEEL	70% 100%	3	Press (Tandem) Injection Molding	GMAW/FCAW-MIG Other - Not relevant	Press (Tandem) Other - Not relevant	yes yes	3	120,000	80,000 80,000
177	4		seat rack front	adjusting wheel end cap	12	PLASTIC ABS	-	100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
177	4	430	seat rack front	screw	12	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000
177 177	4	430 430	seat rack front seat rack front	screw trim	203		-	100% 100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
177 177	4	430 430	seat rack front seat rack front	trim screw		STEEL	-	100% 100%	1	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
177 177	4	430 430	seat rack front seat rack front	clip adjusting lever		POM PA6-GF	-	100% 100%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
177	4	430 430	seat rack front seat rack front	adjusting lever end cap		PA6-GF PA	-	100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000
177	4	430 430	seat rack front seat rack front	screw adjusting wheel	5 37	STEEL PS	-	100% 100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
177 177	4	430 430	seat rack front seat rack front	cap adjusting wheel	8	ABS	-	100% 100%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes ves	1	120,000	80,000 80,000
177	4	430	seat rack front seat rack front seat rack front	trim trim		ABS	-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant Other - Not relevant	yes	3	120,000	80,000 80,000 80,000
177	4	430 430	seat rack front	trim	201	PP	-	100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant	yes yes	3	120,000	80,000
177	4	430 430	seat rack front seat rack front	screw clip	1	STEEL POM	-	100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
177 177	4	430 430	seat rack front seat rack front	adjusting wheel end cap		PA6-GF PA	-	100% 100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
177 177	4	430 430	seat rack front seat rack front	screw adjusting wheel		STEEL PS	-	100% 100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
177 177	4	430 430	seat rack front seat rack front	cap adjusting wheel		ABS ABS	-	100%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
177 178	4	430 430	seat rack front seat rack rear	trim frame		ABS STEEL	- STEEL	100% 70%	1	Injection Molding Press (Tandem)	Other - Not relevant GMAW/FCAW-MIG	Other - Not relevant Bending	yes yes	3	120,000	80,000 80,000
178	4	430	seat rack rear seat rack rear	Z guide Z guide		STEEL	PLASTIC	100%	1	Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000
178	4	430	seat rack rear	Z rail	614	STEEL	STEEL	70%	3	Press (Tandem)	GMAW/FCAW-MIG	Press (Tandem)	yes	3	120,000	80,000
178 178	4	430 430	seat rack rear seat rack rear	Z rail cover	605 33		STEEL	70% 100%	2	Press (Tandem) Injection Molding	GMAW/FCAW-MIG Other - Not relevant	Press (Tandem) Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
178 178	4	430 430	seat rack rear seat rack rear	screw screw	2	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
178 178	4	430 430	seat rack rear seat rack rear	Z Seat rack seat tray	10,422	STEEL	PLASTIC STEEL	70% 70%	3	Press (Tandem) Press (Tandem)	GMAW/FCAW-MIG GMAW/FCAW-MIG	Press (Tandem) Press (Tandem)	yes yes	3	120,000 120,000	80,000 80,000
178 178	4	430 430	seat rack rear seat rack rear	Z Seat back rack carrier plate	2,257 485	ABS	STEEL	70% 100%	3	Press (Tandem) Injection Molding	GMAW/FCAW-MIG Other - Not relevant	Press (Tandem) Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
178 178	4	430 430	seat rack rear seat rack rear	clamping pate seat back		ABS ABS	-	100% 100%	1	Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000
178 178	4	430 430	seat rack rear seat rack rear	seat cushion footrest	230	ABS ABS	- PLASTIC	100% 70%	1	Injection Molding Injection Molding	Other - Not relevant Assembly	Other - Not relevant Injection Molding	yes yes	3	120,000 120,000	80,000 80,000
178	4	430 430	seat rack rear seat rack rear	adjusting unit screw	2,389	STEEL	-	100%	1	Electric Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
178	4	430 430	seat rack rear seat rack rear	screw clip	10	STEEL	-	100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
178 178	4	430 430	seat rack rear	cable tie	1	PLASTIC	-	100%	1	Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes	1	120,000	80,000 80,000
178	4	430	seat rack rear	acom nut screw	7	STEEL	-	100%	1	Molding Forming & Shaping	Other - Not relevant	Other - Not relevant	yes yes	1	120,000	80,000
178 178	4	430 430	seat rack rear seat rack rear	cover trim	270		-	100% 100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
178 178	4	430 430	seat rack rear seat rack rear	trim screw		STEEL	-	100% 100%	1	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
178 178	4	430 430	seat rack rear seat rack rear	washer nut	1	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
178 178	4		seat rack rear seat rack rear	clip screw		POM STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
178 178	4	430	seat rack rear seat rack rear	screw end cap		STEEL	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
178	4	430 430	seat rack rear seat rack rear	Z Seat rack seat tray	10,088		PLASTIC	70%	3	Press (Tandem) Press (Tandem)	GMAW/FCAW-MIG GMAW/FCAW-MIG	Press (Tandem) Press (Tandem)	yes yes	3	120,000	80,000 80,000
178	4	430 430	seat rack rear seat rack rear	Z Seat back rack	1,711	STEEL	STEEL	70%	3	Press (Tandem) Injection Molding	GMAW/FCAW-MIG Other - Not relevant	Press (Tandem) Other - Not relevant	yes yes yes	3	120,000	80,000 80,000
178 178	4		seat rack rear	trim	358	PP	-	100%	1	Injection Molding	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	yes	3	120,000	80,000 80,000 80,000
178	4	430	seat rack rear seat rack rear	trim screw	6	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	yes yes	1	120,000	80,000
178 178	4	430	seat rack rear seat rack rear	screw	3	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
178 178	4	430	seat rack rear seat rack rear	end cap clip	1	PLASTIC POM	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
178 178	4		seat rack rear seat rack rear	screw screw	3	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
178 178	4		seat rack rear seat rack rear	end cap Z Seat rack	10,422	PP STEEL	- PLASTIC	100% 70%	1	Molding Press (Tandem)	Other - Not relevant GMAW/FCAW-MIG	Other - Not relevant Press (Tandem)	yes yes	1	120,000	80,000 80,000
178 178	4	430 430	seat rack rear seat rack rear	seat tray Z Seat back rack	1,477		STEEL STEEL	70% 70%	1	Press (Tandem) Press (Tandem)	GMAW/FCAW-MIG GMAW/FCAW-MIG	Press (Tandem) Press (Tandem)	yes yes	3	120,000	80,000 80,000
178	4	430	seat rack rear seat rack rear	cover trim		ABS	-	100%	1	Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000
178 178	4	430	seat rack rear seat rack rear seat rack rear	trim	268		-	100% 100% 100%		Injection Molding	Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	yes	3	120,000	80,000
178	4	430 430	seat rack rear	screw screw	10	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant	yes yes	1	120,000	80,000 80,000
178 178	4		seat rack rear	screw end cap	1	STEEL PLASTIC	-	100% 100%		Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
178 178	4	430	seat rack rear seat rack rear	clip screw	4	POM STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
178 178	4			screw end cap	1	STEEL	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
179 179	4		spring cores, cushion layers, and foam spring cores, cushion layers, and foam		291	PUR PUR	PLASTIC	50% 100%	1	RIM/Foam Molding RIM/Foam Molding	Other - Not relevant Other - Not relevant	Injection Molding Other - Not relevant	yes yes	3	120,000	80,000 80,000
179 179	4	430 430	spring cores, cushion layers, and foam spring cores, cushion layers, and foam	foam part		PUR	STEEL	100%	1	RIM/Foam Molding RIM/Foam Molding	Assembly Other - Not relevant	Other - Not relevant Bending	yes yes	3	120,000	80,000 80,000
180 180	4	430	spring cores, cushion layers, and foam spring cores, cushion layers, and foam spring cores, cushion layers, and foam	foam part	291	PUR	PLASTIC	50% 50%	1	RIM/Foam Molding RIM/Foam Molding	Other - Not relevant Other - Not relevant	Injection Molding	yes yes	3	120,000	80,000 80,000
180	4		spring cores, cushion layers, and foam			PUR	-	100%	1	RIM/Foam Molding	Other - Not relevant		yes	3	120,000	80,000

180 4 43 180 4 43	Ospring cores, cushion layers, and foam Ospring cores, cushion layers, and foam			PUR	-	100%	1	RIM/Foam Molding RIM/Foam Molding	Other - Not relevant Other - Not relevant		Not relevant Not relevant	yes yes	3	120,000	80,000 80,000
180 4 43 180 4 43	0 spring cores, cushion layers, and foar	foam part	1,040	PUR	- PLASTIC	100% 50%	1	RIM/Foam Molding RIM/Foam Molding	Other - Not relevant Assembly	Other -	Not relevant Molding	yes yes	3	120,000	80,000 80,000
180 4 43 180 4 43	0 spring cores, cushion layers, and foam	fill cushion		PUR	- STEEL	100%	1	RIM/Foam Molding RIM/Foam Molding	Other - Not relevant Other - Not relevant		Not relevant	yes yes	3	120,000	80,000 80,000
180 4 43 180 4 43	0 spring cores, cushion layers, and foam			PUR	PLASTIC	50% 100%	1	RIM/Foam Molding RIM/Foam Molding	Assembly Other - Not relevant	Injection	Molding Not relevant	yes ves	3	120,000	80,000
180 4 43 92 5			1,366		STEEL	60% 40%	2	RIM/Foam Molding	Other - Not relevant Injection Molding	Bending	Vechanical	yes no	3	120,000	80,000
92 5	5 power lock complete	screw	2	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other -	Not relevant	no	0	120,000	80,000
93 5 93 5	5 door handle interior and exterior front	door lock screw	4		PP-TV -	100% 100%	1	Precision Mechanics Forming & Shaping	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no no	0	120,000 120,000	80,000 80,000
93 5 93 5	5 door handle interior and exterior front 5 door handle interior and exterior front	door handle screw		PA6-GF STEEL	STEEL	70% 100%	1	Injection Molding Forming & Shaping	Injection Molding Other - Not relevant		n Mechanics Not relevant	no no	0	120,000	80,000 80,000
93 5 93 5	5 door handle interior and exterior front 5 door handle interior and exterior front	bracket gasket		POM PLASTIC	-	100%	1	Molding Molding	Other - Not relevant Other - Not relevant		Not relevant Not relevant	no no	0	120,000	80,000 80,000
93 5 93 5	5 door handle interior and exterior front 5 door handle interior and exterior front	gasket door opener	1	EPDM PA6-GF	- Al	100% 70%	1	Molding Injection Molding	Other - Not relevant Die Casting		Not relevant Not relevant	no no	0	120,000	80,000 80,000
93 5 93 5	5 door handle interior and exterior front 5 door handle interior and exterior front	screw	1		- PLASTIC	100%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Surface treating	Other -	Not relevant Not relevant	no	0	120,000	80,000 80,000
93 5 93 5	5 door handle interior and exterior front	threaded plate		STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other -	Not relevant Not relevant	no	0	120,000	80,000
94 5	5 door handle interior and exterior front 5 door handle interior and exterior rear	screw door lock	793	PP-TV	- STEEL	100%	1	Forming & Shaping Precision Mechanics	Other - Not relevant	Other -	Not relevant	no no	0	120,000 120,000	80,000 80,000
94 5 94 5	5 door handle interior and exterior rear 5 door handle interior and exterior rear	screw door handle	165	STEEL PA6-GF	- PA6-GF	100% 70%	1	Forming & Shaping Injection Molding	Other - Not relevant Injection Molding	Precisio	Not relevant n Mechanics	no no	0	120,000 120,000	80,000 80,000
94 5 94 5	5 door handle interior and exterior rear 5 door handle interior and exterior rear	screw bracket	1	STEEL	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant		Not relevant Not relevant	no no	0	120,000	80,000 80,000
94 5 94 5	5 door handle interior and exterior rear 5 door handle interior and exterior rear	gasket door opener		EPDM PA6-GF	- AL	100% 70%	1	Molding Injection Molding	Other - Not relevant Die Casting		Not relevant Not relevant	no no	0	120,000	80,000 80,000
94 5 94 5	5 door handle interior and exterior rear 5 door handle interior and exterior rear	screw lock wedge	1 125	STEEL	- PLASTIC	100% 100%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Surface treating		Not relevant Not relevant	no no	0	120,000	80,000 80,000
94 5 94 5	5 door handle interior and exterior rear 5 door handle interior and exterior rear	threaded plate screw	31	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant		Not relevant Not relevant	no no	0	120,000 120,000	80,000 80,000
95 5 95 5	5 lock hood 5 lock hood	front hood lock front hood lock - m	184	STEEL	STEEL STEEL	70%	1	Press (Tandem) Forging	Press (Tandem) Forging	GMAW/	FCAW-MIG FCAW-MIG	no	0	120,000	80,000 80,000
95 5 95 5	5 lock hood 5 lock hood 5 lock hood	latching rod		PA6-GF	STEEL	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other -	Not relevant	no	0	120,000	80,000 80,000
95 5 95 5 95 5	5 lock hood 5 lock hood 5 lock hood	push nut bumper	7	STEEL	-	100% 100% 100%	1	Forming & Shaping Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no	0	120,000	80,000 80,000 80,000
95 5 95 5 95 5	5 lock hood	operating lever		PA6-GF	- STEEL	100% 100%	1	Molding	Other - Not relevant Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no	0	120,000	80,000 80,000 80,000
95 5	5 lock hood 5 lock hood	screw gasket	1	EPDM	- -	100%	1	Forming & Shaping Molding	Other - Not relevant	Other -	Not relevant	no	0	120,000	80,000
95 5 95 5	5 lock hood 5 lock hood	control cable cover	53	STEEL PP-TV	PLASTIC PET-GF	70% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no no	0	120,000 120,000	80,000 80,000
95 5 95 5	5 lock hood 5 lock hood	screw push nut	2	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no no	0	120,000 120,000	80,000 80,000
96 5 96 5	5 lock tailgate, trunk lid 5 lock tailgate, trunk lid	handle Z lock cylinder	419 212	PE AL	STEEL STEEL	60% 70%	1	Injection Molding Press (Tandem)	Injection Molding Press (Tandem)	Press (T Electro-I	andem) Vechanical	no no	0	120,000	80,000 80,000
96 5 96 5	5 lock tailgate, trunk lid 5 lock tailgate, trunk lid	screw lock	3	STEEL	- PLASTIC	100% 100%	1	Forming & Shaping Electro-Mechanical	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no	0	120,000	80,000 80,000
96 5 96 5	5 lock tailgate, trunk lid 5 lock tailgate, trunk lid	screw adjuster		STEEL PA66-GF	-	100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no	0	120,000	80,000
96 5 96 5	5 lock tailgate, trunk lid	screw lock wedge	1	STEEL	- PLASTIC	100%	1	Forming & Shaping	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no	0	120,000	80,000 80,000
96 5	5 lock tailgate, trunk lid 5 lock tailgate, trunk lid	screw	8	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant	Other -	Not relevant	no	0	120,000	80,000
96 5	5 lock tailgate, trunk lid 5 lock tailgate, trunk lid	guide screw	5		PLASTIC -	70%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant		Not relevant	no no	0	120,000	80,000 80,000
96 5 96 5	5 lock tailgate, trunk lid 5 lock tailgate, trunk lid	cover screw		STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no no	0	120,000 120,000	80,000 80,000
96 5 96 5	5 lock tailgate, trunk lid 5 lock tailgate, trunk lid	guide screw		STEEL	PLASTIC -	75% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant		Not relevant	no no	0	120,000 120,000	80,000 80,000
96 5 141 5 5		bumper Z frame	15 11,736	PP-GF STEEL	EPDM POM	100% 70%	1	Molding Press (Tandem)	Other - Not relevant Adhesive Bonding		Not relevant Molding	no yes	0	120,000	80,000 80,000
141 5 5 141 5 5	1 window frame and control moon roof	support emergency overrid		STEEL	-	100% 100%	1	Press (Tandem) Forging	Other - Not relevant Bending		Not relevant Not relevant	yes yes	3	120,000	80,000 80,000
141 5 5 141 5 5		screw	9	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant		Not relevant Not relevant	yes yes	1	120,000	80,000 80,000
141 5 5 141 5 5		nut push nut	3	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant		Not relevant Not relevant	yes yes	1	120,000	80,000 80,000
142 5 142 5	5 window frame and control door window 5 window frame and control door window		2,230	STEEL	PP-TV -	100% 100%	2	Electro-Mechanical Forming & Shaping	Assembly Other - Not relevant		Not relevant Not relevant	no no	0	120,000	80,000 80,000
143 5 143 5	5 window frame and control door window 5 window frame and control door window	window regulator screw	1,963	-	PP-TV	100% 100%	2	Electro-Mechanical Forming & Shaping	Assembly Other - Not relevant	Other -	Not relevant Not relevant	no no	0	120,000	80,000 80,000
144 5 144 5	5 window frame and control side window 5 window frame and control side window	Z servo motor		PA-66 STEEL	STEEL	100%	3	Electric Forming & Shaping	Assembly Other - Not relevant	Other -	Not relevant Not relevant	no	0	120,000	80,000 80,000
144 5 144 5	5 window frame and control side window 5 window frame and control side window 5 window frame and control side window			STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no	0	120,000	80,000 80,000
144 5 162 5 5	5 window frame and control side window	spacer fender liner	2	PLASTIC PP/EPDM	-	100% 100%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no	0	120,000	80,000 80,000 80,000
162 5 5	2 corrosion proofing, fender liners	fender liner	802	PP/EPDM PP/EPDM STEEL	-	100%	2	Injection Molding	Other - Not relevant	Other -	Not relevant	yes yes	3	120,000	80,000
162 5 5		screw push nut	2	STEEL	-	100%	1		Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	yes yes	1	120,000	80,000 80,000
162 5 5 163 5	5 body sealing	nut insert water drain	11	PLASTIC PP	-	100%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	yes yes	1	120,000	80,000 80,000
164 5 164 5	5 body floor panel front 5 body floor panel front	footrest body	######	PS # STEEL	- STEEL	100%	1	Injection Molding Other - Not relevant	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no	0	120,000	80,000 80,000
165 5 165 5	5 front segment, end panel front 5 front segment, end panel front	lock carrier crossbeam	9,177	PLASTIC STEEL	- STEEL	100% 70%	3	Injection Molding Press (Tandem)	Other - Not relevant GMAW/FCAW-MIG	Press (T		no no	0	120,000 120,000	80,000 80,000
165 5 165 5	5 front segment, end panel front 5 front segment, end panel front	screw screw	14	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no no	0	120,000 120,000	80,000 80,000
165 5 165 5	5 front segment, end panel front 5 front segment, end panel front	screw web plate	2,123	STEEL	-	100% 100%	1	Forming & Shaping Press (Tandem)	Other - Not relevant Other - Not relevant		Not relevant Not relevant	no no	0	120,000	80,000 80,000
165 5 165 5	5 front segment, end panel front 5 front segment, end panel front	screw washer		STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no no	0	120,000	80,000 80,000
166 5 166 5	5 fender front 5 fender front	fender screw	3,619	STEEL	-	100% 100%	2	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no no	0	120,000	80,000 80,000
167 5 168 5	5 doors front 5 doors rear	door door	18,982	STEEL	STEEL STEEL	100%		Other - Not relevant	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no no	0	120,000	80,000
169 5 170 5	5 hood 5 tailgate, trunk lid	front hood tailgate	12,198	STEEL	STEEL	100%	\square	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no	0	120,000	80,000
170 5 171 5 171 5	5 door hinge front, arrestor	door arrestor screw	145		-	100% 100%	1	Forging	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no	0	120,000	80,000 80,000
171 5	5 door hinge front, arrestor 5 door hinge front, arrestor 6 door hinge front, arrestor	bolt	11	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant	Other -	Not relevant	no	0	120,000	80,000
171 5 171 5	5 door hinge front, arrestor 5 door hinge front, arrestor	nut screw	8	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no	0	120,000	80,000 80,000
171 5 171 5	5 door hinge front, arrestor 5 door hinge front, arrestor	set screw bearing block	52	STEEL	-	100% 100%	1	Forming & Shaping Forging	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no no	0	120,000	80,000 80,000
	Subor hinge front, arreator	cover		PE	-	100% 100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no no	0	120,000	80,000 80,000
171 5 171 5	5 door hinge front, arrestor 5 door hinge front, arrestor	protective cover	28												
171 5 171 5 172 5 172 5	5 door hinge front, arrestor 5 door hinge front, arrestor 5 door hinge rear, arrestor 5 door hinge rear, arrestor	protective cover door arrestor screw	151 8	STEEL	-	100% 100%	1	Forging Forming & Shaping	Other - Not relevant Other - Not relevant	Other -	Not relevant Not relevant	no no	0	120,000 120,000	80,000 80,000
171 5 171 5 172 5 172 5 172 5 172 5 172 5	5 door hinge front, arrestor 5 door hinge front, arrestor 5 door hinge rear, arrestor	protective cover door arrestor	151 8 11 10	STEEL STEEL STEEL STEEL	-	100% 100% 100%			Other - Not relevant Other - Not relevant Other - Not relevant	Other - Other - Other -	Not relevant Not relevant Not relevant		0 0 0	120,000 120,000 120,000	80,000 80,000 80,000
171 5 171 5 172 5 172 5 172 5 172 5	5 door hinge front, arrestor 5 door hinge front, arrestor 5 door hinge rear, arrestor	protective cover door arrestor screw bolt	151 8 11 10 49	STEEL STEEL STEEL	- - - - -	100% 100%	1	Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Other - Other - Other -	Not relevant Not relevant	no no	0	120,000 120,000 120,000 120,000	80,000 80,000
171 5 171 5 172 5 172 5 172 5 172 5 172 5 172 5 172 5	Sloor hinge front, arrestor Sloor hinge rear, arrestor	protective cover door arrestor screw bolt nut pillowblock	151 8 11 10 49 31 9	STEEL STEEL STEEL STEEL STEEL	- - - - - - - - - - - - - - - - - - -	100% 100% 100%	1 1 1	Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forging	Other - Not relevant Other - Not relevant	Other - Other - Other - Other - Other -	Not relevant Not relevant Not relevant Not relevant Not relevant Not relevant	no no no no no	0 0 0 0 0	120,000 120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000
171 5 171 5 172 5 172 5 172 5 172 5 172 5 172 5 172 5 172 5 172 5 172 5 172 5 172 5 172 5	S door hinge front, arrestor 5 door hinge rear, arrestor	protective cover door arrestor screw bolt nut pillowblock threaded plate screw	151 8 11 10 49 31 9 15 17	STEEL STEEL STEEL STEEL STEEL STEEL STEEL	- - - - - - EPDM -	100% 100% 100% 100% 100%	1 1 1 1 1 1	Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant	Other - Other - Other - Other - Other - Other - Other -	Not relevant Not relevant Not relevant Not relevant Not relevant	no no no no	0 0 0 0 0 0	120,000 120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000 80,000 80,000

173	5	5	hood hinge, gas spring	hinge	445		-	100%	1	Press (Tandem)	Assembly	Other - Not relevant	no	0	120,000	80,000
173 173	5	5	hood hinge, gas spring hood hinge, gas spring	screw screw	13 19	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
173 173	5	5	hood hinge, gas spring hood hinge, gas spring	screw gas spring	14 215	STEEL STEEL	PLASTIC	100%	1	Forming & Shaping Assembly	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
173	5	5	hood hinge, gas spring	support	74	STEEL	-	100%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
173 173	5	5		screw bracket	8	STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
173 173	5	5	hood hinge, gas spring hood hinge, gas spring	bracket cushion bumper	4	STEEL	-	100%	1	Forming & Shaping Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
174 174	5	5	hinge tailgate, trunk lid hinge tailgate, trunk lid	hinge nut	262 14	STEEL	-	100% 100%	1	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
174	5	5	hinge tailgate, trunk lid	screw	13	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
174 174	5	5	hinge tailgate, trunk lid hinge tailgate, trunk lid	gas spring bracket	695 1	STEEL	PLASTIC -	70% 100%	3	Press (Tandem) Forming & Shaping	Assembly Other - Not relevant	Injection Molding Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
174 174	5	5	hinge tailgate, trunk lid hinge tailgate, trunk lid	support ball joint stud	58 13		-	100%	1	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
174	5		hinge tailgate, trunk lid exterior rear view mirror	screw Z mirror casing	7		- PE	100% 50%	1	Forming & Shaping Glass Processing	Other - Not relevant Press (Tandem)	Other - Not relevant	no yes	0	120,000 120,000	80,000 80,000
	6	61	exterior rear view mirror	Z mirror casing 2	213	HDPE	-	100%	1	Injection Molding	Injection Molding	Other - Not relevant	yes	3	120,000	80,000
	6	61	exterior rear view mirror exterior rear view mirror	Z mirror casing 3 screw		STEEL	-	100% 100%	2	Electronics Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
6	6		exterior rear view mirror exterior rear view mirror	cover panel damper	1	PE	-	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
6	6			damper bushing	3	PUR PLASTIC	-	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
	6	62	floor gaskets, plugs	plug	5	EPDM	PP	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes	1	120,000	80,000
97	6	62	floor gaskets, plugs floor gaskets, plugs	plug plug	5	PLASTIC	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	yes yes	1	120,000	80,000
97 97	6	62 62	floor gaskets, plugs floor gaskets, plugs	plug plug	2	EPDM TPE	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
97 98	6	62 62	floor gaskets, plugs gaskets front segment, seal for antenn	plug gasket	23 321	EPDM EPDM	- STEEL	100% 70%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Forming & Shaping	yes yes	1	120,000	80,000 80,000
98	6	62	gaskets front segment, seal for antenn	plug	5	EPDM	PP	100%	1	Molding	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000
98	6	62	gaskets front segment, seal for antenn	plug plug	1	EPDM	-	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000
98 98	6 6	62	gaskets front segment, seal for antenn	plug cap	339		- EPDM	100% 80%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant RIM/Foam Molding	yes yes	1	120,000 120,000	80,000 80,000
99 99	6 6		gasket side segment front gasket side segment front	plug plug	2	TEEE PLASTIC	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
99	6	62	gasket side segment front gasket side segment front	plug plug	1	TEEE	-	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
100	6	62	seal door rear	door seal	1,341	EPDM	STEEL	100%	2	Extrusion (plastic)	Compression Molding	Other - Not relevant	yes	2	120,000	80,000
100	6	62	seal door rear seal door rear	door seal clip	170	PLASTIC	EPDM -	50% 100%	1	Extrusion (plastic) Molding	Compression Molding Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
	6 6	62 62	seal door rear seal door front	splash foil door seal	165 1,352	PE EPDM	- STEEL	100% 100%	1	Compression Molding Extrusion (plastic)	Other - Not relevant Compression Molding	Other - Not relevant Other - Not relevant	yes yes	2	120,000 120,000	80,000 80,000
101 101	6	62 62	seal door front seal door front	door seal clip	245	EPDM PLASTIC	EPDM -	50% 100%	1	Extrusion (plastic) Molding	Compression Molding Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	2	120,000	80,000 80,000
101	6	62	seal door front	door seal	118		EPDM	50%	1	Extrusion (plastic)	Compression Molding	Other - Not relevant Other - Not relevant	yes	2	120,000	80,000
102	6		seal door front seal side segment rear	splash foil plug		TEEE	-	100% 100%	1	Compression Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
102 103	6 6	62	seal side segment rear seal hood	cover gasket	15 139		-	100% 100%	1	Injection Molding Extrusion (plastic)	Other - Not relevant Compression Molding	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
103 103	6	62 62	seal hood seal hood	clip gasket	332	PLASTIC EPDM	- AL	100% 70%	1	Molding Extrusion (plastic)	Other - Not relevant Other - Not relevant	Other - Not relevant Compression Molding	yes yes	1	120,000	80,000 80,000
103 104	6	62	seal hood seal tailgate, trunk lid	gasket gasket	12 1.894		- STEEL	100%	1	Compression Molding Extrusion (plastic)	Other - Not relevant Compression Molding	Other - Not relevant Other - Not relevant	yes yes	2	120,000	80,000 80,000
	6			windshield door window	16,162	GLASS	-	100%	3	Glass Processing Glass Processing	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
147	6	6	door window rear	door window	5,107	GLASS	-	100%	2	Glass Processing	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
148	6 6	6	side window, swing window side window, swing window	side window nut	620 2	STEEL	PP -	90% 100%	1	Glass Processing Forming & Shaping	Adhesive Bonding Other - Not relevant	Injection Molding Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
148 148	6	6	side window, swing window side window, swing window	swing window swing window	4,516 4,533	GLASS GLASS	STEEL STEEL	100% 100%	2	Glass Processing Glass Processing	Press (Tandem) Press (Tandem)	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
149 150	6	6 62	tail gate window seal windshield	rear windshield cover profile	6,588 122	GLASS EPDM	-	100%	3	Glass Processing Molding	Press (Tandem) Other - Not relevant	Other - Not relevant Other - Not relevant	no yes	0	120,000	80,000 80,000
150	6	62	seal windshield seal moon roof	glue gasket	489 324	-	- STEFI	100%	3	Other - Not relevant Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Forming & Shaping	yes yes	1	120,000	80,000 80,000
151	6	62	seal moon roof	water drain hose	137	PLASTIC	EPDM	100%	1	Molding	Other - Not relevant	Other - Not relevant	yes	1	120,000	80,000
151	6	62	seal moon roof seal moon roof	water drain hose water drain valve	6	EPDM	-	100% 100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
151 152	6	62 6	seal moon roof seal door window back	bracket window slide	3 635		- AL	100% 80%	1	Forming & Shaping Injection Molding	Other - Not relevant Assembly	Other - Not relevant Press (Tandem)	yes no	1	120,000 120,000	80,000 80,000
152 152	6	6	seal door window back seal door window back	window chute seal window chute seal	139 167	EPDM EPDM	PLASTIC PLASTIC	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
	6	6	seal door window front seal door window front	window slide window chute seal	570 155	EPDM EPDM	PLASTIC	70%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Injection Molding Other - Not relevant	no no	0	120,000	80,000 80,000
153	6	6	seal door window front	window chute seal	171	EPDM	PLASTIC	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
	6 6	6	seal side window seal side window	gasket gasket	19 759	EPDM EPDM	- STEEL	100% 80%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Press (Tandem)	no no	0	120,000 120,000	80,000 80,000
155 160	6 6	-	seal tailgate bumper front	glue trim	336 6,082		- EPDM	100% 100%	3	Other - Not relevant Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no yes	0	120,000 120,000	80,000 80,000
160 160	6		bumper front bumper front	guide split rivet	114	PP PLASTIC	-	100% 100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000
160	6	63	bumper front bumper front	screw	5	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes	1	120,000	80,000 80,000
160	6	63	bumper front	push nut	2	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	yes yes	1	120,000	80,000
160	6 6	63	bumper front bumper front	split rivet trim strip	139		-	100% 100%	1	Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
	6 6		bumper front bumper rear	trim strip trim	156 5,125		-	100% 100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
161	6	64	bumper rear bumper rear	bumper support auide		STEEL	-	100%	2	Press (Tandem) Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000	80,000 80,000
161	6	64	bumper rear	trim strip	107		-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	yes	3	120,000	80,000
161	6	64	bumper rear bumper rear	screw push nut	5	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
	6	64	bumper rear bumper rear	nut screw	9		-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
	6	64 64	bumper rear bumper rear	screw washer		STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
161 161	6	64	bumper rear bumper rear	split rivet plug	1	PLASTIC	-	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
216	6	65	trim frame windscreen, radiator grill	trim frame	494	ASA	-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	yes	3	120,000	80,000
216	6 6		trim frame windscreen, radiator grill	cover profile emblem	83	ASA ABS	-	100% 100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	3	120,000 120,000	80,000 80,000
216 216	6 6	65	trim frame windscreen, radiator grill	sight glass bracket		PLASTIC PLASTIC	-	100% 100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
216 216	6 6	65 65	trim frame windscreen, radiator grill trim frame windscreen, radiator grill	nut screw	4		-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000 120,000	80,000 80,000
	6	65	trim frame windscreen, radiator grill	angle support	666	STEEL	-	100%	2	Press (Tandem) Press (Tandem)	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	yes yes	1	120,000	80,000 80,000
216	6	65	trim frame windscreen, radiator grill	angle support ventilation grill	251	ASA	-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	yes	3	120,000	80,000
	6	65 6	trim strip gutter	ventilation grill roof trim		EPDM	- AL	100% 50%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Press (Tandem)	yes no	3	120,000 120,000	80,000 80,000
	6 6		trim frame crank operated windows, tri trim strips door window and door rear	trim strip trim strip	374 334	PP PP	EPDM EPDM	50% 50%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Injection Molding Injection Molding	no no	0	120,000 120,000	80,000 80,000
220 221	6 6	6	trim frame side window, trim frame sid trim strip hood	trim strip faceplate		TP PLASTIC	EPDM -	50% 100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Injection Molding Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
221	6	6	trim strip hood	screw	2	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000

D D	222	6	6	trim strip tailgate, trunk lid	emblem	25 ABS	ASA	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	no	0	120.000	80.000
Dist Dist <thdist< th=""> Dist Dist <th< td=""><td>222</td><td>6</td><td>6</td><td></td><td></td><td>10 ABS</td><td>-</td><td>100%</td><td></td><td>Molding</td><td>Other - Not relevant</td><td></td><td></td><td>0</td><td>120,000</td><td>80,000</td></th<></thdist<>	222	6	6			10 ABS	-	100%		Molding	Other - Not relevant			0	120,000	80,000
Dist Dist <thdist< th=""> Dist Dist <thd< td=""><td></td><td></td><td>6</td><td>trim strip hood</td><td></td><td></td><td>PC-GF</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></thd<></thdist<>			6	trim strip hood			PC-GF									
D D				trim strip hood		5 STEEL	-									
10 10 100 100 100 100		6					-		<u> </u>							
D Destin Destin Destin Destin		7	7				- AL		-							
D D		7	7			563 AL	-	100%		Die Casting	Milling	Other - Not relevant		0	120,000	80,000
20 10 10 10 10 <td></td> <td>7</td> <td>7</td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		7	7				-									
D D		7	7			19 STEEL	-			Forming & Shaping	Other - Not relevant					
D D		7	7				-									
B B	22	7	7	starter	SHAFT	0 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
B D	22	7	7				CU									
D D <td></td> <td>7</td> <td>7</td> <td></td> <td>CLUTCH</td> <td>259 STEEL</td> <td>-</td> <td>100%</td> <td></td> <td>Investment Casting</td> <td></td> <td>Other - Not relevant</td> <td></td> <td></td> <td>120,000</td> <td>80,000</td>		7	7		CLUTCH	259 STEEL	-	100%		Investment Casting		Other - Not relevant			120,000	80,000
D D <td></td> <td>7</td> <td>7</td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		7	7				-									
B Series Core		7	7		PIVOT		-					Other - Not relevant				
B D <thd< th=""> D D D D<td></td><td>7</td><td>7</td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></thd<>		7	7				-									
D Destr Destr Destr Destr Destr Not meant Destr		7	7				-									
D D <thd< th=""> D <thd< th=""> <thd< th=""></thd<></thd<></thd<>		7	7				CU									
20 0 Deste - Dest - Deste - Dest - Deste		7	7				- STEEL									
D Instant Data Distant	22	7	7	starter		1 PA-66	-	100%	2	Molding	Other - Not relevant	Other - Not relevant	no		120,000	80,000
21 Description Markan		7	7				-									
21 Description Profile 10000 10000 10000		7	7	generator	alternator	6,801 -	-	100%		Other - Not relevant	Other - Not relevant	Other - Not relevant	no		120,000	
21 3 assortion Dirat of the part of the		7	7			420 AL 16 STEFI	-									
D Spectral ELAND Ope Title Ope Non- Non- </td <td>23</td> <td>7</td> <td>7</td> <td>generator</td> <td>STATOR</td> <td>1,400 STEEL</td> <td>CU</td> <td>75%</td> <td>2</td> <td>Press (Tandem)</td> <td>Welding and Cutting</td> <td>Electro-Mechanical</td> <td>no</td> <td>0</td> <td>120,000</td> <td>80,000</td>	23	7	7	generator	STATOR	1,400 STEEL	CU	75%	2	Press (Tandem)	Welding and Cutting	Electro-Mechanical	no	0	120,000	80,000
Dist Spectrac COMINT SSS [A. Col. Test [Augus] Col. Test [Augus] Col. Col. Col. <		7	7				-									
D Sector PL/LET L PTTM L PTTM L PTTM D <thd< th=""></thd<>	23	7	7	generator	CONTACT	332 AL		75%	1	Press (Tandem)	Other - Not relevant	Electric	no	0	120,000	80,000
20 Spenstru EPANAR 10 DTCL DOWL AS SPENS DWS DWS Number of the second SPENS DWS DWS <td></td> <td>7</td> <td>7</td> <td></td> <td></td> <td></td> <td>CU -</td> <td></td> <td></td> <td>Forming & Shaping</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		7	7				CU -			Forming & Shaping						
D D Spensor FETAMER J Dirac With Assess Dirac Number of the second	23	7	7	generator	RETAINER	19 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
20 Spensar ODAL MARCH 10 STREE HOW, 1 Forma & Steppe Disk. Notement 0 B. Roofe		7	7				- STEEL			Forming & Shaping						
D By generative OCM1 AC D Differ. Differ. Dirt. Not entropy of the strategy of t		7	7				-									
Diff Special Public Total Special Public Total Special Public Special Public Special Public Special Special <td>23</td> <td>7</td> <td>7</td> <td></td> <td>CONTACT</td> <td></td> <td>-</td> <td></td> <td></td> <td>Forming & Shaping</td> <td></td> <td></td> <td></td> <td></td> <td>120,000</td> <td>80,000</td>	23	7	7		CONTACT		-			Forming & Shaping					120,000	80,000
Col: Spectration PLLL V Dist Not analysis Dist. Not analysis Dist. Not analysis Dist. Not analysis Dist. Not analysis Col: Personance Dist. Not analysis Dist. No		7	7													
20 Spectrator 100 1 Formal & Shapey Other Not relevant Not of the 200 800000 80000 80000 <th< td=""><td></td><td>7</td><td>7</td><td>generator</td><td></td><td>23 STEEL</td><td>-</td><td></td><td>2</td><td>Forming & Shaping</td><td>Other - Not relevant</td><td>Other - Not relevant</td><td>no</td><td></td><td>120,000</td><td>80,000</td></th<>		7	7	generator		23 STEEL	-		2	Forming & Shaping	Other - Not relevant	Other - Not relevant	no		120,000	80,000
20 7 Spectrator Entit FCM 5 4 Junction Constraint FCM 6 10 0.000 80.000 20 7 Spectrator		7	7	<u>j</u>			-									
201 Spectrator Optic particle Optic Display	23	7	7	generator	multi vee belt	157 EPDM	-	100%		Vulcanization	Other - Not relevant	Other - Not relevant	no		120,000	
20 appendix Interva 8 STEEL Interval Particle Numericant Others Numericant Numericant <td>23</td> <td>7</td> <td>7</td> <td></td> <td></td> <td></td> <td>STEEL</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	23	7	7				STEEL									
PA Image and the second s	23	7	7			26 STEEL	-	100%			Other - Not relevant			0	120,000	80,000
Call T Option detailbade, renoder, unplot of portions of all (SEE) IEE, No. 106, 1 Formage Shape (Direr, No relevant, Direr, No relevant, Dire, No relevant, Dire, No relevant, Dire, No relevant, Dire, No relevant, Direr, No relevant, Direr, No relevant		7	7				-									
Ed. 7 Spritten distribut, encoder, spritten colorem 10 12 EEEL 1007 1 Description Description <thdescription< th=""> <thdescription< th=""> <</thdescription<></thdescription<>	24	7	7			1,024 AL	- PLASTIC									
24 7 Springer destinuter, encoder, springer operand 9 12 0.5 12 0.5 12 0.5		7	7	ignition distributor, encoder, ignition co			-									
24 7 option distribute, excoder, updion of proceed 8 2 Forming A Shappin Other: Not indexed Ther: Not indexed The: Not indexed		7	7				-									
124 7 Tentino distructur, encoder, genitor, operacided data 103 STEEL 100076 1 Porting and distructur, encoder genitor, operacided data 103 STEEL 100076 1 Porting and distructur, encoder genitor, operacided data 103 STEEL 100076 1 Porting and distructur, encoder genitor, operacided data 103 STEEL 100076 1 Porting and distructur, encoder genitor, operacided data 103	24	7	7	ignition distributor, encoder, ignition co	screw	9 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no		120,000	80,000
24 7 "graften distrutur, encoder, ignition dis		7	7			52 PLASTIC 10 STEEL	-								120,000	
24 7 Typition distribution, encoder, guintion c2 encoder 64 91 Figure 1 Files (Tachen)	24	7	7	ignition distributor, encoder, ignition co	encoder disk	333 STEEL	-	100%		Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
E4 7 Tapilion distributar, encoder, guintion concelserue 4) STEEL 1000 1 Forming & Shaping Differ. Not relevant 60 1 20000 80.00 24 7 Tapilion distributar, encoder, guintion concelserue 18) STEEL Puest 1000 1 Poming & Shaping Differ. Not relevant 60 12.0000 80.00 24 7 Tapilion distributar, encoder, guintion concelserue 18) STEEL Puest 1000 1 Puest Not relevant 00 12.0000 80.00 25 7 Taping plags, gash plag, cable, gover plags with 24.200 Not relevant 00 1 0.0000 80.00		7	7				- PLASTIC									
124 7 Tippinon distributor, encoder, guintion objecter 18 STEEL 10007 1 Forming & Shaping (Dimer. Not relevant Other - Not relevant	24	7	7			4 STEEL	-	100%			Other - Not relevant	Other - Not relevant		0	120,000	80,000
ES Taplate puge, space puge ande, gove granter, plug verse 99 VMAO STEEL 97% 1 Electric Other: Not relevant no 1 2000 80.000 <		7	7				PLASTIC									
15 7 Tpack pubg, spack pubg, cable, gov plogram, plug vares 12 VMAD STEEL 50%, 1 Electric Other - Not relevant no. 10 10000 80.000	25	7	7					50%							120,000	80,000
125 7 Tpack budg, spack pudg, cable, glow pleamedor 182 (MO) STEEL 50% 1 Moding Other. Nor relevant Other. Nor		7	7	spark plugs, spark plug cable, glow pli	spark plug wire											
25 7 Taperk kulas, spark kulas, cable, give picomedor 11 PLASTIC 100% 1 Molding Other. Not relevant Oher. Not relevant		7	7													
125 7 Tspark plutg, spark plutg, sp		7	7	spark plugs, spark plug cable, glow pli	connector		-				Other - Not relevant					80,000
25 7 Papark Julugs, spark Julug, able, Joury Begraf Pug. 44 100% 1 Electric Cherr-Not relevant Ther - Not relevant The Not relevant <td></td> <td>7</td> <td>7</td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		7	7				-									
145 7 Tpattery 18.841 - 100% 15 Electric Mechanical Other - Not relevant Not - Not relevant Not - Not relevant Not - Not relevant Not - Not relevant Not - Not relevant Not - Not relevant Not - Not relevant Not - Not relevant Not - Not relevant Not - Not relevant Not - Not relevant Not - Not relevant Not - Not relevant Not - Not relevant Not relevant Not - Not relevant Not - Not relevant Not - Not relevant Not relevant Not - Not relevant Not relevant Not relevant Not - Not relevant Not - Not relevant Not relevant Not - Not relevant	25	7	7	spark plugs, spark plug cable, glow pl		2 POM	-	100%			Other - Not relevant				120,000	80,000
145 7 Tpattery. tetainer 1.866 STEEL 100% 1 Forming A Shaping Other - Not relevant <		7	7	spark plugs, spark plug cable, glow pli battery			-									
45 7 Pattery clamping plate 86 STEEL - 100% I Press Tlandem) Other - Not relevant no 0 120.000 80.000 45 7 pattery cover 307 PLASTIC - 100% I Forming S Shaping Other - Not relevant no 0 120.000 80.000 45 7 pattery screw 5 STEEL - 100% I Forming S Shaping Other - Not relevant no 0 120.000 80.000 45 7 pattery screw 5 STEEL 100% I Forming S Shaping Other - Not relevant no 0 120.000 80.000 45 7 battery screw 5 STEEL 100% I Forming Shaping Other - Not relevant no 0 120.000 80.000 45 7 battery screw 5 STEEL 100% I Forming Shaping Other - Not relevant no 0 120.000 80.000 45 7 battery screw 5 STEEL 100% I Forming Shaping Other - Not relevant no 0	45	7	7	battery	retainer	1,866 STEEL	-	100%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
45) 7 Totatery Screw 16 STEEL 1 Forming & Shaping Other - Not relevant One 120,000 80,000 45) 7 Dattery Screw 7 TSTEEL 100% 1 Figuring & Shaping Other - Not relevant Oth		7	7				-									
45 7 7 antiery screw 7 STEEL 100% 1 Forming & Shgaing Other - Not relevant	45	7	7	battery	screw	16 STEEL	-	100%		Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
45 7 Toatlery screw 5 STEEL - 100% 1 Forming & Shaping Other - Not relevant Other - Not relevant No		7	7				-		1							
45 7 7 pattery cover 146 PLASTIC - 100%: 1 Injection Molding Other - Not relevant Other - Not relevan	45	7	7	battery	screw	5 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
45 7 7 Dattery screw 5 ISTEEL - 100% 1 Forming & Shaping Other - Not relevant no 1 20,000 80,000 45 7 7 pattery Note relevant no 1 20,000 80,000 46 7 7 grution switch Ignition starter swit 45 - 100% 1 0ec Casting Other - Not relevant no 1 20,000 80,000 47 7 grution switch ignition skitch ignition skitch 1 20,001 80,000 80,000 47 7 grution switch ignition skitch istage to the skitch 1 20,001 80,000 80,000 47 7 jaignal hom hom 349 STEEL ABS 50% 1 injection Molding Press (Tandem) Electric Note Negating Note Note Negating Note Note Note Negating Note Note Negating Note Note Note Negating Note Noti Notis Noti Note </td <td></td> <td>7</td> <td>7</td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td>Forming & Shaping</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		7	7				-			Forming & Shaping						
46 7 7 gration switch steering-starter loo 37 1 Die Casting Other - Not relevant Other - Not relevant One 1 2000 80.000 46 7 7 gration switch ignition starter swit 45 - 100%: 3 Electric Other - Not relevant Inc. 1 20.000 80.000 47 7 gration switch lorge to break bot 100 1 Electric Other - Not relevant no 1 20.000 80.000 47 7 signal hom hom 343 STEEL ABS 49% 1 Press (Tandem) Other - Not relevant no 0 120.000 80.000 47 7 signal hom hom 343 STEEL 400% 1 Press (Tandem) Other - Not relevant no 0 120.000 80.000 47 7 signal hom stoport 112 STEEL 100% 1 Press (Tandem) Other - Not relevant no 0 120.000 80.000 47 7 signal hom stoport <td>45</td> <td>7</td> <td>7</td> <td>battery</td> <td>screw</td> <td>5 STEEL</td> <td>-</td> <td>100%</td> <td>1</td> <td>Forming & Shaping</td> <td>Other - Not relevant</td> <td>Other - Not relevant</td> <td>no</td> <td>0</td> <td>120,000</td> <td>80,000</td>	45	7	7	battery	screw	5 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
46 7 7 gruiton switch ignition-starter swit 45 - 100% 3 Electric Other - Not relevant One 120,000 80,000 46 7 7 gruiton switch ignition switch torget on the switch 100% 1 Electric Other - Not relevant One 120,000 80,000 47 7 Signal hom hom 343 STEEL ABS 50% 1 Press (Tandem) Electro-Mechanical Inecton Molding Press (Tandem) Electro-Mechanical Inecton Molding no 0 120,000 80,000 47 7 Signal hom support 112 STEEL - 100% 1 Press (Tandem) Direct - Not relevant no 0 120,000 80,000 47 7 Signal hom stranget 120,001 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 <td></td> <td>7</td> <td>7</td> <td>battery ignition switch</td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		7	7	battery ignition switch			-									
46 7 7 gruiton switch lignition key 23 STEEL PLASTIC 70% 3 Electric Other - Not relevant Other - Not relevant Other - Not relevant one 120,000 80,000 47 7 Signal hom hom 349 STEEL ABS 59% 1 Injection Molding Press (Tandem) Electro-Mechanical no 120,000 80,000 47 7 Signal hom hom 343 STEEL ABS 49% 1 Press (Tandem) Electro-Mechanical no 120,000 80,000 47 7 Signal hom strept 15 STEEL - 100% 1 Press (Tandem) Other - Not relevant no 120,000 80,000 47 7 Signal hom nut 7 Signal hom no 120,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000	46	7	7	ignition switch	ignition-starter swit	45 -	-	100%	3	Electric	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
47 7 7 signal hom hom 349 [STEEL ABS 50% 1 Injection Molding Press (Tandem) Electro-Mechanical no 0 120,000 80,000 47 7 7 signal hom support 112 [STEEL - 100% 1 Press (Tandem) Electro-Mechanical no 0 120,000 80,000 47 7 7 signal hom support 112 [STEEL - 100% 1 Press (Tandem) Electro-Mechanical no 0 120,000 80,000 47 7 7 signal hom nut 7 TSignal hom Other - Not relevant Not Piezvant no 0 120,000 80,000 48 7 Combination instrument combination instrument 0 IB2,000 80,000 80,000 48 7 Combination instrument screw 2 STEEL - 100% 1 Forming & Shaping Other - Not relevant no 120,000 80,000 48 7 Combination instrument screw 2 STEEL - 100% 1 Forming & Shaping Other - Not relevant		7	7	ignition switch	ignition key		PLASTIC		3		Other - Not relevant	Other - Not relevant	no	0		
47 7	47	7	7	signal horn	horn	349 STEEL		50%		Injection Molding	Press (Tandem)	Electro-Mechanical	no	0	120,000	80,000
47 7 7 Signal hom screw 15 STEEL - 100% 1 Forming & Shaping Other - Not relevant Other - Not relevant 0 120,000 80,000 48 7 7 Signal hom nut 7.1 STEEL - 100% 2 Electronics Other - Not relevant no 120,000 80,000 48 7 Combination instrument opubination instrument 120,000 80,000 80,000 48 7 Combination instrument screw 2 Status 1 Forming & Shaping Other - Not relevant no 0 120,000 80,000 48 7 Combination instrument distance sensor 35 PA66-GF 100% 1 Electronics Other - Not relevant Not 0 120,000 80,000 48 7 Combination instrument cadal seal 1 EPA66-GF 100% 1 Forming & Shaping Other - Not relevant Not relevant no 0 120,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000		7	7				ABS									
47 7 7 Signal hom nut 7 7 Signal hom nut 7 7 Signal hom Other - Not relevant Other - Not relevant 0 120,000 80,000 80,000 48 7 7 combination instrument push nut 1 STEEL - 100% 1 Forming & Shaping Other - Not relevant no 0 120,000 80,000 48 7 7 combination instrument push nut 1 STEEL - 100% 1 Forming & Shaping Other - Not relevant no 0 120,000 80,000 48 7 7 combination instrument distance sensor 35 PA66-GF - 100% 1 Electronice Other - Not relevant no 0 120,000 80,000 48 7 7 combination instrument screw 8 STEEL - 100% 1 Electronice Other - Not relevant no 0 120,000 80,000 48 7 7 combination instrument water level switch 13 POM 100% 1 Electronice Tohe <td>47</td> <td>7</td> <td>7</td> <td>signal horn</td> <td>screw</td> <td>15 STEEL</td> <td>-</td> <td>100%</td> <td>1</td> <td>Forming & Shaping</td> <td>Other - Not relevant</td> <td>Other - Not relevant</td> <td></td> <td>0</td> <td>120,000</td> <td>80,000</td>	47	7	7	signal horn	screw	15 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant		0	120,000	80,000
48 7 7 Combination instrument push nut 1 STEEL - 100% 1 Forming & Shaping Other - Not relevant Not relevant Not o 1 2000 80.000 48 7 7 combination instrument distance sensor 35 PA66-GF - 100% 1 Electronice Other - Not relevant Not o 0 120.000 80.000 48 7 Combination instrument screw 8 STEEL - 100% 1 Forming & Shaping Other - Not relevant Not 120.000 80.000 48 7 Combination instrument water level switch 13 POM - 100% 1 Electronices Other - Not relevant Other - Not relevant Not 120.000 80.000 80.000 80.000 80.00		7	7	signal horn	nut	7 STEEL	-			Forming & Shaping	Other - Not relevant	Other - Not relevant	no			
48 7 7 Combination instrument Streying 2 STEEL - 100% 1 Forming & Straping Other - Not relevant Other - Not relevant Other - Not relevant 0 12000 80.000 80.000 80.000 48 7 7 Combination instrument Straping Other - Not relevant no 120.000 80.000 80.000 48 7 Combination instrument radial seal 1 EPDM 1 Molding Other - Not relevant Other - Not relevant no 0 120.000 80.000 48 7 Combination instrument radial seal 1 EPDM 100%: 1 Bectro-Mechanical Other - Not relevant no 0 120.000 80.000 48 7 Combination instrument gasket 3 EPDM - 100%: 1 Molding Other - Not relevant no 120.000 80.000 80.000 80.000 80.000 80.000 80.000 80.000 80.000 80.000 80.000		7	7													
48 7 7 Combination instrument screw 8 [STEEL - 100% 1 Forming & Shaping Other - Not relevant Other - Not relevant 0 120,000 80,00	48	7	7	combination instrument	screw	2 STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
48 7 7 Combination instrument radial seal 1 IPOM - 100% 1 Molding Other - Not relevant Other - Not relevant 0 120,000 80,000 48 7 7 Combination instrument gasket 3 EPDM - 100% 1 Biologing Other - Not relevant no 0 120,000 80,000 48 7 7 Combination instrument gasket 3 EPDM - 100% 1 Molding Other - Not relevant no 0 120,000 80,000 48 7 Combination instrument temperature senso 15 Electronics - 100% 1 Molding Other - Not relevant no 0 120,000 80,000 48 7 Combination instrument tradicated 1 Electronics Other - Not relevant Not relevant no 120,000 80,000 48 7 Combination instrument tracket 1		7	7				-									
48 7 Toombraiton instrument water level switch 13 IPOM - 100% 1 Electro-Mechanical Other - Not relevant Other - Not relevant 0 120,000 80,000 48 7 Toombraiton instrument temperature senso 15 Electronics - 100% 2 Electronics Other - Not relevant 0.0 120,000 80,000 48 7 Toombraiton instrument temperature senso 15 Electronics - 100% 2 Electronics Other - Not relevant 0.0 120,000 80,000 48 7 Toombraiton instrument bracket 1 PA6.GF - 100% 1 Molding Other - Not relevant no 0 120,000 80,000 48 7 Toombraiton instrument pite/sense STEEL 40% 1 Bedding Electro-Mechanical Other - Not relevant no 0 120,000 80,000 48 7 Toombraiton instrument mabert temperatit	48	7	7	combination instrument	radial seal	1 EPDM	-	100%		Molding	Other - Not relevant	Other - Not relevant		0	120,000	80,000
48 7 Toombination instrument Itemperature senso 15 Electronics 2 Electronics Other Not relevant Other Not relevant Other Not relevant Not 120:00 80.000 <t< td=""><td></td><td>7</td><td>7</td><td></td><td></td><td>13 POM 3 EPDM</td><td>-</td><td></td><td></td><td>Electro-Mechanical</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>		7	7			13 POM 3 EPDM	-			Electro-Mechanical						
48 7 7 Combination instrument radial seal 1 [EPDM - 100% 1 1 Molding Other - Not relevant Other - Not relevant no 0 120,000 80,000 48 7 7 Combination instrument bracket 1 PA6.6.GF - 100% 1 Molding Other - Not relevant Other - Not relevant no 1 20,000 80,000 48 7 7 Combination instrument oil pressure switch 31 PA6.GF STEEL 40% 1 Electro-Mechanical Other - Not relevant no 0 120,000 80,000 48 7 7 Combination instrument switch 6 PLASTIC - 100% 1 Electro-Mechanical Other - Not relevant no 1 20,000 80,000 48 7 7 Combination instrument ambient temperatu 5 STEEL - 100% 1 Electro-Mechanical Other - Not relevant no 1 20,000 80,000 49 7 Tuel auge fuel auge Statistical 5 STEEL -	48	7	7			15 Electronics		100%			Other - Not relevant			0	120,000	80,000
48 7 7 Combination instrument old pressure switch 31 PA6-GF STEEL 40% 1 Electro-Mechanical Other - Not relevant Other - Not relevant One 120.000 80.000 48 7 7 Combination instrument switch 6 PLASTIC - 100% 1 Electro-Mechanical Other - Not relevant Other - Not relevant no 0 120.000 80.000 48 7 7 Combination instrument ambient temperatu 5 PLASTIC - 100% 1 Electro-Mechanical Other - Not relevant no 0 120.000 80.000 48 7 7 Combination instrument bracket 5 STEEL - 100% 1 Electro-Mechanical Other - Not relevant no 0 120.000 80.000 49 7 Tuel gauge fuel level sensor 31 IPGEton Molding Injection Molding Injection Molding Injection Molding 120.000 80.000 80	48	7	7	combination instrument	radial seal	1 EPDM	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
48 7 7 Combination instrument switch 6 PLASTIC - 100% 1 Electro-Mechanical Other - Not relevant Other - Not relevant Other - Not relevant 0 120,000 80,000		7	7				- STEEL									
48 7 7 Combination instrument bracket 5 ISTEEL - 100% 1 Forming & Shaping Other - Not relevant Other - Not relevant 0 1 20000 80.000 49 7 Tytued acuge fuel level sensor 33 POM STEEL 60% 1 Electronics Other - Not relevant no 1 120.000 80.000 50 7 Thead lights, turn signal front headlight 2,139 IP-TV PLASTIC 50% 3 Injection Molding Injection Molding injection Molding no 1 120.000 80.000 50 7 Thead lights, turn signal front cover 94 PLASTIC 50% 3 injection Molding Other - Not relevant no 1 120.000 80.000 50 7 Thead lights, turn signal front fog light 275 PBT-ASA-GEGLASS 80% 1 Electric Other - Not relevant no 1 120.000 80.000 80.000 1000 100.000	48	7	7	combination instrument	switch	6 PLASTIC	-	100%	1	Electro-Mechanical	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
49 7 7 Tyluel gauge fuel level sensor 33 POM STEEL 60% 1 Electronics Other - Not relevant Other - Not relevant no 0 120,000 80,000 50 7 7 head lights, turn signal front headlight 2,139 PP-TV PLASTIC 50% 3 Injection Molding Injection Molding injection Molding no 0 120,000 80,000 50 7 7 head lights, turn signal front cover 94 PLASTIC - 100% 1 linection Molding Other - Not relevant no 0 120,000 80,000 50 7 7 head lights, turn signal front fog light 275 PET-ASA-GRGLASS 80% 1 Electric Other - Not relevant no 0 120,000 80,000 50 7 7 head lights, turn signal front fog light 275 PET-ASA-GRGLASS 80% 1 Electric Other - Not relevant no 0 120,000 80,000 50 7<		7	7				-				Other - Not relevant Other - Not relevant					
50 7	49	7	7	fuel gauge	fuel level sensor	33 POM		60%	1	Electronics	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
50 7 7 Thead lights, turn signal front fog light 275 PBT-ASA-GHGLASS 80% 1 Electric Other - Not relevant Other - Not relevant 0 1 200001 80.000		7	7				PLASTIC									
50 7 7 head lights, turn signal front gasket 8 PUR - 100% 1 Molding Other - Not relevant Other - Not relevant no 0 120,000 80,000	50	7	7	head lights, turn signal front	fog light	275 PBT-ASA-GF	GLASS	80%	1	Electric	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
50 7 7 7 Read lights, turn signal front lid 54 [PP-GF - 100%] 1 [lined Molding Other - Not relevant Other - Not relevant on 0 120000 80,0000		7	7				-									
		7	7	head lights, turn signal front			-			Injection Molding						

50	7	7	head lights, turn signal front	gasket		PUR	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
50 50	7 7	7	head lights, turn signal front head lights, turn signal front	light bulb holder light bulb	21 8	PA6-GF -	-	100% 100%	1	Injection Molding Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
50 50	7 7	7	head lights, turn signal front head lights, turn signal front	light bulb holder light bulb (glass ba	1	PLASTIC -	-	100% 100%	1	Molding Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
50 50	7 7	7	head lights, turn signal front head lights, turn signal front	light bulb light bulb	6 12	-	-	100% 100%	1	Electric Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
50 50	7 7	7	head lights, turn signal front head lights, turn signal front	screw screw		STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
50 50	7 7	7	head lights, turn signal front head lights, turn signal front	push nut end cap		STEEL ABS	-	100% 100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
50 50	7 7	7	head lights, turn signal front head lights, turn signal front	screw push nut	3	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
51 51	7 7	7	SBBR - light, additional stop light SBBR - light, additional stop light	faceplate SBBR-switch	893 799	ABS ABS	PMMA PMMA	30% 70%	2	Injection Molding Injection Molding	Injection Molding Other - Not relevant	Other - Not relevant Injection Molding	no no	0	120,000 120,000	80,000 80,000
51 51	7 7	7	SBBR - light, additional stop light SBBR - light, additional stop light	tail light faceplate	495 111	ABS PLASTIC	PMMA -	70% 100%	3	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Injection Molding Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
51 51	7 7	7	SBBR - light, additional stop light SBBR - light, additional stop light	light bulb holder gasket	76 21	PP-T20 RUBBER	STEEL	100% 100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
51 51	7 7	7	SBBR - light, additional stop light SBBR - light, additional stop light	light bulb holder gasket	27	PP-T20 RUBBER	STEEL -	100% 100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
51 51	7 7	7	SBBR - light, additional stop light SBBR - light, additional stop light	gasket license plate lamp		RUBBER PC	-	100% 100%	1	Molding Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
51 51	7 7	7	SBBR - light, additional stop light SBBR - light, additional stop light	gasket stoplight		RUBBER PC-GF	- PC	100% 70%	1	Forming & Shaping Injection Molding	Other - Not relevant Injection Molding	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
51 51	7 7	7	SBBR - light, additional stop light SBBR - light, additional stop light	retainer screw	42	POM-PA6-GI STEEL	-	100%	1	Injection Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
51 51	7 7	7	SBBR - light, additional stop light SBBR - light, additional stop light	screw screw	1	PLASTIC STEEL	-	100% 100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
51 51	7 7	7	SBBR - light, additional stop light SBBR - light, additional stop light	nut nut	1	STEEL STEEL	-	100% 100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
51 51	7 7	7	SBBR - light, additional stop light SBBR - light, additional stop light	split rivet light bulb	1	PLASTIC	-	100% 100%	1	Molding Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
51 51	7 7	7	SBBR - light, additional stop light SBBR - light, additional stop light	light bulb light bulb 'soffit' typ	6	-	-	100% 100%	1	Electric Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
52 52	7 7	7	side park and turn signal lights side park and turn signal lights	turn signal light bulb (glass ba	17	PC -	PMMA -	60% 100%	3	Injection Molding Electric	Injection Molding Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000 120,000	80,000 80,000
53 53	7 7	7	light switch, hazard light switch	steering shaft switc steering shaft switc	138	POM-PA66-C POM-PA6-G	-	100%	1	Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
53 53	7	7	light switch, hazard light switch	clamp steering shaft	32	STEEL ABS-PC	-	100%	1	Press (Tandem) Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
53 53	7 7	7	light switch, hazard light switch light switch, hazard light switch	steering shaft ignition lock trim	225	ABS-PC EPDM	-	100% 100%	1	Injection Molding Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000 120,000	80,000 80,000
53 53	7 7	7	light switch, hazard light switch	screw screw	4		-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000
53 53	7		light switch, hazard light switch	light rotary switch switch		PLASTIC PA6-GF	-	100%	1	Electric Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
53 53	7 7	7	light switch, hazard light switch light switch, hazard light switch	switch switch	33	PA6-GF PA6-GF	-	100%	1	Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
53 53	7		light switch, hazard light switch light switch, hazard light switch	switch switch	38	PA6-GF PA6-GF	-	100%	1	Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
53 53	7	7	light switch, hazard light switch light switch, hazard light switch	switch switch	27	PA6-GF PA6-GF	-	100% 100%	1	Electric Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
53	7	7	light switch, hazard light switch light switch, hazard light switch	switch switch unit		PBT-GF	-	100%	1	Electric Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
53 53	7		light switch, hazard light switch light switch, hazard light switch	switch switch		PA6-GF PA6-GF	-	100%	1	Electric Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000 120,000	80,000 80,000
53 53	7	7	light switch, hazard light switch	screw switch	1	STEEL PA6-GF	-	100%	1	Forming & Shaping Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
54 54	7	7	brake switch light brake switch light	switch switch	22	PA6.6-GF PA6-GF	- STEEL	100%	1	Electric Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
55	7	7	glove compartment, ashtray- and heat glove compartment, ashtray- and heat	glove compartmen light bulb (glass ba	12	PC	-	100%	1	Injection Molding Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000 120,000	80,000 80,000
55	7 7	7	glove compartment, ashtray- and heat glove compartment, ashtray- and heat glove compartment, ashtray- and heat	cover Contact switch	4	PA6-GF PA-6	-	100%	1	Molding	Other - Not relevant Electric	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
55	7	7		light mount ashtray light		PA6-PUR PLASTIC	-	100%	1	Molding Molding	Other - Not relevant Electric	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
56 56	7	7	interior lights, reading light	interior and reading scatter disk	68	PA-66 PLASTIC	-	100%	1	Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
56 56	7		interior lights, reading light interior lights, reading light	light bulb 'soffit' typ light bulb holder	3	- PLASTIC	- STEEL	100%	1	Electric Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
56 56	7	7	interior lights, reading light interior lights, reading light	light bulb (glass ba interior light	1	- PC	-	100%	1	Electric Injection Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000 120,000	80,000 80,000
56 56	7	7	interior lights, reading light interior lights, reading light	scatter disk light bulb 'soffit' typ		PLASTIC	-	100%	2	Injection Molding Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000 120,000	80,000 80,000
56 56	7	7	interior lights, reading light interior lights, reading light	interior light light bulb holder	15	PC PLASTIC	- STEEL	100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000 120,000	80,000 80,000
56 56	7	7	interior lights, reading light interior lights, reading light	light bulb (glass ba touch sensitive swi	1	- PA66-GF	-	100%	1	Electric Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
56 57	7		interior lights, reading light trunk and engine compartment light, c	gasket	1	EPDM PLASTIC	- - Al	100%	1	Molding Injection Molding	Other - Not relevant Press (Tandem)	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
57	7		trunk and engine compartment light, o trunk and engine compartment light, o trunk and engine compartment light, o		1	- PA6-GF	-	100%	1	Electric Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
57 57	7 7	7	trunk and engine compartment light, c	entry light light bulb 'soffit' typ		PC -	-	100%	1	Injection Molding Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
57 57	7			trunk light light bulb 'soffit' typ		PC -	-	100%	1	Injection Molding Electric	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
57 57	7	7 7	trunk and engine compartment light, o trunk and engine compartment light, o trunk and engine compartment light, o	door warning light scatter disk	16	PC PC	-	100%	1	Injection Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
57 58	7	7		light bulb 'soffit' typ Z wiper frame	3 4,116	-	-	100%	1	Electric Other - Not relevant	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
58 58	7	7	wiper frame, wiper motor wiper frame, wiper motor	Plate Large Rod	1,000	STEEL STEEL	-	100%	1	Press (Tandem) Roll forming	Welding and Cutting Bending	Other - Not relevant Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
58 58	7	7	wiper frame, wiper motor wiper frame, wiper motor	Small Rods 1 Small Rods 2	1,000	STEEL STEEL	STEEL STEEL	65% 70%	1	Press (Tandem) Press (Tandem)	Press (Tandem) Other - Not relevant	Press (Tandem) Press (Tandem)	no no	0	120,000	80,000 80,000
58 58	7	7	wiper frame, wiper motor wiper frame, wiper motor	Bracket Joints 1	100 250	STEEL	- STEEL	100% 75%	1	Press (Tandem) Investment Casting	Other - Not relevant Forming & Shaping	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
58 58	7	7	wiper frame, wiper motor wiper frame, wiper motor	Joints 2 screw	100	STEEL	-	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000 80,000
58 58	7	7	wiper frame, wiper motor wiper frame, wiper motor	spacer bushing wiper motor	11	STEEL STEEL-AL	EPDM PLASTIC	80%	1	Forming & Shaping Other - Not relevant	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no	0	120,000	80,000
58 58	7	7	wiper frame, wiper motor	HOUSING	251	AL	-	100%	1	Die Casting Forming & Shaping	Milling Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
58 58	7	7 7	wiper frame, wiper motor wiper frame, wiper motor	ARMATURE BEARING	403	STEEL	CU -	75%	2	Sand Casting Forming & Shaping	Electro-Mechanical Other - Not relevant	Filament Winding (wire Other - Not relevant	no no	0	120,000	80,000 80,000
58 58	7	7 7	wiper frame, wiper motor wiper frame, wiper motor	SPRING BUSHING	1	STEEL	-	100%	2	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no	0	120,000	80,000
58 58	7 7	7	wiper frame, wiper motor wiper frame, wiper motor	CONTACT GEARS	1	CU POM	- STEEL	100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no	0	120,000	80,000
58 58	7 7	7	wiper frame, wiper motor wiper frame, wiper motor wiper frame, wiper motor	HOLDER HOLDER		PA-66 STEEL	CU -	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000 80,000
58 58	7		wiper frame, wiper motor wiper frame, wiper motor	CAM	4	POM PA-66	-	100%	1	Molding Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000
58 58	7 7		wiper frame, wiper motor wiper frame, wiper motor wiper frame, wiper motor	WASHER WASHER	3	STEEL PA-66	-	100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
58 58	7	7	wiper frame, wiper motor wiper frame, wiper motor wiper frame, wiper motor	O-RING RETAINER	1	EPDM POM	-	100%	1	Molding Molding	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no	0	120,000	80,000 80,000 80,000
58 58	7	7	wiper frame, wiper motor wiper frame, wiper motor wiper frame, wiper motor	COVER COVER		STEEL STEEL	-	100% 100% 100%	1	Press (Tandem) Forming & Shaping	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no	0	120,000 120,000 120,000	80,000 80,000 80,000
58	7			screw		STEEL	-	100%	1		Other - Not relevant		no	0	120,000	80,000

D D	58	7	7	wiper frame, wiper motor	nut	1	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120.000	80.000
Sim Der Durin, dip ratio Der Durin, dip ratio <thder dip="" durin,="" ratio<="" th=""> Der Durin, dip ratio</thder>	58	7	7	wiper frame, wiper motor	wiper arm	149	STEEL	-	100%		Press (Tandem)	Painting	Other - Not relevant	no	0	120,000	80,000
Des Des <thdes< th=""> <thdes< th=""> <thdes< th=""></thdes<></thdes<></thdes<>		7	7					- AL									
D D		7						-						no			
D D D D D D		7	7					- AL									
No. No. No. No. No.		7	7		nut			-									
Dist Dist <thdist< th=""> Dist Dist <thd< td=""><td></td><td>7</td><td>7</td><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></thd<></thdist<>		7	7					-									
No. No. No. No. No.		7	7					-									
No. Description Description <thdescription< th=""> <thdes< td=""><td></td><td>7</td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td></td><td>Other - Not relevant</td><td></td><td></td><td></td><td></td></thdes<></thdescription<>		7						-					Other - Not relevant				
Bit Price Bit Price <t< td=""><td></td><td>7</td><td>7</td><td></td><td></td><td></td><td>-</td><td>-</td><td></td><td>1</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>		7	7				-	-		1							
B Description Description <thdescription< th=""> <thdescription< th=""> <thdescri< td=""><td>58</td><td>7</td><td>7</td><td>wiper frame, wiper motor</td><td>HOUSING</td><td>6</td><td>STEEL</td><td>-</td><td>100%</td><td>1</td><td>Forming & Shaping</td><td>Other - Not relevant</td><td>Other - Not relevant</td><td>no</td><td>0</td><td>120,000</td><td>80,000</td></thdescri<></thdescription<></thdescription<>	58	7	7	wiper frame, wiper motor	HOUSING	6	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
B D		7	7												÷		
No. No. <td>58</td> <td>7</td> <td>7</td> <td>wiper frame, wiper motor</td> <td></td> <td>1</td> <td>STEEL</td> <td>-</td> <td>100%</td> <td>2</td> <td>Forming & Shaping</td> <td>Other - Not relevant</td> <td>Other - Not relevant</td> <td>no</td> <td></td> <td>120,000</td> <td>80,000</td>	58	7	7	wiper frame, wiper motor		1	STEEL	-	100%	2	Forming & Shaping	Other - Not relevant	Other - Not relevant	no		120,000	80,000
Bit Bit <td></td> <td>7</td> <td>7</td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		7	7					-									
D D <thd< th=""> D D D</thd<>	58	7	7		GEARS	77	POM		100%							120,000	
Bit Date Date <thdate< th=""> Date Date D</thdate<>		7	7			1	STEEL	-									
D D <thd< th=""> <thd< th=""> <thd< th=""> <thd< th=""></thd<></thd<></thd<></thd<>		7	7					-									
11 1 1 1 1 1 1 1 1 1 0 </td <td>58</td> <td>7</td> <td>7</td> <td>wiper frame, wiper motor</td> <td>WASHER</td> <td>3</td> <td>STEEL</td> <td>-</td> <td>100%</td> <td>1</td> <td>Forming & Shaping</td> <td>Other - Not relevant</td> <td>Other - Not relevant</td> <td>no</td> <td>0</td> <td>120,000</td> <td>80,000</td>	58	7	7	wiper frame, wiper motor	WASHER	3	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
Sing Septi Law Map and Mark Mark Mark Mark Mark Mark Mark Mark		7	7					-									
Dip Dip< <	58	7	7	wiper frame, wiper motor	RETAINER	2	POM	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
Sing Sing <th< td=""><td></td><td>7</td><td>7</td><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>		7	7					-									
B Open turn, age nuture Open turn, age		7	7	wiper frame, wiper motor	screw			-	100%		Forming & Shaping	Other - Not relevant	Other - Not relevant			120,000	80,000
Set Set plan turn, age notice Set plan turn, age notic	58	′ 7	7	wiper frame, wiper motor	wiper arm	40	STEEL	-	100%	1	Press (Tandem)	Painting	Other - Not relevant	no	0	120,000	80,000
Col Open Lans, Ager name		7	7					- Al									
Bit Spectrum, Agenomic Spectrum	58	7	7	wiper frame, wiper motor	washer	1	STEEL		100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
Bit Open Turn, Ager Robot Barryon D. Strike HUN- Pain Tablem Data Hun Tablem Dir. Materia Dir. Dir		7	7					-		1						120,000	
Eds Support Lans, ages makes Starspage 11 STEPLE 1000.1 Frame (Landon) Other: - Not interval Other 0 <td>58</td> <td>7</td> <td>7</td> <td>wiper frame, wiper motor</td> <td>Stamping</td> <td>3</td> <td>STEEL</td> <td>-</td> <td>100%</td> <td>1</td> <td>Press (Tandem)</td> <td>Other - Not relevant</td> <td>Other - Not relevant</td> <td>no</td> <td>0</td> <td>120,000</td> <td>80,000</td>	58	7	7	wiper frame, wiper motor	Stamping	3	STEEL	-	100%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
CE Spect Intra. water etal. Stature of A Stature of		7	7					-									
Cold Statuter (LL, subject (LL, purp) Dirac Statuter (LL, purp) Dira Statuter (LL, purp) <th< td=""><td>58</td><td>7</td><td>7</td><td>wiper frame, wiper motor</td><td>Stamping</td><td>26</td><td>STEEL</td><td>-</td><td>100%</td><td>1</td><td>Press (Tandem)</td><td>Other - Not relevant</td><td>Other - Not relevant</td><td>no</td><td>0</td><td>120,000</td><td>80,000</td></th<>	58	7	7	wiper frame, wiper motor	Stamping	26	STEEL	-	100%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
Barbur Tula, watche pie, purpose and an approximation of the second approximation of the se	59	7		washer fluid, washer jets, pumps		8	PLASTIC	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
Col: Passber fund, water pit, puritie convert 1 STEEL (100) 1 Function Status (100) <td></td> <td>7</td> <td>7</td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		7	7					-									
Baller Hut, wedar jet, juring Ausser jet, Juring	59	7	7	washer fluid, washer jets, pumps	screw	1	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
Edit P Search FLAL works pits prime amp 171 PORAL F Search Methanization Direr. Not Reveal Direr. Not		7	7					-									
Bits Temple fluid, statistic ist, curving Dong 113 PAR-DP 100007 </td <td></td> <td>7</td> <td>7</td> <td>washer fluid, washer jets, pumps</td> <td>pump</td> <td>171</td> <td>POM-GF</td> <td>-</td> <td>100%</td> <td><u> </u></td> <td></td> <td>Other - Not relevant</td> <td></td> <td>no</td> <td></td> <td>120,000</td> <td>80,000</td>		7	7	washer fluid, washer jets, pumps	pump	171	POM-GF	-	100%	<u> </u>		Other - Not relevant		no		120,000	80,000
Bit Pressbe full. Standard Tuber		7	7			113	PA6-GF	-									
10/10 Smaller fluid, sample site, pumpe Number fluid is appler site, pumpe Number fluid 201 Pumpe Number fluid 201 Pumpe Number fluid Number fl	59	7	7			1	EPDM	-	100%			Other - Not relevant			0	120,000	80,000
161 7 Parather fluid, swaper left, parager P total 92 EPFOA HAVEN 1000: 1 Endbaurd (plate) Other. Not relevant Total 0 1200:00 8.000 <		7	7					-							÷		
Bit Statute fully available in the pumps Ploade Sele PDM-FNM Entrupy (platc) Dirty Net advant Doi: 12.0008 8.000 Bit Pump and thick, waiter risk, pumps estatute (platc) Platter Net advant Dirty Dirty Net advant Dirty Dirty Net advant Dirty		7	7					POM									
160 7 Presher Tud, wather jets, pumps street 3 PTEL 10000 1 Pomp Street 10000 10000 0000 0000 0000 0000 0000 0000 0000 0000 0000 00000 00000	59	7	7	washer fluid, washer jets, pumps	Z hose	340	EPDM-POM	-	100%	1	Extrusion (plastic)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
160 7 Presher Rud, wather Jies, puring Doces 15 Ferning & Shgung Differ. No. 7 Presher Rud, wather Jies, puring Differ. No. 7 Presher Rud, wather Jies, puring Differ. No. 7 Presher Rud, wather Jies, puring Differ. No. 7 No. 7 <		7	7					-									
158 7 Preader Hud, water jets, purps. water fud, memos 1.000 1.000 1.000 1.000 1.000 0.000		7	7					-									
Col. 7 Tepodal equijament and other M. equijapapport 4 POM 1000 a 1000 a 0000 a		7	7					-		1							
EG Tappedal pagament and offer M. respit damper 3 (PUR - 1000 1 Moding Other. Not relevant		7	7					-									
11 7 Spectret lighter Collet 3 PLASTIC - 100% 1 Molecular Differ Not relevant no. 0 120,000 80,000		7	7			3	PUR	-									
1 7 2parete lighter Cigarete lighter 15 STEEL PLASTIC 100% 1 Electronics		7	7					PLASTIC									
EE 7 Steroe, CD player, telematics Telescond 1000% 1 Electron Mechanical Other - Not relevant One 100.006 80.005 62 7 Steree, CD player, telematics topaset 1 Forming & Shaping, Other - Not relevant Other - Not releva	61	7	7	cigarette lighter	Cigarette lighter	15	STEEL	PLASTIC	100%	1	Electric	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
E2 7 Pateros, CD Jayer, telemanica push nut 1 STEEL 100%1 1 Forming & Staging Other - Not televant for 120,000 80,000 62 7 Sterce, CD Jayer, telemanica speaker 41/4 PT-140 100%1 2 Forming & Staging Other - Not televant for 120,000 80,000 62 7 Sterce, CD Jayer, telemalica preseter 61 120,000 80,000 62 7 Sterce, CD Jayer, telemalica preseter 61 120,000 80,000 </td <td></td> <td>7</td> <td>7</td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		7	7					-									
62 7 Pateres, CD player, telematics speaker 474 PT-140 100% 2 Deter-Not televant fmc Not televant fmc fmc Not televant fmc fmc Not televant fmc	62	7	7	stereo, CD player, telematics	push nut	1	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
FEE 7 Tetree, CD player, telematics Invester 61 120.00 80.		7	7					-									
12 7 7 fsteroe, CD player, telematics speaker 307 PCM 100% I Forming & Shaping Other - Not relevant no. 0 120,000 80,000 27 7 steroe, CD player, telematics Arterna cable 175 - 100% I Forming & Shaping Other - Not relevant no. 0 120,000 80,000 28 traction control, FSR, angine drotational speed set 82 PA66-GF-EF 100% I Forming & Shaping Other - Not relevant no. 0 120,000 80,000 29 7 ASS, traction control, FSR, angine drotational speed set 82 PA66-GF-EF 100% I Electronics Other - Not relevant no. 0 120,000 80,000 20 7 ASS, traction control, FSR, angine drotational speed set 81 PA66-GF-EF 100% I Electronics Other - Not relevant no. 0 120,000 80,000 21 7 ASS, traction control, FSR, angine drotational speed set 15 FSTEL 100% I Eventroin Cable Forming & Shaping Other - Not relevant no. 0 <		7	7	stereo, CD player, telematics				-									
6E 7 fsteros, CD player, telematics Artenna cable 175 - 100% I Forming & Shaping Other - Not relevant no. 0 12,00,00 80,000 63 7 ASS, traction control, FSR, engine driotational speed seg 82 PA66-GF-EP 100% I Electronics Other - Not relevant no. 0 12,00,00 80,000 63 7 ASS, traction control, FSR, engine driotational speed seg 113 PA66-GF-EP 100% I Electronics Other - Not relevant no. 0 12,00,00 80,000 63 7 ASS, traction control, FSR, engine driotational speed seg 113 PA66-GF-EP 100% I Electronics Other - Not relevant no. 0 122,000 80,000 63 7 ASS, traction control, FSR, engine driotational speed seg 113 FA66-GF-EP 100% I Electronics Other - Not relevant no. 0 122,000 80,000 63 7 ASS, traction control, FSR, engine drivation 28 Stration control, FSR, engine drivation 28,000 80,000 80,000 80,000 81,000 <	62	7	7	stereo, CD player, telematics	speaker	307	POM	-	100%	2	Electro-Mechanical	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
EE 7 7 letreso, CD player, telematics screw 2 STEEL - 100% I Ferning & Shaging, Other - Not relevant		7					- STEEL	-									
683 7 7 ABS, traction control, FSR, engine drivotational geode ge 13 PARS-GR-EP. 100% 1 Electronics Other - Not relevant Not relevant no 1 120.000 80.000 633 7 7 ABS, traction control, FSR, engine drivotational geode ge 136 PARS-GR-EP. 100% 1 Electronics Other - Not relevant Not relevant no 1 120.000 80.000 633 7 7 ABS, traction control, FSR, engine driptotor 26 STEEL 100% 1 Forming & Shaping Other - Not relevant Not relevant no 1 120.000 80.000 633 7 7 ABS, traction control, FSR, engine driptoner 458 ISTEEL 100% 1 Forming & Shaping Other - Not relevant Not relevant no 1 120.000 80.000 <	62	7		stereo, CD player, telematics	screw	2		-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
65 7 7 ABS, traction control, FSB, engine driptational speed seg 113 PA66-GF-EP 100%:1 Electronics Other - Not relevant	63	7	7	ABS, traction control, FSR, engine dra	rotational speed se	65	PA66-GF-EP		100%	1		Other - Not relevant	Other - Not relevant		0	120,000	80,000
63 7 7 ABS, traction control, FSR, engine drigtors 26 7 7 ABS, traction control, FSR, engine drigtors 26 07 7 ABS, traction control, FSR, engine drigtors 26 07 07 ABS, traction control, FSR, engine drigtors 0 120,000 80,000 80,000 63 7 ABS, traction control, FSR, engine drigtors 68 07 120,000 80,000 80,000 63 7 ABS, traction control, FSR, engine drigtors 68 07 120,000 80,000		7	7	ABS, traction control, FSR, engine dra	rotational speed se			-				Other - Not relevant					
63 7 7 ABS, traction control, FSR, engine drigsravew 5 STEEL - 100%, 1 Forming & Shaping Other - Not relevant no 0 120,000 80,000 63 7 7 ABS, traction control, FSR, engine drig washer 99 STEEL - 100%, 1 Forming & Shaping Other - Not relevant no 0 120,000 80,000 63 7 7 ABS, traction control, FSR, engine drig screw 196 STEEL - 100%, 1 Forming & Shaping Other - Not relevant no 1 120,000 80,000 63 7 7 ABS, traction control, FSR, engine drig screw 196 STEEL - 100%, 1 Forming & Shaping Other - Not relevant no 1 120,000 80,000 <t< td=""><td>63</td><td>7</td><td>7</td><td>ABS, traction control, FSR, engine dra</td><td>cable duct</td><td>14</td><td>PA6.6</td><td>-</td><td>100%</td><td>1</td><td>Extrusion (plastic)</td><td>Other - Not relevant</td><td>Other - Not relevant</td><td>no</td><td>0</td><td>120,000</td><td>80,000</td></t<>	63	7	7	ABS, traction control, FSR, engine dra	cable duct	14	PA6.6	-	100%	1	Extrusion (plastic)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
63 7 7 ABS, traction control, FSR, engine drivensioner disk 458 ISTEEL 60% 2 Centrifugal Casting Milling Milling no 0 120,000 80,000 63 7 7 ABS, traction control, FSR, engine driven 99 ISTEEL 100% 1 Forming & Shaping Other - Not relevant no 0 120,000 80,000 63 7 7 ABS, traction control, FSR, engine dri pressure sensor 64 Electronics Other - Not relevant Other - Not relevant no 0 120,000 80,000 63 7 7 ABS, traction control, FSR, engine dri pressure sensor 64 Electronics Other - Not relevant Other - Not relevant no 0 120,000 80,000 63 7 7 ABS, traction control, FSR, engine dri pressure sensor 64 Electronics Other - Not relevant Other - Not relevant no 0 120,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,		7	7	ABS, traction control, FSR, engine dra ABS, traction control, FSR, engine dra				-			Forming & Shaping Forming & Shaping						
63 7 7 ABS, traction control, FSR, engine drig runt 44 (STEEL - 100% 1 1 Forming & Shaping Other - Not relevant no 0 120,000 80,000 63 7 7 ABS, traction control, FSR, engine drig pressure sensor 64 Electronics Other - Not relevant Not relevant no 0 120,000 80,000 63 7 7 ABS, traction control, FSR, engine drig screw 64 Electronics Other - Not relevant Not relevant no 0 120,000 80,000 64 7 7 ABS, traction control, FSR, engine drig screw 4 STEEL - 100% 1 Forming & Shaping Other - Not relevant no 0 120,000 80,000 64 7 Parking aids, distance control systems screw 2 STEEL - 100% 1 Forming & Shaping Other - Not relevant no 0 120,000 80,000 64 7 Parking aids, distance control systems alarm 1 IPASTIC - 100% 1 Molding Other - Not relevant no 120,000 80,000 80,000 </td <td>63</td> <td>7</td> <td>7</td> <td>ABS, traction control, FSR, engine dra</td> <td>tensioner disk</td> <td>458</td> <td>STEEL</td> <td>STEEL</td> <td>60%</td> <td>2</td> <td>Centrifugal Casting</td> <td>Milling</td> <td>Milling</td> <td>no</td> <td>0</td> <td>120,000</td> <td>80,000</td>	63	7	7	ABS, traction control, FSR, engine dra	tensioner disk	458	STEEL	STEEL	60%	2	Centrifugal Casting	Milling	Milling	no	0	120,000	80,000
63 7 7 ABS. traction control, FSR. engine drig servew 196 STEEL - 100%: 1 Forming & Shaping Other - Not relevant no. 0 120.000 80.000 63 7 7 ABS. traction control, FSR. engine drig acceleration senso 284 Electronics Other - Not relevant Not relevant no. 0 120.000 80.000 63 7 7 ABS. traction control, FSR. engine drig acceleration senso 284 Electronics Other - Not relevant Not relevant no. 0 120.000 80.000 64 7 Tparking aids, distance control systems jetersw 4 STEEL 100%: 1 Flectronics Other - Not relevant no. 0 120.000 80.000 64 7 Tparking aids, distance control systems jeters 2157EEL 100%: 3 Electronics Other - Not relevant no. 0 120.000 80.000 64 7 Tparking aids, distance control systems juth 11 PLASTIC 100%: 1 Molding Other - Not relevant no. 0 120.000 80.000 64 7 Tparking aids, distance control systems juth 11 PLASTIC <td></td> <td>7</td> <td>7</td> <td>ABS, traction control, FSR, engine dra</td> <td>nut</td> <td>44</td> <td>STEEL</td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		7	7	ABS, traction control, FSR, engine dra	nut	44	STEEL	-									
63 7 7 ABS, traction control, FSR, engine drágsceve 44 Electronics Other - Not relevant Other - Not relevant no 0 120,000 80,000 64 7 7 parking aids, distance control systems jectrow 4 STEEL 100% 1 1 Forming 4.5 shaping Other - Not relevant no 0 120,000 80,000 64 7 7 parking aids, distance control systems jectrow 2 STEEL 100% 3 Electronics Other - Not relevant no 0 120,000 80,000 64 7 7 parking aids, distance control systems jut 1 IPASTIC 100% 3 Injection Molding Other - Not relevant no 0 120,000 80,000 64 7 7 parking aids, distance control systems jut 1 IPASTIC 100% 1 Molding Other - Not relevant no 120,000 80,000 <t< td=""><td>63</td><td>7</td><td>7</td><td>ABS, traction control, FSR, engine dra</td><td>screw</td><td>196</td><td>STEEL</td><td>-</td><td>100%</td><td>1</td><td>Forming & Shaping</td><td>Other - Not relevant</td><td>Other - Not relevant</td><td>no</td><td>0</td><td>120,000</td><td>80,000</td></t<>	63	7	7	ABS, traction control, FSR, engine dra	screw	196	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
63:7 7 ABS, traction control, FSR, engine drfscrew 4 (STEEL) -100%, 1 Forming & Shaping Other - Not relevant Other - Not relevant no 0 120,000 80,000 64 7 Tparking aids, distance control systems glectronic control r 77 TPARKing aids, distance control systems gleam 120,000 80,000 80,000 64 7 Tparking aids, distance control systems nut 1 PLONG 100% 11 Molding Electric Other - Not relevant no 0 120,000 80,000 64 7 Tparking aids, distance control systems nut 1 PLASTIC 100% 11 Molding Other - Not relevant Not relevant no 0 120,000 80,000 64 7 Tparking aids, distance control systems nut 1 PLASTIC 100% 11 Molding Other - Not relevant Not 1 120,000 80,000 64 7 Tparking aids, distance control systems nut 1 PLASTIC 100% 11 Molding Other - Not relevant Not 120,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000 80,000	63	7	7	ABS, traction control, FSR, engine dra	acceleration senso	284	Electronics		100%	1	Electronics	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
64 7 7 parking aids, distance control systems jarm 12 (STEL		7	7	ABS, traction control, FSR, engine dra	screw			-									
64 7 Tparking aids, distance control systems nut 1 PLASTIC - 100% I Molding Other - Not relevant Other - Not relevant no 0 120,000 80,000 64 7 Tparking aids, distance control systems support 212 (STEEL - 100% I Molding Other - Not relevant Not relevant no 0 120,000 80,000 64 7 Tparking aids, distance control systems support 212 (STEEL - 100% I Molding Other - Not relevant Not o 120,000 80,000 64 7 Tparking aids, distance control systems support 39 (STEEL - 100% I Press (Tandem) Other - Not relevant no 0 120,000 80,000 <td>64</td> <td>7</td> <td>7</td> <td>parking aids, distance control systems</td> <td>screw</td> <td>2</td> <td>STEEL</td> <td>-</td> <td>100%</td> <td>1</td> <td>Forming & Shaping</td> <td>Other - Not relevant</td> <td>Other - Not relevant</td> <td>no</td> <td>0</td> <td>120,000</td> <td>80,000</td>	64	7	7	parking aids, distance control systems	screw	2	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
64 7 7 parking aids, distance control systems jupport 212 [PLSTIC - 100% I 1 Molding Other - Not relevant On 0 120,000 80,000 64 7 7 parking aids, distance control systems jupport 212 [STEEL - 100% I Press (Tandem) Other - Not relevant no 0 120,000 80,000 64 7 7 parking aids, distance control systems jupport 39 [STEEL - 100% I Press (Tandem) Other - Not relevant no 0 120,000 80,000 64 7 7 parking aids, distance control systems jupport 39 [STEEL - 100% I Press (Tandem) Other - Not relevant no 0 120,000 80,000 64 7 7 parking aids, distance control systems jutrasonic sensor 32 [PA66-GF - 100% I Electronics Other - Not relevant no 0 120,000 80,000 65 7 7 parking aids, distance control systems jutrasonic sensor 32 [PA66-GF - 100% I Electronics Other - Not relevant no 0 120,000 80,000 80,000		7	7					-									
64 7 7 parking aids, distance control systems jusport 39 STEEL - 100% 1 Press Trandmo Other - Not relevant Other - Not relevant no 1 120,000 80,000 64 7 Toparking aids, distance control systems jusport 39 STEEL - 100% 1 Press Trandmo Other - Not relevant no 120,000 80,000 64 7 Toparking aids, distance control systems jusport 39 STEEL - 100% 1 Featming aids, distance control systems jutrasonic sensor 32 PA66-GF - 100% 1 Electronics Other - Not relevant no 0 120,000 80,000 64 7 Toparking aids, distance control systems jutrasonic sensor 31 PA66-GF - 100% 1 Electronics Other - Not relevant no 0 120,000 80,000 65 7 Talatrms, immobilizer push nut 3 STEEL - 100% 1 Forming & Shaping Other - Not relevant no 0 120,000 80,000 80,000	64	7	7	parking aids, distance control systems	nut	1	PLASTIC	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
64 7 Tparking aids, distance control systems support 39 [STEEL - 100% I Press (Tandem) Other - Not relevant Other - Not relevant no 0 120,000 80,000 64 7 Tparking aids, distance control systems ultrasonic sensor 32 PA66-GF 100% I 1 Flexing aids, distance control systems ultrasonic sensor 32 PA66-GF 100% I 1 Electronics Other - Not relevant Not relevant no 0 120,000 80,000 64 7 Tparking aids, distance control systems ultrasonic sensor 32 PA66-GF 100% I Electronics Other - Not relevant Not relevant no 0 120,000 80,000 64 7 Tparking aids, distance control systems ultrasonic sensor 31 PA66-GF 100% I Electronics Other - Not relevant Not relevant no 120,000 80,000 65 7 Falarms, immobilizer push nut 3 ISTEEL 100% I Electronics Other - Not relevant No 120,000 80,000 80,00	64	7	7	parking aids, distance control systems	nut	1	PLASTIC		100%	1	Molding	Other - Not relevant	Other - Not relevant		0	120,000	80,000
64 7 Tparking aids, distance control systems jultrasonic sensor 32 PA66-GF - 100% 1 Electronics Other - Not relevant Other - Not relevant no 0 120,000 80,000 66 7 7 parking aids, distance control systems jultrasonic sensor 31 PA66-GF - 100% 1 Electronics Other - Not relevant Other - Not relevant no 0 120,000 80,000 65 7 7 alarms, immobilizer plash nut 3 STEEL - 100% 1 Electronics Other - Not relevant Not 120,000 80,000 65 7 7alarms, immobilizer push nut 3 STEEL - 100% 1 Forming & Shaping Other - Not relevant no 120,000 80,000	64	7	7	parking aids, distance control systems	support	39	STEEL	-	100%		Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
64 7 Tpaking aids, distance control systems jufrasonic sensor 31 PA66-GF - 100% 1 Electronics Other - Not relevant Other - Not relevant no 0 120,000 80,000 65 7 Talarms, immobilizer peich notic control of \$31 PP-T20 100% 1 Forming & Shaping Other - Not relevant no 120,000 80,000 65 7 Talarms, immobilizer push nut 3 [STEEL - 100% 1 Forming & Shaping Other - Not relevant no 120,000 80,000 65 7 Talarms, immobilizer receiver coil 41 PA66-GF - 100% 1 Electric Other - Not relevant no 0 120,000 80,000 65 7 Talarms, immobilizer touch sensitive swi 9 [PASTIC 100% 1 Electric Other - Not relevant no 0 120,000 80,000 65 7 Talarms, immobilizer control light 6 PLASTIC 100% 1 Electric Other - Not relevant no 0 <td< td=""><td>64</td><td>7</td><td>7</td><td>parking aids, distance control systems</td><td>ultrasonic sensor</td><td>32</td><td>PA66-GF</td><td>-</td><td>100%</td><td>1</td><td>Electronics</td><td>Other - Not relevant</td><td>Other - Not relevant</td><td>no</td><td>0</td><td>120,000</td><td>80,000</td></td<>	64	7	7	parking aids, distance control systems	ultrasonic sensor	32	PA66-GF	-	100%	1	Electronics	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
665 7 Talarms, immobilizer push nut 3.ISTEEL - 100% 1 Forming & Shaping Other - Not relevant Other - Not relevant no 0 120.000 80.000 65 7 Talarms, immobilizer screw 4.ISTEEL - 100% 1 I Forming & Shaping Other - Not relevant no 0 120.000 80.000 65 7 Talarms, immobilizer receiver coil 4.1 PA66-GF - 100% 1 Electric Other - Not relevant no 0 120.000 80.000 65 7 Talarms, immobilizer touch sensitive swi 9.PLASTIC - 100% 1 Electric Other - Not relevant no 0 120.000 80.000 65 7 Talarms, immobilizer control light 6 PLASTIC - 100% 1 Electric Other - Not relevant no 0 120.000 80.000 80.000 60.000 60.000 60.000 60.000 60.000 60.000 60.000 60.000		7	7	parking aids, distance control systems	ultrasonic sensor	31	PA66-GF PP-T20	-									
65 7 Talarms, immobilizer receiver coil 41 PA66-GF - 100% 1 Electric Other - Not relevant Other - Not relevant no 0 120,000 80,000 65 7 Talarms, immobilizer touch sensitive swi 9 [PASTIC - 100% 1 Electric Other - Not relevant Other - Not relevant no 0 120,000 80,000 65 7 Talarms, immobilizer signal hom 304 [STEEL - 100% 1 Electric Other - Not relevant no 0 120,000 80,000 65 7 Talarms, immobilizer signal hom 304 [STEEL PLASTIC 755 Electric Other - Not relevant no 0 120,000 80,000 65 7 Talarms, immobilizer support 57 STEEL - 100% 1 Press (Tandem) Other - Not relevant no 0 120,000 80,000 65 7 Talarms, immobilizer support 57 STEEL - <td< td=""><td>65</td><td>7</td><td>7</td><td>alarms, immobilizer</td><td>push nut</td><td>3</td><td>STEEL</td><td>-</td><td>100%</td><td>1</td><td>Forming & Shaping</td><td>Other - Not relevant</td><td>Other - Not relevant</td><td>no</td><td>0</td><td>120,000</td><td>80,000</td></td<>	65	7	7	alarms, immobilizer	push nut	3	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
65 7 Talarms, immobilizer touch sensitive swi 9 [PLASTIC - 100% 1 Electric Other - Not relevant Other - Not relevant no 0 120,000 80,000 65 7 7 lalarms, immobilizer control light 6 PLASTIC - 100% 1 Electric Other - Not relevant Not relevant no 0 120,000 80,000 65 7 7 lalarms, immobilizer signal hom 304 STEEL PLASTIC 75% 1 Electric Other - Not relevant Not 0 120,000 80,000 65 7 7 lalarms, immobilizer signal hom 304 ISTEEL - 100% 1 Press (Tandem) Other - Not relevant no 0 120,000 80,000 65 7 7 lalarms, immobilizer support 57 STEEL - 100% 1 Fornig & Shaping Other - Not relevant no 0 120,000 80,000 80,000 66 7		7	7					-									
65 7 7 Jalarms, immobilizer signal hom 304 [STEL PLASTIC 75% 1 Electric Other - Not relevant Other - Not relevant no 0 120,000 80,000 65 7 7 Jalarms, immobilizer support 57 STEEL - 100% 1 Perss (Tandem) Other - Not relevant Not relevant no 0 120,000 80,000 65 7 7 Jalarms, immobilizer screw 17 STEEL - 100% 1 Forming & Shaping Other - Not relevant no 0 120,000 80,000 65 7 7 Jalarms, immobilizer nut 3 STEEL - 100% 1 Forming & Shaping Other - Not relevant no 0 120,000 80,000 66 7 7 Juse box, electrical center, coupling stacable electric: 788 PA6.6-GF-PE 100% 1 Forming & Shaping Other - Not relevant no 0 120,000 80,000 66 7 7 Juse box, electrical center, coupling stacable duct 17 PBT-GF	65	7	7	alarms, immobilizer	touch sensitive swi	9	PLASTIC	-	100%	1	Electric	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
65 7 7 Jalarms, immobilizer support 57. [STEEL - 100% 1 Press (Tandem) Other - Not relevant Other - Not relevant no 0 120,000 80,000		7						- PLASTIC									
65 7 7 lalarms, immobilizer nut 3 [STEEL - 100% 1 Forming & Shaping Other - Not relevant Not relevant no 0 120,000 80,000 66 7 7 fluse box, electrical center,coupling stabase plate electric; 788 PA6.6-GF-PE 100% 3 Electronics Electric Other - Not relevant no 0 120,000 80,000 66 7 7 fluse box, electrical center,coupling stabase plate electric; 788 PA6.6-GF-PE 100% 3 Electric Other - Not relevant no 0 120,000 80,000 66 7 7 fluse box, electrical center,coupling stabase plate electric; 788 PA6.6-GF-PE 100% 3 Molding Other - Not relevant no 0 120,000 80,000 66 7 7 fluse box, electrical center,coupling stabase plate electric; 17 [PBT-GF 100% 1 Molding Other - Not relevant no 0 120,000 80,000	65	7		alarms, immobilizer	support	57	STEEL	-	100%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
66 7 7 fuse box, electrical center, coupling stabase plate electrica 788 PA6.6-GF-P8- 100% 3 Electronics Electric Other - Not relevant no 0 120,000 80,000 66 7 7 fuse box, electrical center, coupling stabase plate electrica 17 PBT-GF - 100% 1 Molding Other - Not relevant Not relevant No 0 120,000 80,000	65	7	7	alarms, immobilizer	nut	3	STEEL	-	100%	1		Other - Not relevant	Other - Not relevant		0	120,000	80,000
	66	7	7	fuse box, electrical center, coupling sta	base plate electrica	788	PA6.6-GF-PE	-	100%		Electronics	Electric	Other - Not relevant	no	0	120,000	80,000
		7						-									

6 7	7 f	fuse box, electri	cal center, coupling sta	screw	1	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
6 7	7 f	fuse box, electri	cal center, coupling sta	support	16	STEEL	-	100%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
6 7	7 f		cal center, coupling sta		391	STEEL	-	100%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
6 7	7 f		cal center, coupling sta		151	PBT-GF	-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
6 7	71		cal center, coupling sta	eeeping eterrer	273	PBT-GF-PP	STEEL	100%	2	Electric	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
6 7			cal center, coupling sta		37 238	PLASTIC	-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
6 7			cal center, coupling sta			PBT-GF	-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
6 7			cal center, coupling sta		1	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
6 7 6 7			cal center, coupling sta		1	STEEL PLASTIC	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
6 7			cal center, coupling sta cal center, coupling sta		2	STEEL	-	100%	1	Molding Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
6 7					2	PLASTIC	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
67 7		wiring harnesse	cal center, coupling sta	wiring harness	557	STEEL	-	100%	1	Harness	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
57 7		wiring harnesse		wiring harness	460	STEEL	-	100%	1	Harness	Other - Not relevant		no	0	120,000	80,000
67 7	- 76	wiring harnesse		wiring harness	345	STEEL	-	100%	1	Harness	Other - Not relevant	Other - Not relevant	no	0	120,000	80.000
67 7	- 76	wiring harnesse		clip	2	PLASTIC	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
67 7	7	wiring harnesse		wiring harness	674	STEEL	-	100%	1	Harness	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
67 7	7	wiring harnesse		clip	2	PLASTIC	-	100%	1	Moldina	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
67 7	7 1	wiring harnesse	s complete	bracket	2	POM	-	100%	1	Moldina	Other - Not relevant	Other - Not relevant	no	0	120,000	80.000
67 7	7	wiring harnesse	s complete	cable conduit	31	EPDM	-	100%	1	Blow Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	7	wiring harnesse	s complete	retainer	4	PA6.6	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	7	wiring harnesse	s complete	gasket	2	TPE	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	7 N	wiring harnesse	s complete	gasket	3	TPE	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7		wiring harnesse		retainer fixture	13	PLASTIC	-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
77		wiring harnesse		wiring harness	1,004	STEEL	-	100%	1	Harness	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	7	wiring harnesse		cable conduit	32	PA-66	-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
77	7	wiring harnesse		support	75	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	7	wiring harnesse		support	29	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	4	wiring harnesse		support	163	STEEL	-	100%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	4	wiring harnesse		Z support	168	STEEL	-	100%	1	Press (Tandem)	Other - Not relevant		no	0	120,000	80,000
7 7	-41	wiring harnesse		support	99	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	4	wiring harnesse		support	72	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
777		wiring harnesse		support	11	STEEL		100%	1	Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
7 7	÷ŀ	wiring harnesse		SCIEW	24	STEEL			1	Forming & Shaping			no			
7 7	÷ŀ	wiring harnesse wiring harnesse		screw set screw	24	STEEL	_	100%	1	Forming & Shaping Forming & Shaping	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
7 7	÷Ē	wiring harnesse		nut	6	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	76	wiring harnesse		nut	4	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7		wiring harnesse		screw	11	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	7	wiring harnesse		bracket	1	STEEL	-	100%	1		Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	7	wiring harnesse	s complete	cable support	2	PA6.6	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	7	wiring harnesse		clip	2	PA6.6	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
77	7	wiring harnesse	s complete	support	1	PA-66	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7		wiring harnesse		support	1	PA-66	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7	7 N	wiring harnesse	s complete	support	2	PA6.6	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	- 7 N	wiring harnesse		support	5	PA6.6	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
77	- 7 N	wiring harnesse		support	8	PA6.6	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	- 7 N	wiring harnesse		Z cable harness	480	STEEL	-	100%	1	Harness	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
77		wiring harnesse		Z cable harness	446	STEEL	-	100%	1	Harness	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7		wiring harnesse		Z cable harness	300	STEEL	-	100%	1	Harness	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7		wiring harnesse		ground strap	18	STEEL	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	-41	wiring harnesse		ground strap	14	STEEL	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	-41	wiring harnesse		cable conduit	91	PA6.6	-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
777	-41	wiring harnesse		support Z coble cot		PA6.6	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
	-41	wiring harnesse		Z cable set	49	STEEL	-	100%	1	Harness	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
777	-41	wiring harnesse wiring harnesse		support Z cable harness	108 540	STEEL	-	100%	1	Press (Tandem) Harness	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
7 7		wiring harnesse		cable conduit	114	EPDM	-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	- 76	wiring harnesse		support	313	STEEL	-	100%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80.000
7 7	- 76	wiring harnesse		support	81	STEEL	-	100%	1	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80.000
7 7	- 76	wiring harnesse		support	81	STEEL	-	100%	2	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	0	120,000	80.000
7 7	76	wiring harnesse		support	161	STEEL	-	100%	2	Press (Tandem)	Other - Not relevant	Other - Not relevant	no	Ő	120,000	80.000
7 7	7	wiring harnesse		screw	5	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	71	wiring harnesse		screw	7	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	7	wiring harnesse		nut	3	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
77 77	7	wiring harnesse		clamp	15	STEEL	EPDM	80%	1	Bending	Other - Not relevant	Molding	no	0	120,000	80,000
7 7	7	wiring harnesse	s complete	screw	2	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	7	wiring harnesse	s complete	cable conduit	247	PA6.6	-	100%	1	Injection Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
777		wiring harnesse		cable conduit	25	PA6.6	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
	7	wiring harnesse		cable conduit	40	PA6.6-GF	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	7	wiring harnesse		cable conduit	67	PA6.6-GF	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	7	wiring harnesse		cable conduit	40	PA6.6	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	4	wiring harnesse		clip		PLASTIC	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7	4	wiring harnesse		cover	1	PP	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
777	-41	wiring harnesse		cover			-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7		wiring harnesse wiring harnesse		acom nut clip	8	STEEL POM		100%	1	Forming & Shaping Molding	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
7 7	÷ŀ	wiring harnesse wiring harnesse		clip	3	POM PA6.6	_	100%	1	Molding	Other - Not relevant	Other - Not relevant Other - Not relevant	no	0	120,000	80,000
7 7	÷ľ	wiring harnesse		clip	8	PA-66	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
77777		wiring harnesse		clip	6		-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7	76	wiring harnesse		bracket	5	STEEL	-	100%	1	Forming & Shaping	Other - Not relevant	Other - Not relevant	no	n	120,000	80.000
7	76	wiring harnesse		clip	4	POM	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7	76	wiring harnesse		clip	6	PA-66	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7	7	wiring harnesse		clip	5	PA-66	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7	7	wiring harnesse	s complete	clip	2	PA-66	-	100%	1	Molding	Other - Not relevant	Other - Not relevant		0	120,000	80,000
7 7	7	wiring harnesse	s complete	clip		PA-66	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
	7	wiring harnesse	s complete	clip		PA-66	-	100%	1	Molding	Other - Not relevant		no	0	120,000	80,000
	7	wiring harnesse	s complete	clip	3	PA-66	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
	7	wiring harnesse	s complete	clip	1	PA-66	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7		wiring harnesse	s complete	clip		PA-66	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7 7 7 7 7		wiring harnesse	s complete	clip	2	PA-66	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7 7 7 7 7 7 7	7		s complete	clip	1	PA-66	-	100%	1	Molding	Other - Not relevant		no	0	120,000	80,000
7 7 7 7 7 7 7 7 7 7	7 N 7 N	wiring harnesse				POM	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7 7 7 7 7 7 7 7 7 7 7 7 7	7	wiring harnesse	s complete	clip	2											
7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	7	wiring harnesse wiring harnesse	s complete s complete	clip	2	POM	-	100%	1	Molding	Other - Not relevant	Other - Not relevant	no	0	120,000	80,000
7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	77777	wiring harnesse wiring harnesse wiring harnesse	s complete s complete s complete	clip Z cable harness	2 20,560	POM STEEL	-	100% 100%	1	Molding Harness	Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant	no no	0	120,000 120,000	80,000 80,000
7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	77777	wiring harnesse wiring harnesse wiring harnesse wiring harnesse	s complete s complete s complete s complete	clip Z cable harness Z cable harness	2 20,560 111	POM STEEL STEEL	-	100% 100% 100%	1 1 1	Molding Hamess Harness	Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no no	0 0 0	120,000 120,000 120,000	80,000 80,000 80,000
7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	777777777	wiring harnesse wiring harnesse wiring harnesse wiring harnesse wiring harnesse	s complete s complete s complete s complete s complete	clip Z cable harness Z cable harness Z cable harness	2 20,560 111 111	POM STEEL STEEL STEEL	-	100% 100% 100%	1 1 1	Molding Harness Harness Harness	Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant	no no no	0 0 0	120,000 120,000 120,000 120,000	80,000 80,000 80,000 80,000
7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	77777777777	wiring harnesse wiring harnesse wiring harnesse wiring harnesse	s complete s complete s complete s complete s complete s complete	clip Z cable harness Z cable harness	2 20,560 111 111 1	POM STEEL STEEL	- - - -	100% 100% 100%	1 1 1	Molding Hamess Harness	Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant Other - Not relevant	Other - Not relevant Other - Not relevant Other - Not relevant	no no no	0 0 0 0	120,000 120,000 120,000	80,000 80,000 80,000

Appendix C: Results of the manufacturing costs for the customizable groups

	-	Ir					
	Manufacturing	Manufacturing	Absolute		number of	Number	Total
Groups considered as customizable	cost of the		difference	Percentage	parts	of parts	weight of
Choups considered as customizable	baseline	B product (\$)	(\$)	difference	within the	<10g	the group
	product (\$)		(Ψ)		group	< log	(g)
Damping rear door	0	0	(0)	-1%	1	0	324
Damping front door	0	0	(0)	-1%	1	0	324
Air distribution switchboard	105	106	1	1%	16	6	6,873
Rims	42	43	1	3%	3	0	11,017
Damping tailgate	2	4	2	130%	2	0	363
Damping / insulating engine							
compartment	3	6	3	94%	2	1	216
Grab and pull handle tailgate	3	6	3	121%	3	2	41
Damping hood	4		3	90%	2		836
Damping roof	2	6	4	162%	5	2	580
Side trim	131	135	4	3%	19		
Fender liners	15		4	25%	5		
Trim side panel front	3	-	4	156%	3		
Damping side panel front	8		5	66%	6		1,271
Spoiler	5		5	95%	2		-
Trim tailgate	35		5	15%	6		,
Glasses compartment	3			152%	1	0	127
Grab handle roof	5		7	132%	3	-	162
Arm rest rear door	5		7	159%	5		
Console	8		7	88%	3	-	811
Bumper rear	83	91	8	10%	12		
Accelerator	5	13	8	155%	3	-	368
	24	32	8		6		3.801
Roof liner			0 10				-
Storage tray trunk	16	26 24	10	64%	5		,
Visor				97%	5		
Cover floor	15		12	78%	8		
Air distribution floor area	16		12	74%	9		1,913
Brake pedal	10	22	12	126%	5	3	-
Damping side panel rear	15		14	93%	16		7
Storage compartment door	13		15		9		
Roof rail	20	36	16	78%	5		-
Damping bulkhead	36		16		17	4	1
Window frame	83	100	17	21%	7	4	11,839
Spring cores and foam cushions front				E 40/			0.070
seat	32	49	17	54%	4	0	1
Exterior rear view mirror	11	29	18		8		· · · ·
Fuel tank	44	65	21	46%	4		- /
Radiator grill	20	45	25	121%	11	4	2,205
Trunk floor cover	51	76	25	49%	8		
Cover front seat	19	44	25	134%	4	1	917
Damping floor	77	103	26	33%	18		35,357
Hitch assembly	59	90	31	53%	10		-
Glove compartment	46						
Clutch pedal	28				19		
Steering column	55				16		1
Stick shifter	53	98	45	84%	27	7	4,682
Spring cores and foam cushions rear							
seat	85						
Cover rear seat	52	121	69	133%	11	3	2,443
Trim instrument panel	181	250	69	38%	30	6	
Front suspension	365			23%			55,486
				37%	31		
Rear suspension	273	374	101	37/0			
Rear suspension Seat rack front	273 203		101				

• Influence of the number of parts within the groups

	Manufacturing	Manufacturing	Absolute	Number of		
Groups considered as customizable	cost of the	cost of the A+		parts -	parts -	parts -
	baseline	B product (\$)	(\$)	complexity		
	product (\$)		(Ψ)	1	2	3
Damping rear door	0	0	· · · · · · · · · · · · · · · · · · ·	1	0	(
Damping front door	0	0	(0)	1	0	(
Air distribution switchboard	105	106		0	-	(
Rims	42	43		2		(
Damping tailgate	2	4	2	2	0	(
Damping / insulating engine						
compartment	3	6	3	2		(
Grab and pull handle tailgate	3	6	3	3	0	(
Damping hood	4	7	3	2		(
Damping roof	2	6	4	5	0	(
Side trim	131	135	4	17	0	2
Fender liners	15	19	4	3		(
Trim side panel front	3	7	4	3	0	(
Damping side panel front	8	13	5	6	0	(
Spoiler	5	10	5	2	0	(
Trim tailgate	35	40	5	5	1	(
Glasses compartment	3	9	5	1	0	(
Grab handle roof	5	12	7	3	0	(
Arm rest rear door	5	12	7	5	0	(
Console	8	16	7	3	0	(
Bumper rear	83	91	8	9	2	1
Accelerator	5	13	8	3	0	(
Roof liner	24	32	8	6	0	(
Storage tray trunk	16	26	10	5	0	(
Visor	12	24	12	5	0	(
Cover floor	15	27	12	6	2	(
Air distribution floor area	16	28	12	8	1	(
Brake pedal	10	22	12	5	0	(
Damping side panel rear	15	29	14	16	0	(
Storage compartment door	13	28	15	9	0	(
Roof rail	20	36	16	4	1	(
Damping bulkhead	36	52	16	17	0	(
Window frame	83	100		6	0	-
Spring cores and foam cushions front						
seat	32	49	17	3	1	(
Exterior rear view mirror	11	29	18	7	1	(
Fuel tank	44	65		3		(
Radiator grill	20	45	25	0		(
Trunk floor cover	51	76	25	8		(
Cover front seat	19					(
Damping floor	77		_		-	(
Hitch assembly	59			9		(
Glove compartment	46					(
Clutch pedal	28					(
Steering column	55					
Stick shifter	53					
Spring cores and foam cushions rear			10		, i i i i i i i i i i i i i i i i i i i	,
seat	85	133	48	10	2	(
Cover rear seat	52		69			
Trim instrument panel	181	250				
	265				- J	
Front suspension	365					
	365 273 203	374		21	3	

• Influence of the complexity of parts within the groups

• Influence of the tool modification of the parts within the group

Groups considered as customizable	Manufacturing cost of the baseline product (\$)	Manufacturing cost of the A+ B product (\$)	difference (\$)	no tool change	Number of parts - small tool change	new tool
Damping rear door	0		(-)			
Damping front door	0	0	(0)		1	-
Air distribution switchboard	105	106	1	0	0	-
Rims	42	43	1		0	
Damping tailgate	2	4	2	0	0	0
Damping / insulating engine						
compartment	3	6	3		0	
Grab and pull handle tailgate	3	6	3		0	
Damping hood	4	7	3	0	0	(
Damping roof	2	6	4	0	0	0
Side trim	131	135	4	0	0	0
Fender liners	15	19	4	0	0	(
Trim side panel front	3	7	4	0	0	0
Damping side panel front	8	13	5	0	0	0
Spoiler	5	10	5		-	-
Trim tailgate	35	40	5		-	-
Glasses compartment	3	9	5		-	-
Grab handle roof	5	12	7	0		-
Arm rest rear door	5	12	7			
Console	8	16	7	0	-	
Bumper rear	83	91	8			
Accelerator	5	13	8		-	-
Roof liner	24	32	8			
Storage tray trunk	16	26	10			
	10	20	10			
Visor						
Cover floor	15	27	12	0	-	
Air distribution floor area	16	28	12	0		
Brake pedal	10	22	12	0		
Damping side panel rear	15	29	14		0	
Storage compartment door	13	28	15			
Roof rail	20	36	16		0	
Damping bulkhead	36	52	16			
Window frame	83	100	17	0	0	(
Spring cores and foam cushions						
front seat	32	49	17	0	0	
Exterior rear view mirror	11	29	18			
Fuel tank	44	65	21	0		
Radiator grill	20	45	25	0	-	
Trunk floor cover	51	76	25	0		
Cover front seat	19	44	25	0	0	0
Damping floor	77	103	26	0	0	-
Hitch assembly	59	90	31	0	0	(
Glove compartment	46	80	33	0	0	(
Clutch pedal	28	64	36	0	0	(
Steering column	55	93	38	0	0	(
Stick shifter	53	98	45	0	0	0
Spring cores and foam cushions rear						
seat	85	133	48	0	0	0
Cover rear seat	52	121	69	0		-
Trim instrument panel	181	250	69	0	0	
Front suspension	365	449	84	-	2	
Rear suspension	273	374	101	0	0	
Seat rack front	203	351	148	27	0	
Seat rack rear	312	602	290	32	0	

Appendix D: Interpreting Excel Regression Output

The population regression model is

$$\mathbf{Y} = \mathbf{b}_1 + \mathbf{b}_2 \mathbf{*} \mathbf{X} + \mathbf{u}$$

where the error term u has mean 0 and variance sigma-squared.

We wish to estimate the regression line

 $\mathbf{Y} = \mathbf{b}_1 + \mathbf{b}_2 * \mathbf{X}$

There is quite a lot of regression output produced by Excel regression analysis: Regression statistics table, ANOVA table, Regression coefficients table. Here is an example of output:

SUMMARY OUTPUT

Regression Sta	tistics									
Multiple R 0.81728										
R Square	0.667947									
Adjusted R Square	0.661682									
Standard Error	26.72588									
Observations	55									

ANOVA

	df	SS	MS	F	Significance F	
Regression	1	76150.85	76150.85	106.6131	2.7135E-14	
Residual	53	37856.45	714.2726			
Total	54	114007.3				
	Coefficien	Standard				Upper
	ts	Error	t Stat	P-value	Lower 95%	95%
Intercept	-8.6933	4.854576	-1.79074	0.079046	-18.43034979	1.043741
X Variable 1	2.965006	0.287157	10.32536	2.71E-14	2.38904081	3.540971

• Regression statistics table

<u>**R**-square</u> is the amount of total variance in Y explained by the X variable. Here the X's explain 66.7% of the total variance in Y.

<u>Multiple R</u> is the square root of R-square.

Adjusted R Square is used if there is more than one x variable.

Standard error is the standard deviation of the error u.

Observations are the number of observations used in the regression.

• ANOVA table

The above ANOVA (analysis of variance) table splits the sum of squares into its components.

Total <u>sums of squares</u> = Residual (or error) sum of squares + Regression (or explained) sum of squares.

Thus
$$\sum (y_i - \bar{y})^2 = \sum (y_i - \hat{y}_i)^2 + \sum (\hat{y}_i - \bar{y})^2$$

For example, R-squared = 1 - Residual SS/Total SS = 1 - 0.4/2.0 = 0.8.

The <u>"Significance F" number</u> is the p-value for a hypothesis test whether the collection of independent variables predicts the dependent variable. The hypotheses test implied by this p-value is:

H0 : None of the Xs predict Y

HA: At least one X predicts Y

Since in this case p<0.05, we reject Ho and conclude at least one X is a predictor of Y

• Regression coefficients table.

The <u>"Coefficients"</u> in the last table are estimated of the "betas". They are used to predict unknown values of Y using the estimated regression equation, which is:

Y = -8.6933 + 2.965006 X

Column "Standard error" gives the standard errors of the least squares estimated

Column <u>"t Stat"</u> gives the computed statistic for the implied hypotheses: H0: the coefficient of the regressor equals 0 Ha: the coefficient of the regressor does not equal 0.

<u>P-values</u> for testing whether each individual X variable predicts Y. The intercept's p-value is never evaluated; ignore it. The implied hypotheses for each independent variable are:

H0: This X is not a significant predictor of Y

HA: This X is a significant predictor of Y

If p-values are less than 0.05. the null hypotheses for both should be rejected.

If p-values exceed 0.05, we accept the null hypothesis.

References

[1] "U.S. Auto Sales Drop by 1.9% Amid Declines at GM and Ford --- No.1 Maker's Market Share Falls Below 25% Milestone; Buyers Resist Price Boosts." <u>The Wall Street</u> Journal, 2 March 2005.

[2] Carla Kelogeridis. "Where has all the color gone? Whether bold and daring or creatively conservative-interior color is making a comeback." <u>Diesel & Gas Turbine</u> <u>Publications</u>, 2004.

[3] Gary S. Vasilash. "Mass customization at Perkins: an engine with one-trillion possibilities" <u>Automotive Manufacturing & Production</u>, Feb 1997.

[4] Web sites of manufacturers to "build your own car": Chevrolet: "Select a vehicle: build your Chevy" <u>http://www.chevrolet.com/byo/build.cv?make=Chevrolet&makeId=001&vFrom=&mode</u> <u>IId=&vModelName=&subModeIId=&year=2005</u>

Honda: "Build & Price your Honda" http://automobiles.honda.com/tools/buildandprice/models.asp?RURL=/landing.asp

Nissan: "Design or Search for your Nissan" http://www.nissanusa.com/vehicles/Configurator/1,,,00.html#top

Toyota: "Build your Toyota"

http://www.buyatoyota.com/configurator/index.aspx?ptz=3032313339&ptt=424F533130 &ptd=3230303139&pth=686F6D653230&

[5] Pine, B. Joseph II. "Mass Customization: The New Frontier in Business Competition." <u>Harvard Business School Press</u>, Boston, MA, 1993.

[6] Sims, E.R. "Precision manufacturing costing." <u>New York, M. Dekker</u>, 1995.

[7] Fitzgerald, B. "Mass Customization – at a Profit." <u>World Class Design to</u> <u>Manufacture</u>, 1995, Vol. 2: 43-46.

[8] Evarts, E.C. "More power to get what you want." <u>Christian Science Monitor</u>, 1999 Vol. 91:16.

[9] Du, X. and Tseng, M.M. "Characterizing Customer Value for Product Customization." <u>Proceedings of the 1999 ASME Design Engineering Technical Conference</u>, Las Vegas 1999.

[10] Veloso F. "Local Content Requirements and Industrial Development: Economic Analysis and Cost Modeling of the Automotive Supply Chain." Doctoral thesis, 2001.

Technology, Management, and Policy, Massachusetts Institute of Technology, Cambridge, MA.

[11] Fixson S. K. "Linking Modularity and Cost: A Methodology to assess Cost Implications of Product Architecture Differences to Support Product Design." Doctoral thesis, 2002. Technology, Management, and Policy, Massachusetts Institute of Technology, Cambridge, MA.

[12] Busch, J. V. and F.R. Field III. "Technical Cost Modeling." <u>The Blow Molding</u> <u>Handbook</u>. D. Rosato and D. Rosato. New York, Hansr Publishers, 1988. Chapter 24: 839-871.

[13] Cooper, R. and P. Kaplan. "Measure Costs Right." <u>Harvard Business Review</u>, Sept-Oct 1988.

[14] Kirchain R.E and J.P. Clark. "Process Based Cost Modeling: Understanding the Economics of Technical Decisions. <u>The Encyclopedia of Materials Science</u>, 2001.

[15] Creese R.C. "Introduction to manufacturing processes and materials." <u>New York, M.</u> <u>Dekker</u>, 1999.

[16] IBIS Associates, Inc. "Final report – USCAR Magnesium Powertrain Cast Components Team – Cost Model Development." July 24, 2003.

[17] Boothroyd G., P. Dewhurst, et al. "Product design for manufacture and assembly." <u>New York, M. Dekker</u>, 1994.

[18] Han H.N. "The competitive Position f Alternative Automotive Materials." <u>Materials</u> <u>Science and Engineering</u>. Cambridge, MIT, 1994.

[19] ITP Best Practices. "Waste Heat reduction and recovery for improving furnace efficiency, Productivity, and emissions performance." http://www.oit.doe.gov/bestpractices/process_heat/

[20] Veloso, F., C. Henry, et al. "Global strategies for the development of the Portuguese Autoparts Industry." Lisboa, IAPMEI, 2000.

[21] Interviews with General Motors experts:

Stamping: Randall Urbance, Theresa Lee, Robert Ayres, Kenneth Mehrar Die casting: Randall Urbance, Bob Powell Injection molding: C.S Wang, Janet Frahm, Joseph Hulway, Chris Oberlitner

[22] Injection Molding Technical Cost Model. MIT - Materials Systems Laboratory, August 2004.

[23] Green PE, DeSarbo WS. "Additive decomposition of perceptions data via conjoint analysis." Journal of Consumer Research 1978; 5(1):58–65.